

FACEBOOK - WHY, HOW, WHAT

Rotarians Are People of Action!



WHY SHOULD ROTARIANS BE ACTIVE ON FACEBOOK?

IT'S WHERE OUR COMMUNITIES ARE MEETING, SHARING INFO & ENGAGING

Facebook users:

- Worldwide 2.89 Billion with a B
- United States 68% of Adults, 51% use it everyday
- Madison Group more than 7,600
- Madison Rotarians 85?, 59?
- Your Worldwide Friends 0 to ????

BY OUR VERY NATURE, ROTARIANS ARE SOCIAL PEOPLE!

Rotarians Engage Socially:

- At meetings YES!
- At events YES!
- Around town YES!
- In the local media YES!
- On Social Media Not so much

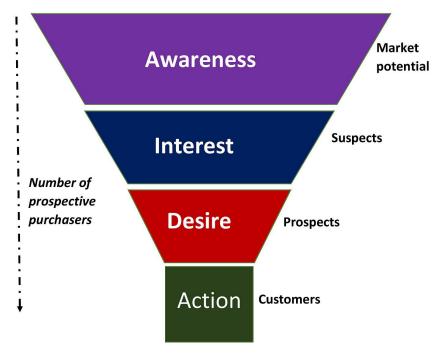
LET'S GET SOCIAL! IT'S WHAT YOU'RE ALREADY DOING IRL

 NO SPECIAL OR ADDITIONAL SKILLS REQUIRED

RESULTS OF BEING VERY ACTIVE ON FACEBOOK

Members Participants Customers/Donors Influencers

The Purchase Funnel



REPETITION KEEPS ROTARY TOP OF MIND







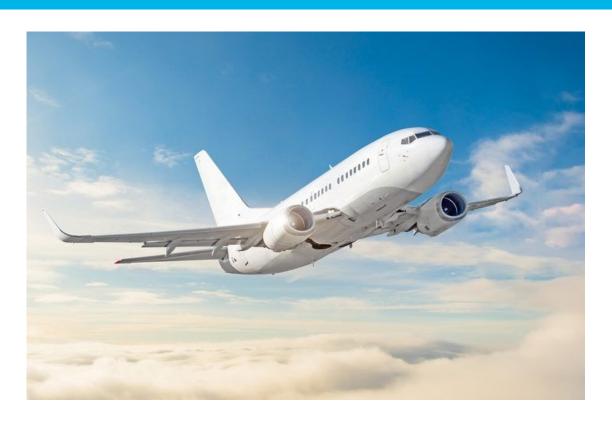




And now, a brief word about algorithms

- For Facebook, YOUR ACTIONS are the product
- The more active you are, the more Facebook will market your actions to other users
- Facebook uses three factors to identify what posts appear in a user's newsfeed:
 - > friends, family, pages (public figures, organizations, businesses etc) that a user interacts with
 - > the type of content you like (movies, books, fashion, video games, etc.)
 - > posts that are quite popular with lots of likes, comments, and shares

FACEBOOK IS EASY TO USE - YOU ALREADY KNOW HOW, EVEN IF YOU DON'T



HOW ROTARIANS CAN BE ACTIVELY SOCIAL ON FACEBOOK

- Follow your Club's and District's Pages
- Like, comment on and share your Club's and District's posts
- Like, comment on and share your friends' posts
- Create your own Rotary-based posts
- Join your community's Facebook Group - like, comment on and share posts there.
- Follow your local media Facebook pages - like, comment on and share their posts

WHAT RESONATES ON FACEBOOK?



Rotary Club of Madison N.J.

Published by Steve Shannon ② · December 2 at 5:22 PM · ❸

Come get your tree at Dodge Field! You pick, we trim the bottom and if you'd like, drill a hole for your stand, pack it in netting and secure to your car for an easy trip home. We also have stands, wreaths and luminary kits. All proceeds go right back into making Madison a better place.





2,659 People reached 136 Engagements

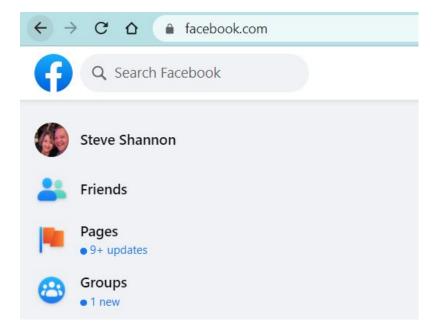
Boost post

STEP ONE - FIND OUR CLUB PAGE

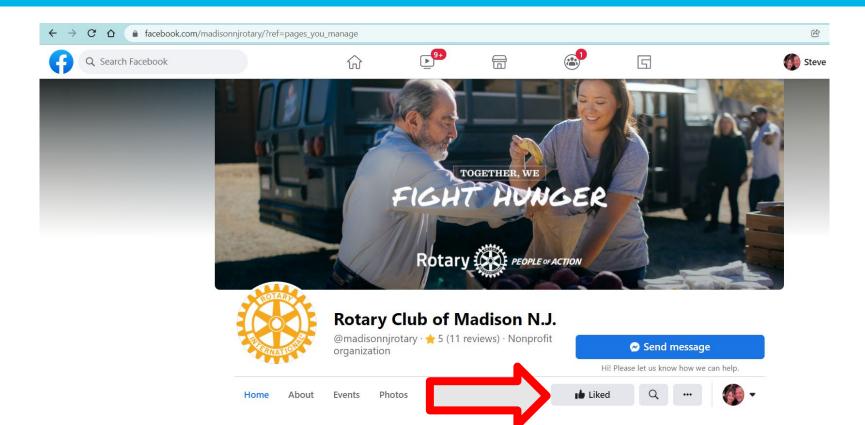
https://www.facebook.com/madisonnjrotary

Search for @madisonnjrotary

Search for: Rotary Club of Madison N.J.



STEP TWO - LIKE OUR CLUB PAGE



STEP THREE - ENGAGE! LIKE, COMMENT & SHARE CLUB POSTS



YOUR ACTIONS = ENGAGEMENT

ENGAGEMENT =

AWARENESS
INTEREST
DESIRE
ACTION

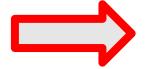
ACTION =

NEW MEMBERS

PARTICIPANTS

CUSTOMERS/DONOR

INFLUENCERS



STEP FOUR - ENGAGE ON YOUR FRIENDS' POSTS - BE SOCIAL!



Randy Swecker is with Kevin Tock and 4 others.

Favorites - December 5 at 7:48 PM -

Good to see these OLD friends today, even if the Terps stunk. Thanks Mr Nash.





You, Kenny Duffy, James O'Connor and 63 others 13 Comments











Great to stay in touch with such great, long time (I didn't use the word old) friends.

Like · Reply · 1d

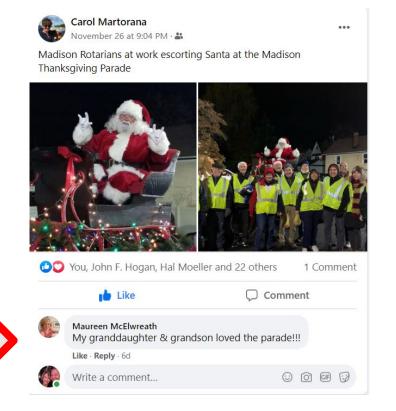


YOUR ACTIONS = ENGAGEMENT

THE FACEBOOK ALGORITHM LOVES ENGAGEMENT

YOUR ACTIONS ON FACEBOOK ARE THE PRODUCT

STEP FIVE - CREATE POSTS ABOUT ROTARY - BE SOCIAL!



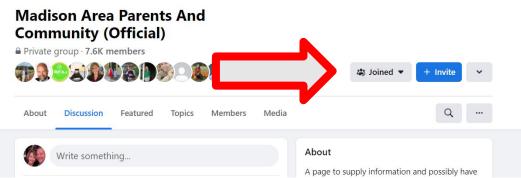
YOUR ACTIONS = ENGAGEMENT

THE FACEBOOK ALGORITHM LOVES ENGAGEMENT

YOUR ACTIONS ON FACEBOOK ARE THE PRODUCT

STEP SIX - ENGAGE YOUR COMMUNITIES" - BE SOCIAL!



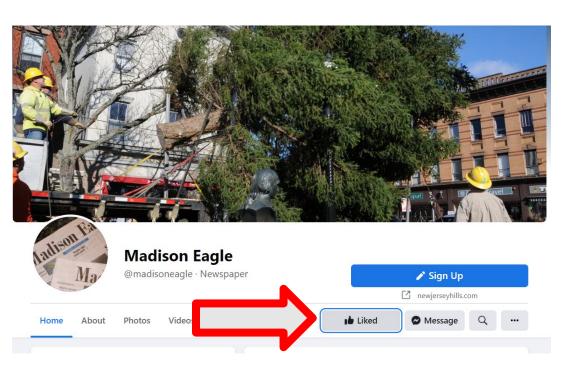


YOUR ACTIONS = ENGAGEMENT

THE FACEBOOK ALGORITHM LOVES ENGAGEMENT

YOUR ACTIONS ON FACEBOOK ARE THE PRODUCT

STEP SEVEN - ENGAGE OUR LOCAL MEDIA - BE SOCIAL!



YOUR ACTIONS = ENGAGEMENT

THE FACEBOOK ALGORITHM LOVES ENGAGEMENT

YOUR ACTIONS ON FACEBOOK ARE THE PRODUCT

STEP EIGHT - WASH, RINSE, REPEAT



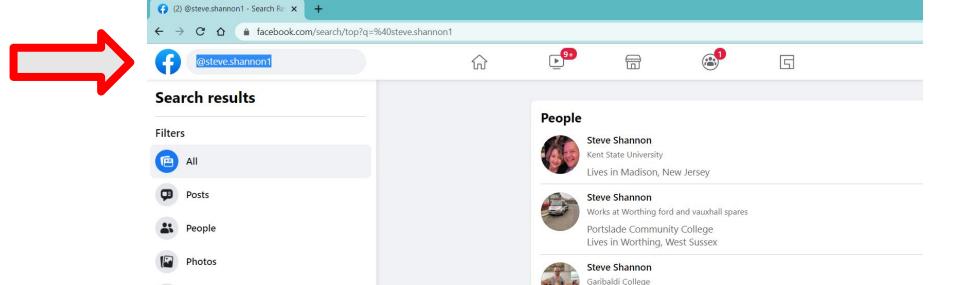
And so on, and so on, and so on





STEP NINE - BE SOCIAL - SEND ME A FRIEND INVITE!

@steve.shannon1 OR https://www.facebook.com/steve.shannon1/



Lives in Nottingham United Kingdom

QUESTIONS