

District 5870 Rotary Foundation Training
August 28, 2021



### **Zoom Etiquette**

Please rename yourself – Your First and Last Name, Club, Job: i.e. **John Smith, RC Austin, Foundation Chair** 

Let's agree to: Mute when Turn the Be fully present not talking camera on Raise hands to Speak and listen with kindness contribute or comment

### Introduction





### **PDG Jerry Chapman District Rotary Foundation Chair**

11558 Spicewood Pkwy, Unit 15 Austin, TX 78750

Mobile: 512-657-9085 Email: jwchap@yahoo.com

### Introduction





### George Lourigan

**Annual Fund Subcommittee Chair** 

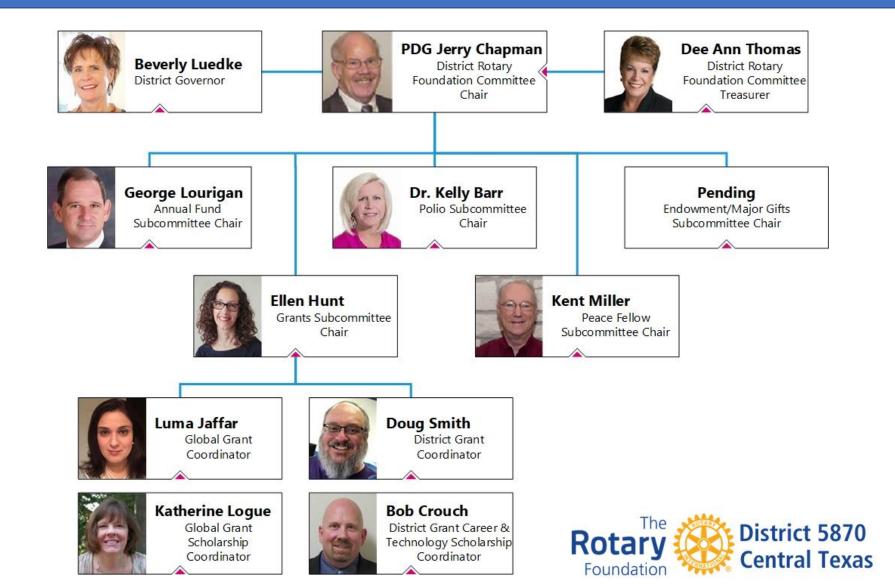
**Rotary Club of Georgetown** 

Mobile: 512-635-3329

**Email:** 

George@georgelourigan.com

### **Your District Rotary Foundation Team**



#### The Foundation's Mission

The Rotary Foundation helps Rotarians to advance world understanding, goodwill, and peace by improving health, providing quality education, improving the environment, and alleviating poverty.



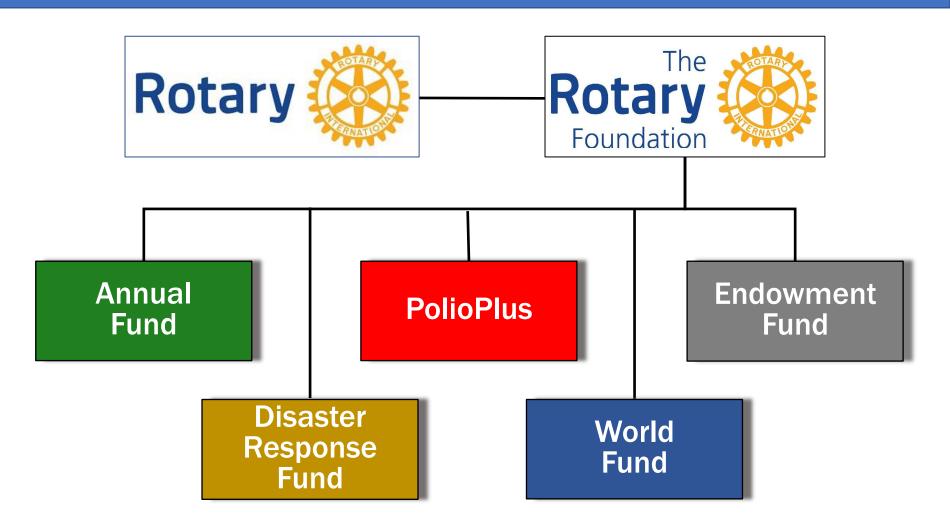
### **Agenda**

- Rotary Foundation Funds

  - Annual Fund
     Disaster Response Fund
  - Endowment Fund Polio Fund
- Rotary Peace Centers
- Recognition, Banners & Points
- Ways to Give
- Foundation Reports
- What counts for what
- What you can do to help
- District Giving Incentives
- Grant Updates



### **Rotary Foundation Funds**



Multiple funds working toward a common goal

### **Your Rotary Foundation**

It's an organization you can support with confidence.

In 2019-20, our Foundation dedicated about <u>91%</u> of its total spending to program awards (85%) and operations (6%), far exceeding the efficiency standards set by independent charity-rating services.

PolioPlus	42%	Other Grants	4%
Global Grants	27%	Disaster Response	2%
<b>District Grants</b>	9%	Peace Centers	1%
Operations	6%		

### **Outstanding Performance**

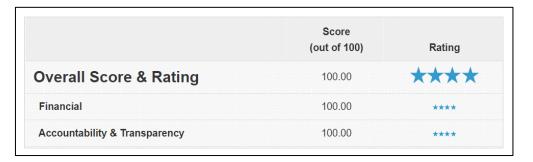


Named the **2016 World's Outstanding Foundation** by the Association of
Fundraising Professionals



Named a **Four Star Charity** with a **perfect 100 point overall score** by Charity Navigator - less than 1 percent of the charities it rates have earned a perfect score

# A Charity You Can Trust Charity Navigator





#### 10 of the Best Charities Everyone's Heard Of

		Overall
Rank	Charity	Score
1	Direct Relief	100
2	Ronald McDonald House Charities, Inc.	100
3	The Rotary Foundation of Rotary International	100
4	Matthew 25: Ministries	100
5	Vitamin Angels	98.23
6	World Resources Institute	98.23
7	Samaritan's Purse	98.23
8	Cystic Fibrosis Foundation	98.21
9	Catholic Medical Mission Board	97.87
10	Patient Advocate Foundation	96.66



# The Annual Fund (AF)

- Provides "Support for Today"
- Unrestricted giving ... Checking Account
- Contributions to the Annual Fund are the primary source of funding for most Foundation programs.
- A donation to the Annual Fund can be directed to:
  - SHARE
    - ☐ 47.5% of comes back to the district and its clubs in three years
    - ☐ 47.5% goes to the World Fund
  - World Fund or Areas of Focus





### **Why it Makes Sense Your contributions to the Annual Fund help to –**

PROMOTE PEACE



SUPPORT QUALITY EDUCATION



FIGHT DISEASE



PROVIDE CLEAN WATER, SANITATION AND HYGIENE



SAVE MOTHERS AND CHILDREN



GROW LOCAL ECONOMIES



### Why it Makes Sense Your contributions to the Annual Fund help to –

### SUPPORT THE ENVIRONMENT



#### **ERADICATE POLIO**



#### **RESPOND TO DISASTER**



THE BEST WAY TO FIND YOURSELF IS TO LOSE YOURSELF IN THE SERVICE OF OTHERS.

Mohandas Gandhi

### **Impact of our Rotary Foundation Global Grants Awarded (by Area of Focus)**

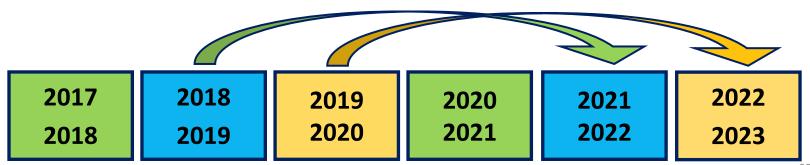
	Number	Funding
	of Grants	(in millions)
Basic Education and Literacy	113	\$7.8
Disease Prevention and Treatment	729	\$59.4
Community Economic Development	170	\$11.9
Maternal and Child Health	101	\$8.9
Peacebuilding and Conflict Prevention	57	\$2.7
Water, Sanitation and Hygiene	<u>189</u>	<u>\$15.3</u>
	1,359	\$106.0

As of 30 June 2020



### The SHARE System

- SHARE is the mechanism by which Foundation funding is distributed worldwide.
- Districts share in the decision-making process by choosing which programs they wish to support and in which they want to participate.
- Funds from the Annual Fund are available to districts three years after they are contributed.



### **The SHARE System** for Rotary Year 2021-22

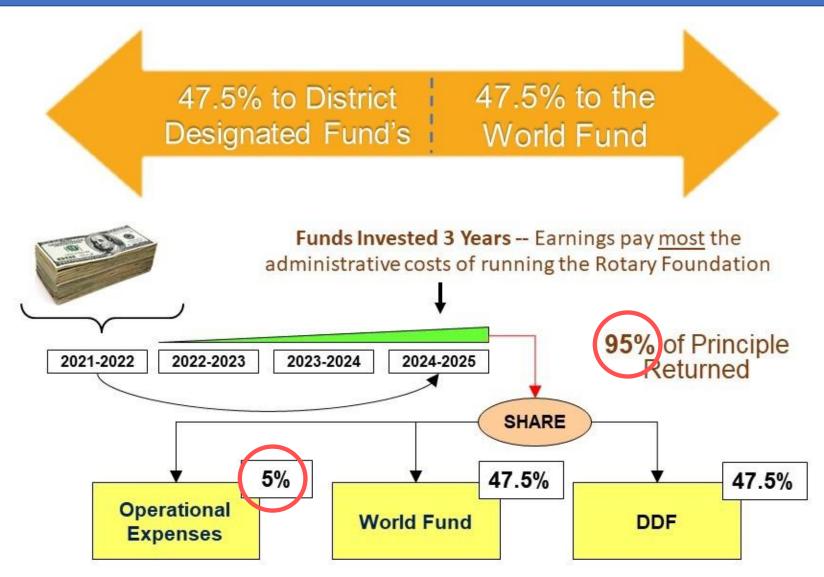
### 50% to District Designated Fund's

### 50% to the World Fund

- Directed by the district
- Funds district grants
- Funds global grants

- Supports worldwide Foundation activities
- Provides matching funds for global grants
- Used where Trustees see the greatest need

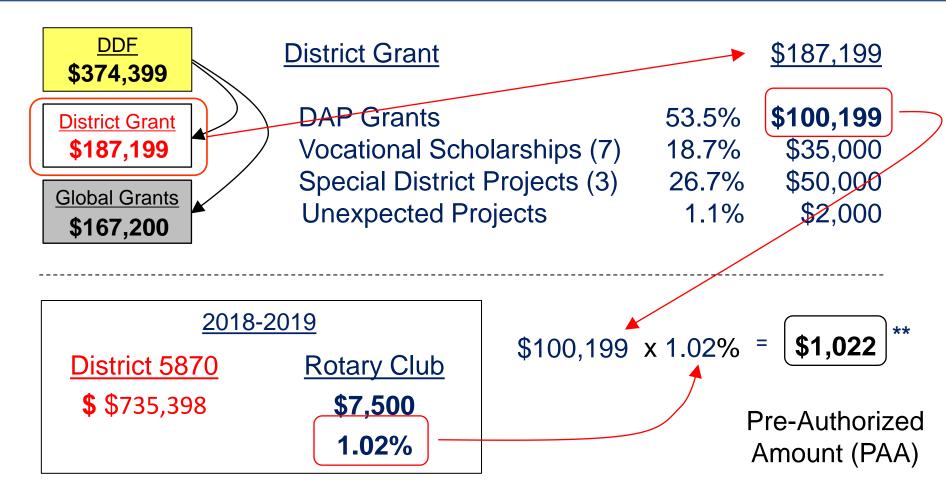
### The SHARE System New Split Effective July 1, 2021



### **The SHARE System** for Rotary Year 2021-22

**Funds Invested 3 Years --** Earnings pay the administrative costs of running the Rotary Foundation **100%** of Principle 2019-2020 2020-2021 2021-2022 Returned District SHARE \$735,390 50% 50% DDF World Fund \$367,699 \$374,399 \*\* No Match **On Cash** DDF at .8:1 **District Grant** \$187,199 \$167,200 **Global Grants PolioPlus Includes Endowment** \$167,200 \$20,000 Fund earnings **Up to 50%** The Share System 4 ▶

### The SHARE System Your Pre-Authorized Amount



<sup>\*\*</sup> Can be increased if your club (1) has a strong 5-year per capita giving history and (2) you agree to attain at least a \$100 per capita in 2021-22



# The Endowment Fund (EF)

- Provides "Support for Tomorrow"
- Restricted giving ... ensures the long-term viability of the Rotary Foundation
- Fund earnings are used to expand existing programs and underwrite new ones
- The Trustees annually determine the percentage of earnings to be distributed through SHARE to both DDF and the World Fund



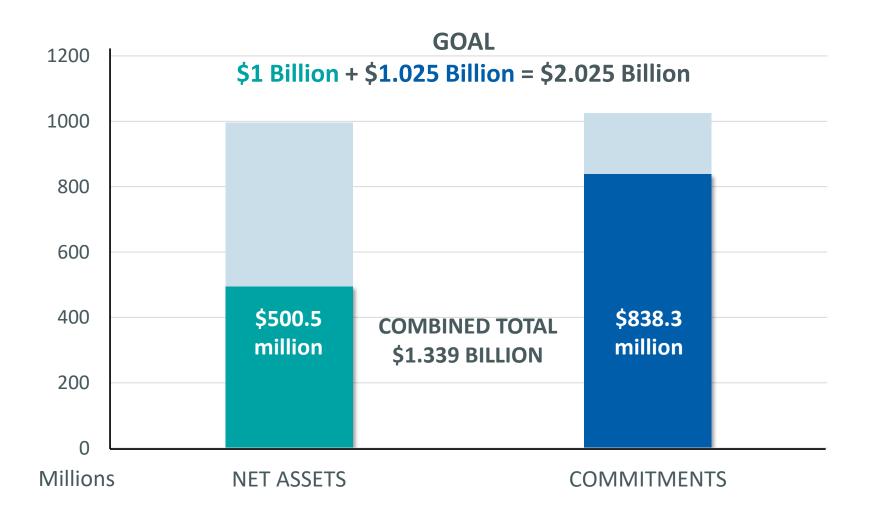
### **Endowment Fund**Creating a Legacy

- The principal of a contribution to the Endowment Fund is never spent.
- A portion of the earnings is made available annually for specific program activities.
- A commitment or gift of any amount can be directed to:
  - World Fund
  - Annual Fund-SHARE
  - Peace Centers
  - Polio
  - Seven Areas of Focus



### **Building Rotary's Endowment**

\$2.025 Billion by 2025



Net asset and commitments as of 30 June 2020

# **Planned Giving**Creating a Legacy

- Donors can create a living legacy that will provide ongoing support to Rotary programs after their lifetime.
- Individuals can structure gifts that may provide financial and tax benefits, such as:
  - Charitable Gift Annuities (immediate and deferred)
  - Charitable Remainder Trusts
  - Life Income Agreement
  - Pooled Income Fund
  - Donor Advised Fund

Rotary's tomorrow depends on what we do today

### **Giving Opportunities**

Creating a Legacy

#### **Giving opportunities**

The most common gift structure is a provision in an estate plan. Opportunities include:

- An outright contribution cash, securities, real estate, jewelry
- A provision in a will or a trust
- Insurance beneficiary designations
- Real estate and other tangible asset transfers
- Gifts of retirement plan assets or other financial accounts – stocks, bonds, etc.

### **Naming Opportunities**

Creating a Legacy

#### **Naming Opportunities**

Create a lasting legacy in your own name, or to honor a loved one. See the impact of your gift and watch it grow over time.

An endowed fund created with a minimum gift of \$25,000 can support one or more of the following:

- Activity (Grants, scholarships, or vocation training teams)
- Rotary Causes (Rotary's Seven Areas of Focus, Polio, Disasters)
- Your District
- Geographic location (such as Africa, Asia, or Latin America)

### **Endowment Recognition**

Creating a Legacy



#### **Rotary Benefactor**

 \$1,000 pledge or contribution to the Endowment Fund



#### **Bequest Society**

- A minimum \$10,000 pledge or contribution to the Endowment Fund
- Additional cumulative pledges or contributions are recognized at \$25,000, \$50,000, \$100,000, and \$500,000

#### Legacy Society (new as of July 1, 2019)

 \$1,000,000+ pledge or contribution to the Endowment Fund

### **Endowment Recognition**Creating a Legacy

#### 100% Rotary's Promise Club

- A designation provided to clubs in which every dues paying member supports The Rotary Foundation's Endowment with a minimum commitment of \$1,000 or more in an estate plan or via an outright gift of \$1,000 or more
- A certificate honoring the achievement will be provided upon request

#### **How to Proceed**

#### Creating a Legacy

- The Foundation cannot provide legal or financial advice - Consult your legal representative or financial adviser to determine the most appropriate way for you to give.
- Do you want to have a preliminary confidential discussion regarding options?

#### Please contact

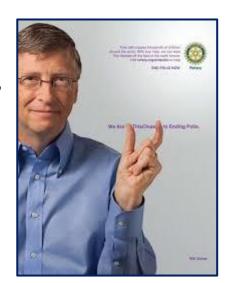
DRFC Jerry Chapman, jwchap@yahoo.com

PGO Rebecca Tanaka, <u>rebecca.Tanaka@rotary.org</u>



# PolioPlus Fund (PF)

- Provides "Support for Eliminating Poliomyelitis"
- Restricted giving ... used exclusively to support GPEI immunization and surveillance efforts.
- Ending Polio Now is **Rotary's number one priority**
- Founding partner of the Global Polio Eradication Initiative – WHO, US CDC, GAVI, Rotary International, UNICEF, and the Bill & Melinda Gates Foundation
- We have help immunize more than
   2.5 billion children in 122 countries



# **Progress in the Fight to End Polio**



# **Progress in the Fight to End Polio**

# IMPACT OF A POLIO-FREE AFRICA





How eradication efforts have improved global health

#### People respond faster and smarter

Health workers and community mobilizers have better training to reach all children.



Health networks collect and analyze information quickly.

Response teams are in place to mobilize during outbreaks.



#### **Health systems work better**



Hospitals have procedures for reporting cases of disease.



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Emergency operations centers are in place.

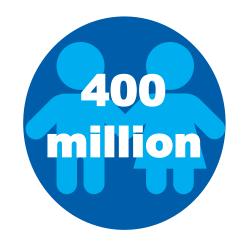
Hard-to-reach communities have improved health infrastructure.

endpolio.org

# **Progress in the Fight to End Polio**By the Numbers



Average cost to fully protect a child against polio

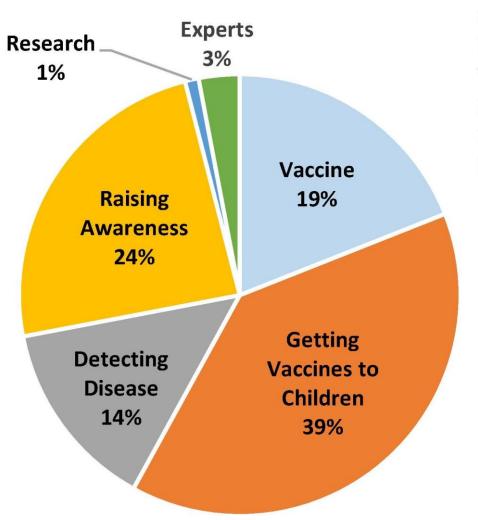


Children vaccinated in up to 40 countries every year



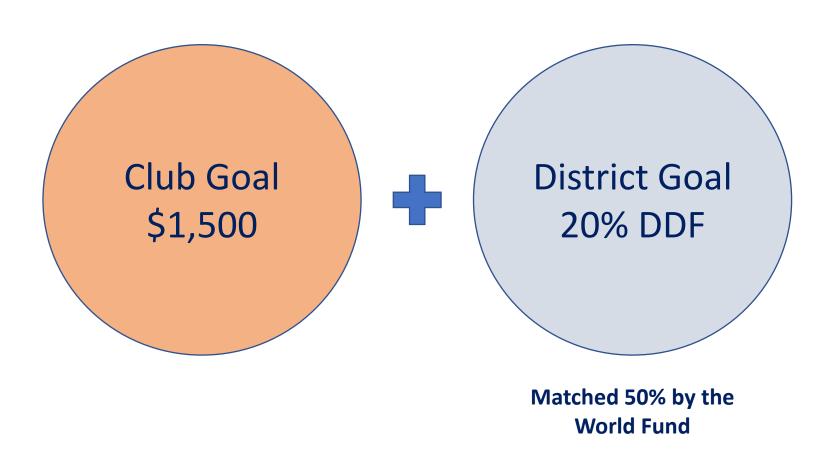
Annual total cost to conduct polio surveillance worldwide

# How Rotary's \$150 Million Was Used For Polio Grants in 2019-20



	\$150,000,000
Research	\$1,500,000
Experts	\$4,500,000
Detecting Disease	\$21,000,000
Vaccine	\$28,500,000
Raising Awareness	\$36,000,000
Getting Vaccines to Children	\$58,500,000

# Help Rotary Meet Its Goal Of \$50 Million



## **PolioPlus Society**

A recognition of donors who make an annual contribution to PolioPlus







# The Disaster Response Fund (DRF)

- Provides "Support for Disaster Recovery"
- Restricted giving ... Rotary's mechanism to support disaster recovery and rebuilding efforts
- Contributions cannot be directed to a specific disaster YET
- The DRF funds Disaster Response Grants
  - ✓ Only Districts can apply
  - ✓ Up to \$25,000





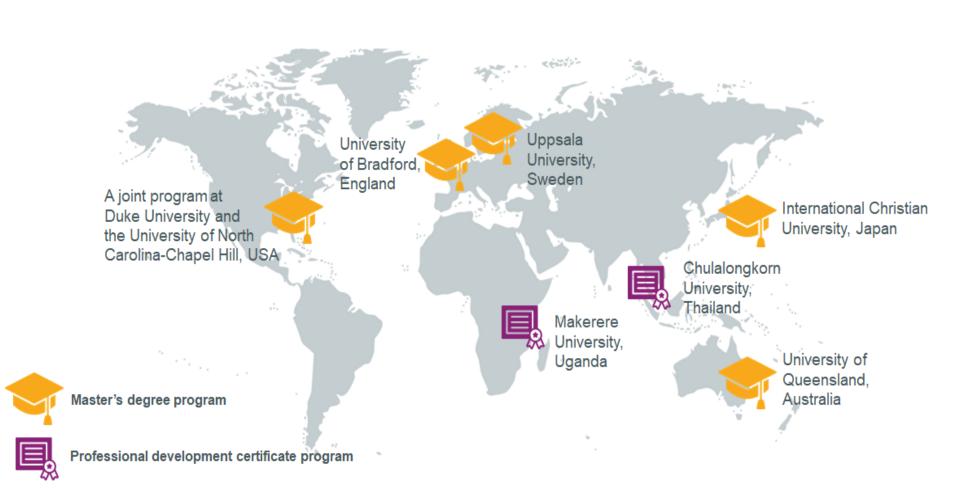
# **Rotary Peace Centers**

Each year, Rotary awards up to 130 fully funded fellowships for dedicated leaders from around the world to study at one of our peace centers.



Through academic training, practice, and global networking opportunities, the Rotary Peace Centers program develops the capacity of peace and development professionals or practitioners to become experienced and effective catalysts for peace.

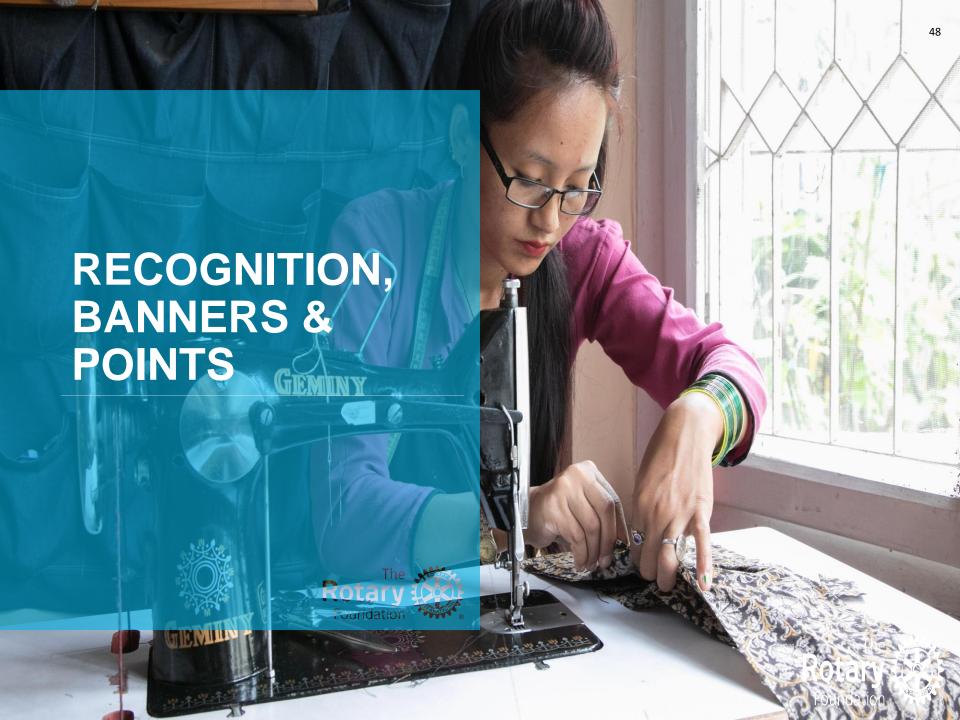
# **Rotary Peace Centers**





15 minutes





# **Every Rotarian, Every Year**

(\$25 per year)

Every Rotarian, Every Year (**EREY**) seeks to engage every Rotarian in the life-changing programs of our Foundation by encouraging them to --

- ✓ Get involved in a Foundation project or program every year
- ✓ Contribute <u>\$25</u> or more each year to the Annual Fund

When every Rotarian gives every year, it makes Doing Good in the World possible



# Sustaining Member (\$100 per year)

- Contribute \$100 or more each year to the Annual Fund.
- \$100 comes to roughly \$2 per week – who doesn't spend at least that much each week on things they can't even remember?
- Donors who gave between \$100 and \$249 contributed over \$25 million to the Foundation last year.

# SUSTAINING MEMBERS Help make a world of difference to the lives of others

#### What's \$100 per year?

- **\$25.00** per quarter
- \$8.33 per month
- **\$1.92** per week
- **\$0.27** per day

# **What Sustaining Contributions Can Do**

# What can The Rotary Foundation do with your \$2 a week (\$100 per year) gift?

- Provide 3 cataract surgeries in India
- Plant 100 trees in Indonesia
- Buy 15 packets of teaching materials for a school in Costa Rica
- Provide 50 children's books in the United States
- Feed a family in India or Pakistan for 6 months
- Bring clean water to 600 school age children in Africa
- Buy 2 desks for an elementary school in Honduras
- Provide 50 mosquito nets for women and children in Tanzania

# Paul Harris Fellow (PHF)

- Individuals become a PHF when they obtain <u>1,000</u> recognition points.
- This can be done a few ways:
  - Contributing \$1,000 to an eligible fund.
  - □ Reaching 1,000 points through a combination of outright giving and points.
  - Naming an individual a PHF by transferring points to them.





Paul Harris Society - \$1,000 ▶

# **Paul Harris Society** (PHS)

- Contribute \$1,000 or more each year to the Annual Fund, PolioPlus Fund, or approved global grants.
- Recognizes Rotarians who have the ability and desire to make substantial annual gifts to help communities around the world.
- PHS members give about 18% of all Annual Fund donations



#### What's \$1,000 per year?

- **\$250.00** per quarter
- \$83.33 per month
- **\$19.20** per week
- **\$2.70** per day

# **Impact of our Rotary Foundation**Give the Gift of Rotary

A gift of \$1,000 per year can make lives better in your community and around the world.

```
$15
            Polio Vaccines
  $50 - Water Filter
  $85 - Business Classes
 $100 - Covid-19 Training
 $150 -
            Hand Washing Station
 $200
            Medical Equipment
 $500
            Anti-Bullying Campaign
$1,000

    Conflict Resolution Training

$1,400
            Power and Hand Tools
```

#### 100% EREY Member Club Banner

Awarded to clubs that achieve a \$100 per capita and every dues paying member personally contributes \$25 or more to the Annual Fund or Disaster Response Fund during the Rotary year.



Based on membership as of June 30<sup>th</sup>

**BUT** .....

Members who joined your club after July 1<sup>st</sup> will not count in this computation.

100% Foundation Giving Club Banner

Awarded to clubs that achieve a \$100 per capita and every dues paying member personally contributes \$25 or more to one or more of the following: Annual Fund, PolioPlus, Disaster Response Fund, Endowment Fund, or to an approved global grant during the Rotary year.



Based on membership as of June 30<sup>th</sup>

**BUT** .....

Members who join your club after July 1<sup>st</sup> will not count in this computation.

100% Sustaining Member Club Designation

Awarded to clubs in which every dues paying member personally contributes **\$100 or more** to the Annual Fund or Disaster Response Fund during the Rotary year.

No Rotary Foundation Banner Based on membership as of June 30<sup>th</sup>

**BUT** .....

Members who joined your club after July 1<sup>st</sup> will not count in this computation.

100% Sustaining Member Club Banner



District 5870 has its own banner which recognizes clubs that attain 100% Sustaining Member status.

100% Paul Harris Fellow Club Banner

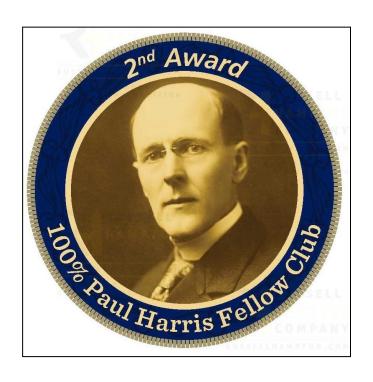
Awarded to clubs in which <u>every</u> dues-paying member is a Paul Harris Fellow.



This banner is awarded only one-time to each eligible club.

The intent is that the club will work to keep their membership at 100% Paul Harris Fellows in future Rotary years.

Multiple-Award 100% Paul Harris Fellow Club Patch



Russell-Hampton has developed a sew-on patch for District 5870 that recognizes clubs that "regain" their 100% PHF Club status.

# **Foundation Recognition Points**

- Any contribution to the Annual Fund, PolioPlus, the Disaster Response Fund or to an approved Global Grant gives the donor:
  - Credit toward his/her own Paul Harris Fellow status
     PLUS
  - Foundation Recognition Points
- Points accumulate on a 1-for-1 basis
- Points only expire upon the death of the donor, or upon the death of the surviving spouse of a Major Donor

# **Foundation Recognition Points**

### Points can be transferred to any other person

- In amounts of 100 or more
- To another Rotarian, a family member, a friend, a coworker...absolutely anyone except yourself.
- Cannot be transferred to your club or district, and they can only be transferred once.

## • Club contributions generate recognition points

Undesignated contributions to the Annual Fund,
 Polio Plus, the Disaster Response Fund or toward an approved Global Grant project earn points, too.



# **Ways to Give**

- Automate your giving through Rotary Direct
- Donate online at my.rotary.org/donate
- Make a contribution at Raise for Rotary
- Give a check to your club Foundation chair
- Mail your gift directly to the Foundation
- Grow your impact with a Corporate Matching Gift
- Consider establishing a pledge contract
- Make a tax-free gift using your IRA's RMD

# **Rotary Direct**

## https://my.rotary.org/rotary-direct

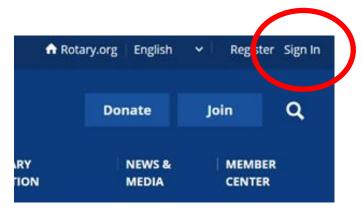
- Select a cause, frequency and amount
- Three ways to enroll:
  - Online, through the mail, and by phone (1-866-976-8279)
- Minimum contribution:
  - \$10 per transaction i.e., \$10 per month, month, \$10 per quarter, or \$10 per year
- Credit card only; direct debit is not an option
- Adjust or cancel anytime by signing into your My Rotary account.



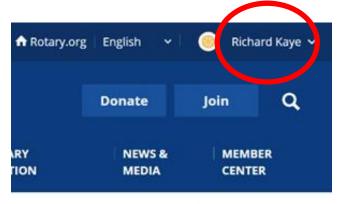
## **Donate Online via My Rotary**

https://my.rotary.org/donate

- Easy, fast, secure
- Select a cause, frequency and amount
- Confirm you're signed in <u>before</u> you donate!

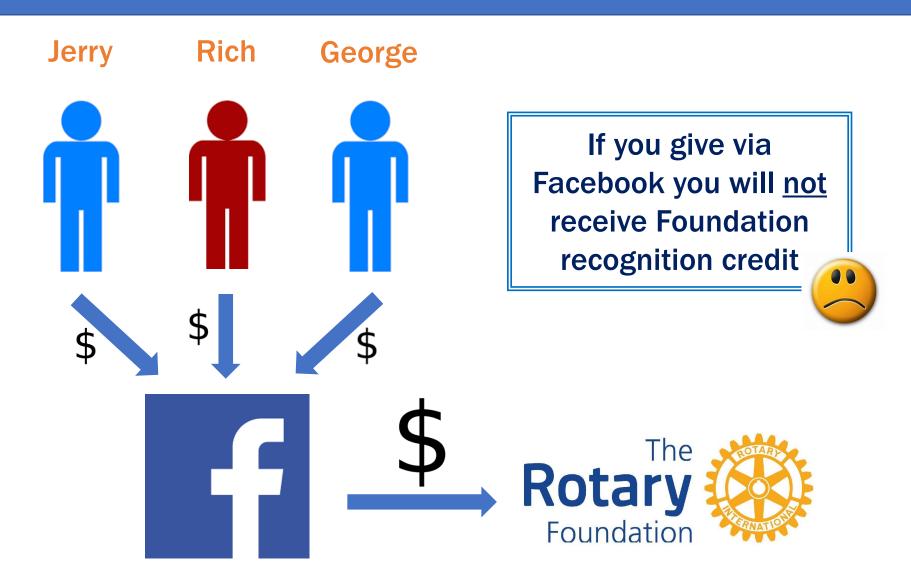


Not Signed In



Signed In

# **Facebook**Foundation Giving via Facebook



## **Raise for Rotary**

https://raise.rotary.org





# Raise for Rotary https://raise.rotary.org

- Create a personalized fundraiser to raise money for Rotary causes.
- Support the World Fund, Polio Fund, Disaster Response Fund, or Rotary's areas of focus.
- Share your fundraising page via social networks such as Twitter, Facebook, and Instagram.
- You'll receive Foundation credit and any applicable recognition but you <u>must</u> use your My Rotary email address.



Clubs and Districts receive credit, too.

# **Corporate Matching Gifts**

- Corporate matching gifts are donations from your employer, not you. They do not count as personal contributions.
- You will receive one Foundation Recognition Point for every dollar matched.
- Matching gifts are applied to the club, district, and fund of the employees choosing.
- This can be a little tricky to navigate so always feel free to contact us if you have questions

# **Pledge Contracts**

- An instrument to facilitate major gifts
- The "pledge" is a commitment to contribute \$10,000 or more over a 3-year period to be paid in 3 equal annual installments
- Recognition given upon completion of the first year's installment
- Donors designate the fund to which contributions are made
- Any contribution made to the designated fund counts toward the yearly installment

# **What Counts for What?**

	Ever	y Rotari Susta	an, Eye, Maning	Harris F	ellow Harriss Maic	ociety or Dono	Recognition	nition Points Beau	est soci	lal Fund	A Per Capital Giving Per Ca
Annual Fund - SHARE	X	X	X	X	X	X			X	X	X
Annual Fund - AOF	X	X	X	X	X	X			X	X	
Disaster Response Fund	Х	X	X	X	X	X			X	X	
PolioPlus Fund			X	X	X	X				X	
World Fund					X					X	
Endowment Fund					X		X	X		X	
Approved Global Grants			X	X	X	X				X	



# **Foundation Reports**Where Do You Find Them?

- Sign into My Rotary
- Hover over The Rotary Foundation on the blue banner
- Select Foundation Reports from the drop down menu
- Scroll down the page to the District Reports section
- Under Contributions & Recognitions, click on the star icon next to Club Giving
- Click on the Add to my quick links dialog box

Every time you log into My Rotary, the Foundation Reports that you need to manage your club will now be on the right side of the web page in the My Quick Links box.

# **Foundation Reports**Club Reports

## **Club Reports**

Club Recognition Summary (Individual)

Recognition Amount Last Fund Contributed To

PHF Level Benefactor status

Foundation Recognition Points Rotary Direct

Date of Last Contribution

Club Foundation Banner Report (Individual)

New Members "Participation Rates" Dates on which TRF Giving, EREY, Sustaining Member, and PHS Eligible are achieved

Club Fundraising Analysis (Club)
 Five Year Trend Analysis



#### **CLUB RECOGNITION SUMMARY**

AS OF 19 JUNE 2020

Temple-South, TX, United States 100% Paul Harris Fellow Club 2013 - 2014

District: 5870 Paul Harris Fellows: 42 Bequest Society: 5 Rotarian Donors: 52 Rotary Direct Donors: 5 All-Time Giving: \$382,729

Club: 21228 Benefactors: 14 Major Donors: 8 Rotarian Non-Donors: 3 Non-Rotarian Donors: 0

Rotary ID	Name	Club Member	Recognition Amount	Current PHF Level	PHF Date	Foundation Recognition Pts Available	– Last	Contribution -	Benefactor	Rotary Direct
21228	10 - ET 1 C4					376.50	Feb-2020	AF-SHARE	W.S.	
9317714		Y	504.40			504.40	May-2020	AF-SHARE	N	
5179082		Y	3,114.40	PHF+2	Jan-2013	1,034.90	May-2020	AF-SHARE	N	
776487		Y	5,450.40	PHF+4	Jun-1994	2,274.90	May-2020	AF-SHARE	N	
8171079		Y	9,000.00 *	PHF+8	Dec-2011	3,934.50	May-2020	AF-SHARE	N	
8594408		Y	7,285.00	PHF+6	Jan-2013	2,040.00	May-2020	AF-SHARE	N	
8561778		Y	2,676.40	PHF+1	Oct-2013	1,509.40	May-2020	AF-SHARE	N	
5727676		Y	5,382.40	PHF+4	Apr-2007	3,232.40	May-2020	AF-SHARE	N	
3103980		Y	8,145.90	PHF+7	Dec-2005	4,775.90	May-2020	AF-SHARE	N	
1796512		Y	9,000.00 *	PHF+8	Jan-1996	14,944.50	May-2020	AF-SHARE	Y	
1081932		Y	50.00			50.00	May-2020	AF-SHARE	N	
5654474		Y	4,895.90	PHF+3	Apr-2007	573.90	May-2020	AF-SHARE	N	
2313600		Y	3,640.40	PHF+2	Oct-2013	2,009.90	May-2020	AF-SHARE	N	
8348523		Y	2,548.90	PHF+1	Jan-2013	1,556.40	May-2020	AF-SHARE	N	
1055638		Y	169.40			169.40	May-2020	AF-SHARE	N	
776541		Y	4,086.40	PHF+3	Apr-2007	1,774.40	May-2020	AF-SHARE	N	
8855891		Y	2,486.00	PHF+1	Jan-2017	1,146.00	May-2020	AF-SHARE	N	
5638785		Y	6,062.40	PHF+5	Jun-2010	5,134.40	May-2020	AF-SHARE	N	
1233167		Y	3,361.40	PHF+2	Jan-2013	1,918.40	May-2020	AF-SHARE	N	
6269099		Y	9,000.00 *	PHF+8	Aug-2006	7,824.50	May-2020	AF-SHARE	N	
6509495		Y	3,675.90	PHF+2	Aug-2012	1,173.90	May-2020	AF-SHARE	Y	
1031250		Y	218.90			218.90	May-2020	AF-SHARE	N	
1086155		Y							N	
1087966		Y							N	
1087617		Y							N	
8171081		Y	8,647.90	PHF+7	Dec-2011	4,547,90	May-2020	AF-SHARE	Y	Y

Personal data on this report should be used for authorized Rotary purposes only. By accessing this data, you agree to abide by Rotary's Data Use Policy.

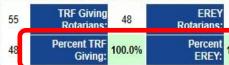


#### **CLUB FOUNDATION BANNER REPORT**

FOR ROTARY YEAR: 2019-20

#### Rotary Club of Temple-South, TX (21228), District 5870

**All Active** Rotarians **Existing Active** Rotarians









52 \$492.50

Average TRF Giving: \$659.81

Existing Active Rotarians are those with an admission date prior to 1 July. Beginning in 2015-16, only existing members are counted for EREY, TRF Giving, RFSM, or PHS participation.

Rotary ID	Rotarian Name	Club Member on 18-Jun-2020	TRF Giving Achieved	EREY Achieve I	Sustaining Member Achieve	PHS Eligible Achieved	Paul Harris Society Member	Rotary Direct
9317714	Allen, Tad	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
5179082	Benner, William	Υ	26-Oct-2019	26-Oct-2019	12-May-2020			
776487	Berning, William (Bill) Bernard	Υ	26-Oct-2019	26-Oct-2019	10-Mar-2020			
8171079	Bigbie, Justice M.	Υ	12-Aug-2019	12-Aug-2019	12-Aug-2019		Υ	
8594408	Bigbie, Tiziana	Υ	12-Aug-2019	12-Aug-2019	12-Aug-2019			
8561778	Black, James	Υ	26-Oct-2019	26-Oct-2019	24-Feb-2020			
5727676	Boley, Mike	Υ	26-Oct-2019	26-Oct-2019	24-Feb-2020			
3103980	Bond, W. Kirk	Υ	6-Aug-2019	6-Aug-2019	0 Aug 2010	2-Nov-2019		
1796512	Brockway, James M.	Y	21-Sep-2019	21-Sep-2019	21-Sep-2019	21-Sep-2019	Y	
10819328	Cary, Josias	New	10-Mar-2020	10-Mar-2020	CASH AND THE STATE OF THE STATE			
5654474	Coker, Neil	V	26-Oct-2019	26-Oct-2019	12-May-2020			
2313600	Cornelius, III, William M.	Y	26-Oct-2019	26-Oct-2019	24-Feb-2020			
8348523	Denman, Bryan	Υ	26-06, 2019	26-Oct-2019	12-May-2020			
10556388	Dick, Matt	Υ	26-Oct-2019	26-Oct-2019	12-May-2020			
776541	Donahue, Michael	Υ	26-Oct-2019	-t-2019	12-May-2020			
8855891	Eggleston, Kirk W	Υ	26-Oct-2019	26-Oct	21-May-2020			
5638785	Elliott, Edwin L.	Υ	26-Oct-2019	26-Oct-2019	lan-2020			
1233167	Flores, M. Louie	Υ	26-Oct-2019	26-Oct-2019	20			
6269099	Gerik, Thomas	Υ	23-Oct-2019	5-Nov-2019	16-Dec	16-Dec-2019		
6509495	Glover, Nancy	Y	26-Oct-2019	26-Oct-2019	12-May-2020			
10312501	Guillen, Patrick	Υ	26-Oct-2019	26-Oct-2019	12-1			
10861554	Gunter, John Mark	New			Indi	cates me	mbers	who
10879664	Hawkins, Claudette	New						and

Personal data on this report should be used for authorized Rotary purposes only. By accessing this data,

Data As of: 17-Jun-2020

Page 1 of 3

joined after July 2nd



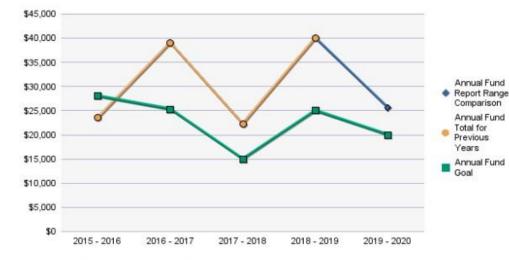
#### **Club Fundraising Analysis**

Interim Results For July through June (2019 - 2020)

#### District 5870

# Annual Fund Goal 2019 - 2020 \$20,000 2018 - 2019 \$25,000 2017 - 2018 \$15,000 2016 - 2017 \$25,300 2015 - 2016 \$28,000

# Annual Fund Contributions 2019 - 2020 \$25,610 2018 - 2019 \$40,013 2017 - 2018 \$22,322 2016 - 2017 \$39,053 2015 - 2016 \$23,540



Annual Fund Report Range Comparison is the Annual Fund giving from 1 July to 30 June for current and previous years

The prior four-year average in Annual Fund giving from July through 30 June is \$31,232. This figure can be used to compare Annual Fund giving for the current Rotary year.

Total Contributions include Annual Fund, PolioPlus, approved Foundation Grants, Other Giving, and Endowment Fund (Permanent Fund) contributions for the reporting period.

For questions and additional club reports please use Member Access at www.rotary.org or call our Contact Center toll free at (+1-866-976-8279) or by email at (contact.center@rotary.org).

Temple-South, TX

Total Contributions	
2019 - 2020	\$34,310
2018 - 2019	\$43,243
2017 - 2018	\$25,258
2016 - 2017	\$43,053
2015 - 2016	\$26,130

AF Per Capita	Club	District
2019 - 2020	\$493	\$262
2018 - 2019	\$741	\$306
2017 - 2018	\$378	\$199
2016 - 2017	\$697	\$240
2015 - 2016	\$471	\$205

Membership	
2019 - 2020	52
2018 - 2019	54
2017 - 2018	59
2016 - 2017	56
2015 - 2016	50

	EREY Members	Sustaining Members	PHS Eligible
2019 - 2020	56	52	10
2018 - 2019	60	53	7
2017 - 2018	67	53	7
2016 - 2017	63	59	7
2015 - 2016	61	50	7

Note: 'EREY Members' reflect the number of donors who contributed some amount to the Annual Fund during the Rotary Year. 'Sustaining Members' reflect the number of donors who contributed US\$100 or more to the Annual Fund. 'PHS Eligible' reflect the number of donors who contributed US\$1,000 or more to the Annual Fund, Polio Plus or approved Foundation Grant.

Data As of: 17-Jun-2020

ClubFundraisingAnalysis R00079D.1403

# **Foundation Reports**

## District Reports

## **District Reports**

Monthly Contribution Report (Club)

Number of Members
Annual Fund Goal
Annual Fund Per Capita Year-to-Date
Annual Fund Contribution Year-to-Date

PolioPlus Report (Club)

Number of Members
PolioPlus Goal
PolioPlus Contribution Year-to-Date
Prior Year's Contribution



#### MONTHLY CONTRIBUTION REPORT

Interim Results For July through June (2010 2020)

(In US Dollars)

	inter	IIII ICCGUICS	762	ugh ounc								***************************************
		Number of	Annual	Goal %	AF Per	— Annual	Fund	- Other	Funds —	Endowme	nt Fund	
Club No	Name	Members	Fund Goal Amount	Achieved	Capita	Month	YTD	Month	YTD	Month	YTD	- Total -
District:	5870											
1951	Marlin, TX, United States	16	\$2,000.00	28%	\$34.38	\$0.00	\$550.00	\$0.00	\$288.00	\$0.00	\$0.00	\$838.
1952	McGregor, TX, United States	34	\$3,400.00	89%	\$88.53	\$10.00	\$3,010.00	\$0.00	(\$350.00)	\$0.00	\$0.00	\$2,660.
1953	Mexia, TX, United States	23	\$3,600.00	91%	\$142.17	\$0.00	\$3,270.00	\$0.00	\$0.00	\$0.00	\$0.00	\$3,270.
24685	Navarro County/ Corsicana, TX, United States	12	\$1,300.00	174%	\$188.04	\$0.00	\$2,256.50	\$0.00	\$0.00	\$0.00	\$0.00	\$2,256.
1955	Northwest Austin, TX, United States	87	\$25,000.00	644%	\$1,851.26	\$689.00	\$161,060.04	\$119.00	\$121,449.00	\$0.00	\$0.00	\$282,509
31668	Pflugerville, TX, United States	61	\$8,500.00	255%	\$355.94	\$30.00	\$21,712.24	\$10.00	\$5,003.00	\$0.00	\$0.00	\$26,715
1957	Rockdale, TX, United States	24	\$2,800.00	216%	\$251.67	\$1,565.00	\$6,040.00	\$231.00	\$481.00	\$0.00	\$0.00	\$6,521
1958	Round Rock, TX, United States	61	\$4,500.00	116%	\$85.26	\$0.00	\$5,201.00	\$0.00	\$0.00	\$0.00	\$0.00	\$5,201
53857	Round Rock Sunrise, TX, United States	19	\$2,100.00	117%	\$128.95	\$0.00	\$2,450.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450
31136	Salado, TX, United States	13	\$1,700.00	6%	\$7.69	\$100.00	\$100.00	\$0.00	\$100.00	\$0.00	\$0.00	\$200
1960	Shiner, TX, United States	23	\$3,000.00	70%	\$91.30	\$0.00	\$2,100.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,100
1961	Somerville, TX, United States	10	\$600.00	67%	\$40.00	\$0.00	\$400.00	\$0.00	\$100.00	\$0.00	\$0.00	\$500
1962	South Austin, TX, United States	20	\$2,000.00	402%	\$402.35	\$20.00	\$8,047.00	\$75.00	\$475.00	\$0.00	\$0.00	\$8,522
1963	Taylor, TX, United States	24	\$2,300.00	105%	\$100.42	\$10.00	\$2,410.00	\$0.00	\$708.00	\$0.00	\$0.00	\$3,118
1965	Temple, TX, United States	93	\$35,000.00	58%	\$217.04	\$0.00	\$20,185.00	\$0.00	\$0.00	\$0.00	\$0.00	\$20,185
21228	Temple-South, TX, United States	52	\$20,000.00	128%	\$492.50	\$239.00	\$25,610.00	\$0.00	\$8,700.00	\$0.00	\$0.00	\$34,310
1966	Waco, TX, United States	223	\$22,000.00	81%	\$79.71	\$3,810.00	\$17,774.50	\$0.00	\$0.00	\$0.00	\$0.00	\$17,774
1938	Waco-Lake Brazos, TX, United States	38	\$2,000.00	19%	\$10.00	\$0.00	\$380.00	\$0.00	\$0.00	\$0.00	\$0.00	\$380
1944	Waco Sunrise, TX, United States	33	\$4,800.00	59%	\$86.09	\$100.00	\$2,841.00	\$100.00	\$220.00	\$0.00	\$0.00	\$3,061
1967	West Austin, TX, United States	19	\$3,800.00	150%	\$300.11	\$371.00	\$5,702.00	\$100.00	\$100.00	\$0.00	\$0.00	\$5,802





#### **POLIO PLUS REPORT**

JULY THROUGH JUNE (2019-20) - INTERIM RESULTS

2257 945		Number	PolioPlus	PolioPlus	Prior Year	– Poliol	Plus -	All Other	Funds –	4.1
Club No	Name Name	Name of Members	Club Goal Amount	Goal %	PolioPlus Contribution	Month	YTD	Month	YTD	Total
District:	: 5870									
1953	Mexia, TX, United States	23	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$3,270.00	\$3,270.00
24685	Navarro County/Corsicana, TX, United States	12	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$2,256.50	\$2,256.50
1955	Northwest Austin, TX, United States	87	\$0.00	0%	\$15,830.00	\$119.00	\$121,449.00	\$689.00	\$161,060.04	\$282,509.04
31668	Pflugerville, TX, United States	61	\$1,800.00	277.9%	\$2,194.00	\$10.00	\$5,003.00	\$30.00	\$21,712.24	\$26,715.24
1957	Rockdale, TX, United States	24	\$600.00	80.2%	\$2,627.50	\$231.00	\$481.00	\$1,565.00	\$6,040.00	\$6,521.00
53857	Round Rock Sunrise, TX, United States	19	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$2,450.00	\$2,450.00
1958	Round Rock, TX, United States	61	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$0.00	\$5,201.00	\$5,201.00
31136	Salado, TX, United States	13	\$0.00	0%	\$0.00	\$0.00	\$100.00	\$100.00	\$100.00	\$200.00
1960	Shiner, TX, United States	23	\$0.00	0%	\$300.00	\$0.00	\$0.00	\$0.00	\$2,100.00	\$2,100.00
1961	Somerville, TX, United States	10	\$300.00	33.3%	\$120.00	\$0.00	\$100.00	\$0.00	\$400.00	\$500.00
1962	South Austin, TX, United States	20	\$400.00	118.8%	\$767.00	\$75.00	\$475.00	\$20.00	\$8,047.00	\$8,522.00
1963	Taylor, TX, United States	24	\$500.00	141.6%	\$1,606.00	\$0.00	\$708.00	\$10.00	\$2,410.00	\$3,118.00
21228	Temple-South, TX, United States	52	\$2,500.00	348%	\$3,230.00	\$0.00	\$8,700.00	\$239.00	\$25,610.00	\$34,310.00
1965	Temple, TX, United States	93	\$0.00	0%	\$1,594.00	\$0.00	\$0.00	\$0.00	\$20,185.00	\$20,185.00
1938	Waco-Lake Brazos, TX, United States	38	\$0.00	0%	\$283.00	\$0.00	\$0.00	\$0.00	\$380.00	\$380.00
1944	Waco Sunrise, TX, United States	33	\$2,500.00	8.8%	\$640.00	\$100.00	\$220.00	\$100.00	\$2,841.00	\$3,061.00
1966	Waco, TX, United States	223	\$0.00	0%	\$0.00	\$0.00	\$0.00	\$3,810.00	\$17,774.50	\$17,774.50
1967	West Austin, TX, United States	19	\$200.00	50%	\$300.00	\$100.00	\$100.00	\$371.00	\$5,702.00	\$5,802.00
1968	Yoakum, TX, United States	27	\$1,000.00	110%	\$2,500.00	\$0.00	\$1,100.00	\$0.00	\$6,798.18	\$7,898.18
otal for D	istrict: 5870	2,368	\$38,250.00	446.7%	\$69,201.54	\$5,202.00	\$170,863.83	\$22,287.58	\$645,080.74	\$815,944.57

Data as of 17-Jun-2020 Page 3 of 4 PolioPlusReport R00178.1911



- Set the example by becoming a Sustaining Member.
  - ✓ Contribute \$100 to the Annual Fund each year.
- Work to make Foundation giving an integral part of your club's culture.
  - ✓ Set an <u>attainable</u>, <u>challenging</u> Annual Fund goal that represents an <u>increase</u> in giving from the prior year.
  - ✓ Increase your "participation rate" start with becoming a 100% EREY Club and work up.
  - ✓ Develop personal relationships.
  - ✓ Be patient ... the culture will not change overnight.

- Encourage your club to support the Every Rotarian, Every Year campaign.
  - ✓ Show your members why it makes sense to give.
- Make it easy for your members to contribute!
  - ✓ Automate giving via Rotary-Direct } Simple S
  - ✓ On-line credit card contributions
- Simple, Safe, Secure
- ✓ Add voluntary contribution amounts to dues invoices
- ✓ Invoice your members more frequently
- ✓ Make regular "asks" throughout the year don't wait until December or June.

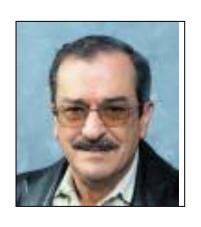
- Recognize your donors.
  - ✓ People liked to be thanked.
  - ✓ Do it publicly to help inspire others.
  - ✓ Consider holding an Annual Foundation Gala to spotlight your donors.
- Data mine ... look for ways to help your clubs.
  - ✓ Use the Foundation Reports
  - ✓ Determine who is close to their next recognition level, and which clubs are close to a recognition?

- Promote the Paul Harris Society
  - ✓ Make membership meaningful
- Identify a "Foundation Hero" in each club.
  - ✓ Sometimes the "official" chain of command can be the problem.
- Develop specific fundraising plans to generate funds for Annual Fund and PolioPlus
  - ✓ Don't simply rely on individual contributions.
  - ✓ Consider designating a portion of a fundraiser to support Foundation programs.

- Leverage your Foundation Recognition Points!
  - ✓ As a match pool to promote Foundation giving
  - ✓ To reward member recruitment
  - ✓ To reward service
  - ✓ To become a 100% Paul Harris Fellow Club
- Schedule speakers who can help your members better understand the value of Rotary Foundation programs.
  - ✓ Show your members why it makes sense to give.



# **Jerry Johnson Trust Match Program**



15 year member of RC of Killeen Heights

Bequeathed his estate to The Rotary Foundation

To assist active Rotarians in obtaining their first Paul Harris Fellowship, the Trust matches individual contributions to the Annual Fund on a one-for-one basis from \$100 to \$500.

# **Limited Time Offer Match** (August 1 through October 31)

For a number of years, the Jerry Johnson Trust has been asked if there is any way that the Trust can match contributions made by Rotarians who are already a Paul Harris Fellow.

The Limited Time Offer matches contributions made to the Annual Fund during Rotary Year 2021-22 on a one-to-one basis in amounts of 250 to 500 Foundation Recognition Points for any active Rotarian who is not yet a Paul Harris Fellow +8.



# **RECAP: Changes Effective July 1, 2020**

## Changes effective July 1, 2020:

- The World Fund match of cash was eliminated and a minimum required World Fund match for global grants is no longer required.
- The International Partner required minimum contribution for global grants was reduced from 30% to 15%.
- The Simple School and Shelter Pilot ended without being adopted as a global grant program.
- Rotaract clubs became able to participate in District Grants.

# **What's Unchanged?**

- 1. All Annual Fund-SHARE contributions are still being invested for three years and then split between DDF and the World Fund
- 2. Earnings from the investment of Annual Fund-SHARE funds will continue to pay many of the Foundation's operating expenses
- 3. A portion of investment earnings from the Endowment Fund, as designated by the trustees also helps pay operating expenses

#### 50% Match on DDF Contributions to PolioPlus

(Down from 100%) (1 July 2021)



**\$20,000**DDF Contribution

**\$10,000 50%** World Fund Match

\$60,000
Gates Foundation
Match

\$90,000
Polio
Eradication

#### 80% Match on DDF Applied to Global Grants

(Down from 100%) (1 July 2021)

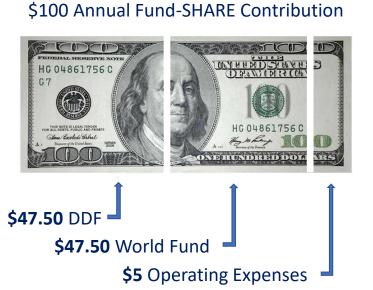




\$40,000 DDF applied to Global Grant **\$32,000 80%** World Fund match **\$72,000**Global Grant funding

# Shared Funding of Operating Expenses (1 July 2024)

# \$100 Annual Fund-SHARE Contribution FIGURE 18 STATE SHARE S



**BEGINNING 1 JULY 2021** 

#### Five-Year Limit on DDF Rollover

(1 July 2026)

	2021-20	2022-23	2023-24	2024-25	2025-26
DDF new	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000
DDF rollover	\$20,000	\$30,000	\$35,000	\$30,000	\$20,000
DDF Spent	(\$40,000)	(\$45,000)	(\$55,000)	(\$60,000)	(\$65,000)
Rollover Remaining	\$20,000 \$10,000	\$20,000 \$10,000 \$5,000	\$15,000 \$10,000 \$5,000 \$0	\$5,000 \$10,000 \$5,000 \$0 \$0	\$0 \$0 \$5,000 \$0 \$0 \$0
Rollover Amount Remaining After	<sup>1 Year</sup> \$30,000	2 Years \$35,000	3 Years \$30,000	4 Years \$ <b>20,000</b>	5 Years <b>\$5,000</b>

# **Additional Funding Changes**

- Cost-saving measures
  - ✓ Enabled \$4.4 million to be transferred the World Fund for global grants
- Foundation operating reserves and the RI budget surplus
  - ✓ Enabled \$15 million to be transferred to the World Fund for global grants
- Elimination of the match on cash contributions (1 July 2020)
  - ✓ Expected to free up approximately \$7 million annually.

# Changes Effective July 1, 2021 and Beyond

## Changes effective July 1, 2021 (continued):

Supporting the Environment added as the 7<sup>th</sup> Area of Focus

## Changes effective July 1, 2022:

Rotaract clubs will be able to participate global grants.

#### Coming changes (undated):

 Contributors to the Disaster Response Fund will be able to designate their contribution to a specific disaster.

#### **Covid-19 Grants**

#### Covid-19 related changes:

- <u>Disaster Response Grants</u>: Covid-19 response activities are no longer eligible for funding
- Global Grants:
  - Must be submitted under the Disease Prevention & Treatment (PD&T) Area of Focus
  - Medical equipment/PPE only is OK
  - The international contribution requirement is waived
  - An International Partner is still required

# **Alternative Grant Financing**

- The Rotary Foundation is encouraging grant sponsors to finance their Global Grants without a World Fund match.
- Sponsors can use any combination of DDF, cash, directed gifts, or endowment earnings to make up the minimum \$30,000 budget that they need for their grant.
- Under the new policy, grant financing might look like this:

```
$10,000 DDF + $8,000 World Fund + $12,000 cash contributions = $30,000 global grant
```

Or

\$15,000 DDF + \$15,000 cash contributions = \$30,000 global grant (no World Fund match)

# **Changes to Terms & Conditions**

#### Section III:

- Forced labor: Projects that require work without pay, or "sweat equity", require the participant's explicit consent.
- <u>Child labor</u>: Projects that require work from someone below the country's legal working age, or under age 16 if the law doesn't specify, are prohibited.

#### Section VI:

- <u>Cash Match</u>: Effective 1 July 2020 the Rotary Foundation is no longer matching cash contributions for global grants
- Non-Rotarian cash: May be added to a grant as long as it don't come from a cooperating organization or anyone who benefits from the grant.

#### Section VII:

<u>Required Minimum Contribution</u>: The International Partner required minimum contribution has been reduced from 30% to 15%

# Best Practices for Submitting Global Grant Applications

- Request a preliminary review by your RGO before submission.
- Conduct a thorough community assessment and include the results in the grant application.
- Submit a signed MOU if partnering with a cooperating organization.
- Submit a sustainability component how are going to ensure this project is still viable 5 years after it's completed maintenance, training, spare parts, etc.
- Include bank account information before submitting the application.

# **Gift Policy Changes**

#### Corrections and Reclassification:

The time period for requesting a correction or reclassification of a contribution has been reduced from 90 days to 60 days (effective April 1, 2021)

#### Pledge Contracts:

An "undesignated" pledge option has been established to permit making fund designations at the time a contribution is made instead of being fixed in the pledge contract.





Give wh	ere the need is greatest
service projects	to The Rotary Foundation, you fuel our - projects that eradicate polio, promote improve developing communities.
	DONATE

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<b>ALWAYS</b>	log in to	My F	Rotary	1 <sup>st</sup>
<b>BEFORE</b> 1	making a	a con	tributi	on

Use Multiple-Donor Form to submit members contributions



Save Receipts — NOT Invoices
No Receipts → Club refunds
Grant funds





Together, we see a world where people unite and take action to create lasting change – across the globe, in our communities and in ourselves.

