

# 2024 Zone Institute Foundation District Team Learning Seminar

Thursday, September 5, 2024		
8:15 – 8:45 AM	Welcome Roadmap and Goal Setting	Rotary Three-Year Goals- Team Co-Chairs- Kyle Haugen
8:45- 9:30 AM	Resources for Foundation Leadership- The Learning Center and Service Project Center	<b>Session Leader</b> Amy Hopkins- Curriculum Develop Supervisor
9:30- 9:50 AM	RI Trustee Greg Podd	
9:50- 10:00 AM	Marks Magic Markers	RRFRC Sharron Miles
10:00- 10:15 AM	<b>Break</b>	
10:15- 11:15 AM	<b>End Polio Now Goals</b> <ul style="list-style-type: none"> <li>Work with your EPNC to encourage 75 % of the districts in your region to allocate 20% of their new* District Designated Funds (DDF) to PolioPlus.</li> </ul> <p>*20% of DDF generated by contributions to Annual Fund-Share three years prior. This does not include DDF generated from endowment earnings or rollover DDF.</p>	
	End Polio Now-Presentation: Update, Why these Goals? What works, Reports needed, & Recognition	<b>Session Leader</b> EPN Coordinator Angela Rester
	Content Overview by Experts <i>Small group discovery, table talk, discussion questions, conversations, takeaways, impacts, role-playing, tools, worksheets to write strategies to accomplish goals</i>	<b>Support Team</b> <b>PRRFC Rich Kaye</b> , AARFC Kathy Kwiat- Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,
11:15- 11:45 AM	Summarize Learning and Questions and Answers	<b>Session Leaders: ARRFC TEam</b> AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,

11:45 AM-1:15 PM	Lunch Transition and Lunch	
1:15-2:30 PM	<b>PHS Goals:</b> <ul style="list-style-type: none"> <li>• Increase the number of donors eligible for the Paul Harris Society by 5 %</li> <li>• Promote the Paul Harris Society in 90% of your districts.</li> </ul>	
*1:50 – 2:00 PM	<b>Mário César Martins de Camargo, RIPE</b>	
2:00- 2:10 PM	<b>Salvador Rizzo Tavares RI Director Zones 25A, 25B, &amp; 29</b>	
	Paul Harris Society- Why these Goals, Reports needed, Strategies, Recognition	<b>Session Leader</b> AARFC Kathy Kwiat-Hess
	Content Overview by Experts <i>Small group discovery, table talk, discussion questions, conversations, takeaways, impacts, role-playing, tools, worksheets to write strategies to accomplish goals</i>	<b>Support Team</b> PRRFC Rich Kaye, AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman
2:30-3:00 PM	How to raise awareness of the impact of the Donor contributions.	<b>Session Leader</b> AARFC Fred Heismeyer
3:00-3:15 PM	BREAK	
3:15-4:15 PM	<b>Grants Goal:</b> Work with district leaders to implement three strategies to showcase the <b>long-term impact</b> of grant-funded projects.	
	Grants Update, Goals and Impact Strategies	<b>Session Leader</b> AARFC Bill Dendy
	Content Overview by Experts <i>Small group discovery, table talk, discussion questions, conversations, takeaways, impacts, role-playing, tools, worksheets to write strategies to accomplish goals</i>	<b>Support Team</b> PRRFC Rich Kaye, AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,
4:15-5:00 PM	Summary of Day’s learning Questions and Answers	<b>Session Leaders: ARRFC Team</b> AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,
5:00 PM	Dismiss for the Day	
<b>Friday, September 6, 2024</b>		
8:15-9:45 AM	<b>Endowment Goal</b> <ul style="list-style-type: none"> <li>• Increase the overall giving to The Rotary Foundation and build the Endowment Fund to \$2.025 billion by 2025.</li> </ul>	

confirmed	<ul style="list-style-type: none"> <li>• Work with governors to appoint district Endowment subcommittee chairs for 80 % of your districts.</li> <li>• Raise awareness of the Endowment by helping 25% of districts host legacy fundraising events.</li> <li>• Increase total giving to the Endowment by 5% in your region.</li> </ul>	
	Endowment-Update, Why these Goals, Four Step Cycle, Reports to use. Q & A	<b>Session Leader</b> EMGA Bill Harvey
	Content Overview by Experts <i>Small group discovery, table talk, discussion questions, conversations, takeaways, impacts, role-playing, tools, worksheets</i>	<b>Session Leader</b> Shelley Hill- RI Staff EMGA Bill Harvey <b>Support Team:</b> PRRFC Rich Kaye, AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,
9:45-10:00 AM	Break	
10:00-11:00 AM	<b>Annual Program Fund Goal/ Non-Giving Clubs</b> Increase the percentage of clubs that contribute to the Annual Fund by 5 %	
	<b>Annual Program Fund</b> Why this Goal and Strategies (Non Giving Clubs)	<b>Session Leader</b> ARRFC Chris Knapp
	Content Overview by Experts <i>Small group discovery, table talk, discussion questions, conversations, takeaways, impacts, role-playing, tools, worksheets to write strategies to accomplish goals</i>	<b>Support Team:</b> PRRFC Rich Kaye, AARFC Kathy Kwiat-Hess, ARRFC Chris Knapp, ARRFC Fred Heismeyer, AARFC Bill Dendy, ARRFC Jerry Chapman,
11:00-11:30 AM	DDF Rollover	<b>Session Leader:</b> Rich Kaye
11:30 AM	Lunch Transition	
11:45 AM	Lunch	

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