ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED

Financial Statements

Year Ended June 30, 2019

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INDEPENDENT AUDITOR'S REPORT

To the Members of Rotary International District 7820 Incorporated

Qualified Opinion

We have audited the financial statements of Rotary International District 7820 Incorporated (the District), which comprise the statement of financial position as at June 30, 2019, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the *Basis for Qualified Opinion* section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the District as at June 30, 2019, and the results of its operations and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Qualified Opinion

In common with many not-for-profit organizations, the District derives revenue from fundraising activities the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the District. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising revenue, excess of revenues over expenses, and cash flows from operations for the year ended June 30, 2019, current assets and net assets as at June 30, 2019. Our audit opinion on the financial statements for the year ended June 30, 2018 was modified accordingly because of the possible effects of this limitation of scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the District in accordance with ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the District's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the District or to cease operations, or has no realistic alternative but to do so.

Independent Auditor's Report to the Members of Rotary International District 7820 Incorporated

Those charged with governance are responsible for overseeing the District's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the District's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the District to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Nosworthy Chapman

Chartered Professional Accountants St. John's, NL May 2, 2020

ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED Statement of Financial Position June 30, 2019

	2019		2018		
ASSETS					
CURRENT					
Cash and cash equivalents	\$ 137,000	\$	120,404		
Accounts receivable	12,287		5,789		
Prepaid expenses	 13,543		16,354		
	162,830		142,547		
RESTRICTED CASH (Note 4)	28,795		28,795		
	\$ 191,625	\$	171,342		
LIABILITIES					
CURRENT					
Payables and accruals	\$ 29,278	\$	17,283		
NET ASSETS					
Unrestricted fund	133,552		125,264		
Restricted Fund (Note 4)	28,795		28,795		
	 162,347		154,059		
	\$ 191,625	\$	171,342		

ON BEHALF OF THE BOARD

_____ District Governor

_____ District Treasurer

ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED

Statement of Operations

Year Ended June 30, 2019

		2019		2018
DEVENUES				
REVENUES Club assessments	\$	01 579	\$	93,338
District Governor allocation	φ	91,578 51,313	φ	93,338 61,054
		35,173		35,195
Liability insurance assessments District simplified grant		28,160		36,463
District simplified grant District conference income		16,629		3,313
New generations		12,251		22,750
Youth auction		•		
Miscellaneous		2,416		3,478
		-		17,269
Interest		-		948
		237,520		273,808
EXPENDITURES				
District assembly and conference		37,873		69,874
District Governor travel and administrative		33,246		34,359
Insurance		32,547		32,350
District grants		28,054		35,918
District youth services		24,403		24,127
TLC training		15,145		10,052
District operating expenses:		10,140		10,002
- Travel, awards, club visit and other		18,976		11,982
- Administration		11,209		6,927
Zone Institute (recovered)		11,798		(861)
Administrative support		9,475		14,114
Rotary Foundation		8,406		3,115
Training programs		7,973		5,633
Membership development and extension		1,383		4,820
Bad debts		550		-
		241,038		252,410
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENDITURES BEFORE DISTRICT ALLOCATION OF CONFERENCE SURPLUS		(3,518)		21,398
SCHEDULE OF CONFERENCE REVENUES AND EXPENDITURES				
(UNAUDITED) (Schedule 1)		11,806		540
EXCESS OF REVENUES OVER EXPENDITURES	\$	8,288	\$	21,938

ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED Statement of Changes in Net Assets Year Ended June 30, 2019

	U	nrestricted Fund	-	Restricted nd (Note 4)	2019	2018
NET ASSETS - BEGINNING OF YEAR	\$	125,264	\$	28,795 \$	154,059	\$ 132,121
Excess of revenues over expenditures		8,288		-	8,288	21,938
NET ASSETS - END OF YEAR	\$	133,552	\$	28,795 \$	162,347	\$ 154,059

ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED Statement of Cash Flows

Year Ended June 30, 2019

		2019		
OPERATING ACTIVITIES				
Excess of revenues over expenditures	\$	8,288	\$	21,938
Changes in non-cash working capital:				
Accounts receivable		(6,497)		(1,428)
Payables and accruals		11,994		9,871
Deferred membership dues		-		(510)
Prepaid expenses		2,811		(16,354)
		8,308		(8,421)
INCREASE IN CASH		16,596		13,517
Cash - beginning of year		149,199		135,682
CASH - END OF YEAR		165,795		149,199
CASH CONSISTS OF:	¢	427 000	¢	120 404
Cash and cash equivalents Restricted cash	\$	137,000 28,795	\$	120,404 28,795
		20,195		20,795
	\$	165,795	\$	149,199

1. PURPOSE OF THE DISTRICT

Rotary International District 7820 Incorporated (the "District") is a not-for-profit organization that acts as the governing body for local Rotary Clubs in the Canadian Provinces of Nova Scotia, Prince Edward Island and Newfoundland and Labrador, the Magdalene Islands of Quebec, and St. Pierre et Miquelon. The District is not subject to income tax, as a not-for-profit organization, under Section 149 of the Income Tax Act.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation

The financial statements were prepared in accordance with Canadian accounting standards for notfor-profit organizations (ASNFPO).

<u>Cash</u>

Cash includes cash on hand and balances with financial institutions, net of overdrafts.

Contributed services

Volunteers contribute a significant amount of their time each year. Because of the difficulty in determining their fair value, contributed services are not recognized in the financial statements.

Financial instruments policy

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, financial assets with actively traded markets are reported at fair value, with any unrealized gains and losses reported in income. All other financial instruments are reported at amortized cost, and tested for impairment at each reporting date. Transaction costs on the acquisition, sale, or issue of financial instruments are expensed when incurred.

Revenue recognition

Rotary International District 7820 Incorporated follows the deferral method of accounting for contributions.

Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets.

Measurement uncertainty

The preparation of financial statements in conformity with Canadian accounting standards for notfor-profit organizations requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Such estimates are periodically reviewed and any adjustments necessary are reported in earnings in the period in which they become known. Actual results could differ from these estimates.

3. RELATED PARTY TRANSACTIONS

Revenue includes \$126,751 (2018 - \$128,533) for club and liability insurance assessments collected from various Rotary clubs.

4. RESTRICTED FUNDS

The District Treasurer received sums of money designated for specific purposes from individuals and clubs. All other funds are used for operating purposes. Restricted funds are as follows:

	2019 2018			2018
District Youth Exchange Bursary Fund Litigation Contingency Fund	\$	25,000 3,795	\$	25,000 3,795
	\$	28,795	\$	28,795

The District Youth Exchange Bursary Fund provides a source of funds to assist youth in the District who, without financial assistance, would otherwise be unable to participate in the program.

The Litigation Contingency Fund was established to set aside funds to pay for any potential litigation in which the District may become involved.

5. COMPARATIVE FIGURES

Some of the comparative figures have been reclassified to conform to the current year's presentation.

ROTARY INTERNATIONAL DISTRICT 7820 INCORPORATED Schedule of Conference Revenues and Expenditures (Unaudited) Year Ended June 30, 2019

(Schedule 1)

		2019		2018	
REVENUE					
Registration	\$	61,240	\$	84,825	
Sponsorship		7,524		16,205	
Other income		4,597		9,983	
		73,361		111,013	
EXPENDITURES					
Meals and accommodations		20,959		59,238	
Youth exchange		6,765		13,206	
Entertainment and hospitality		5,449		5,669	
Speakers		4,100		2,975	
Committee expenses		3,869		3,734	
Transportation		2,685		3,153	
Interest and bank charges		1,124		1,902	
Miscellaneous		1,091		1,953	
Web design and printing		837		2,997	
Audio and visual		250		8,102	
Partner programs		191		150	
		47,320		103,079	
EXCESS OF REVENUES OVER EXPENDITURES		26,041		7,934	
Sponsoring club allocation of conference surplus		14,235		7,394	
DISTRICT ALLOCATION OF CONFERENCE SURPLUS	\$	11,806	\$	540	

The above expenditures are unaudited and are incurred by Rotary International, are not included in the financial results of Rotary International District 7820 Incorporated and are presented for information purposes only.