



District 7500 Governor's Newsletter

Monmouth, Ocean & Burlington Counties

Rotary International President 2015-16

H.R. "Ravi" Ravindran

District Governor 2015-16

David C. Forward

July 2015



Be a gift to the world

"Be a Gift to the World" is new RI President's theme

Every year, Rotarians around the world wait in anticipation for the RI President-elect to announce his Presidential theme to the 535 District Governors-Elect who gather for their mandatory training conference in San Diego.

This year's theme is "Be a Gift to the World."

"It is a profoundly simple, yet thought-provoking theme; one that should resonate with every Rotarian. People give gifts because they care, and they give them to people they like. And who among us does not appreciate receiving a gift? At the end of our lives, no one will remember us for the cars we drove, the clothes we wore, the titles we carried, or the offices we sat in. We will not be admired for the efforts we poured into making our own lives richer or our own status higher. In the end, our worth will be measured not by how much we acquired, but by how much we gave away."

RI President Ravi adds: "Every one of us has something to give – whoever we are, whatever our place in life. We can give our talent, our knowledge, our abilities, and our effort; we can give our dedication and our devotion. Through Rotary, we can take these gifts and make a genuine difference in the lives of others and in our world."

As this Rotary year begins, I ask each Rotarian in District 7500 to make a personal commitment to BE a gift to the world. What can you do to be a gift to your club? Bring a potential member to a meeting, or volunteer to help introduce a satellite club? What can you do to give a gift to your community? Volunteer enthusiastically for one extra service project this year? What can you do to be a gift to the world? Decide right now to be one of the 100 people whom President Ravi will make Paul Harris Fellows at our "Gift to the World Dinner" next April 6th?

I end with the words of President Ravi: "It is said that we are born with our fists clenched, but we die with our hands open, and that our talents and treasures are the gift that God gave us. What we make of our talents [and do with our treasures] is our gift back to God. Through Rotary, we can leave behind something real and lasting."

Let us each Be a Gift to the World this year!

David



Be a gift to the world

Governor David's Diary



In this, the first newsletter as your District Governor, the only way to begin is to say "Thank you, my fellow Rotarians, for your confidence in electing me to this position." When my club nominated me and I sat before that nominating committee back in December 2012, I had NO idea how much time would be required for the training and meetings just to get to this day.

But it has been a fascinating journey. On the one hand I have benefitted from the mentoring of Immediate Past District Governor Harriet and all the PDGs who preceded her. On the other hand, I had never realized what a sense of true camaraderie there is between other District Governors in my "class" for this year. I have made some wonderful friends and exchanged some great ideas in how we can serve our Rotary clubs with other 2015-15 governors from all over the world.

Around the District

News from the clubs and news *for* the clubs

Congratulations to Great Bay (Tuckerton) Rotarian Rev. James Occhipinti. James has been a pastor for 50 years, and in addition to his church pastorate volunteers as chaplain to police departments in Ocean County. On May 15th the New Jersey Senate and General Assembly issued a Citation giving "praise and commendation" for his service, and this was followed by a personal letter of congratulations from Gov. Chris Christie. The family of Rotary in District 7500 add their greetings for Rev. Occhipinti's service!

Governor David's Blog

Have you been receiving Gov. David's "Monday Morning Musings" blog? Each Monday, he is writing a brief blog of reflections, ideas, and thoughts that you can read in 3 minutes or less. If you have not received them since July 6th, it means we do not have your email address in the District database. Incidentally, that ClubRunner database (even if your club doesn't use ClubRunner) automatically syncs with RI to keep your membership up to date. So here's what you do to keep the D7500 email database up to date: please be sure to turn on RI Integration using the steps outlined in this link: <http://clubrunner.helpserve.com/Knowledgebase/Article/View/438/0/set-up-automatic-integration-with-rotary-international> Then use the <COMPARE & SYNC> tool to synchronize the two databases using the steps outlined here: <http://clubrunner.helpserve.com/Knowledgebase/Article/View/701/0/how-to-utilize-the-compare--synchronize-tool> ALL clubs in the district are able to utilize the D7500 ClubRunner site to add or remove members - with RI sync turned on, RI gets the information as well. Any problems, feel free to call the District Webmaster, Steve Sanfilippo @732-673-3302



Coming Soon

**A brief listing of upcoming
club and district events.
Here is when Governor David
will be making his
official visit to your club:**

July

22	Medford Sunrise
22	Point Pleasant Boro
23	Toms River Sunrise
28	Bordentown
28	Central Ocean
28	Point Pleasant Beach
29	Moorestown Breakfast
29	Mount Laurel
29	Toms River
30	Lakehurst-Manchester
30	Brick
30	Palmyra-Riverton-Cinnaminson

August

4	Great Bay
4	Forked River
5	Asbury Park
5	Belmar-Wall
6	Spring Lake-Brielle
6	Matawan-Aberdeen
11	Tinton Falls
11	Hazlet
11	Marlton
13	Red Bank
13	eClub
14	Greater Long Branch
18	Maple Shade
18	Medford-Vincentown
20	Burlington

September

17	Moorestown
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October

7	Mount Holly
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Membership Matters

The District Membership Team is following the successful launch during Governor Harriet's year of the new District Membership Plan. So what is different, and what is in in for our club members?

The Membership Team is headed by Past RI Director Mike Colasurdo, and he has three very experienced, talented "right hands" responsible for membership in each County. Chuck Watson is Monmouth County Membership Chair, Bill Ridgway is Ocean County Chair, and Brian Flynn is responsible for Burlington County.

The three county chairs then have on their teams Membership Area Reps, and these eight folks cover the same 4-6 clubs as our Assistant Governors. The MARs

will work directly with the club membership chairs to take the message up the chain if a club has challenges, and down the chain with insights and training opportunities.

There is nothing--absolutely nothing--more important to our Rotary clubs than membership growth, membership retention, and membership engagement. If you have ideas or best practices you would like to share in these areas, please contact your membership area rep. And if you would like help, or maybe a program, on how your club can attract new members, keep existing members, and ENERGIZE the folks who already belong to your club, call your membership area rep today!

Area 1: Bordentown, Burlington, Mount Holly, Pemberton

Richard "Rich" Lewis

Rotary Club of Burlington

328 High Street, Burlington, NJ 08016

B: 609.387.0300

Email: Rich@BurlingtonPress.com

Area 2: Maple Shade, Medford Sunrise, Medford-Vincentown, Moorestown, Moorestown Breakfast.

Cory Gosik

Rotary Club of Moorestown

Sensational Host, 3030 Rt. 73 N., Maple Shade, NJ 08052

B: 856-667-5005 x 104

C: 609-680-2941

Email: cgosik@sensationalhost.com

Area 3: Marlton, Mount Laurel, Palmyra-Riverton-Cinnaminson, Willingboro.

Deborah "Debbie" Callahan

Rotary Club of Mount Laurel

13 Mahogany Drive, Burlington, NJ 08016

B: 856.234.0174 H: 609.239.1419

C: 609.304.2770 F: 856.727.1172

Email: LakesideCarstar@Verizon.net

Area 4: Barnegat, Forked River, Great Bay (Tuckerton), Long Beach Island, Southern Ocean.

Erin Eads

Rotary Club of Forked River

11 Buxton Court, Barnegat, NJ 08005

B: 609.693.1600 H: 609.548.1702

F: 609.693.2798

Email: Erin.Eads@TD.com or EEads10243@aol.com

Area 5: Beachwood-Berkeley, Central Ocean, Lakehurst-Manchester, Toms River, Toms River Sunrise.

Nancy Ellson

Rotary Club of Toms River

198 Canterbury Lane, Toms River, NJ 08757

C: 201.675.9015

Email: NancySeashell@gmail.com

Area 6: Brick, Brick Morning, e-Club, Jackson, Point Pleasant Beach, Point Pleasant Boro.

Mark Colasurdo

Rotary Club of Brick

115 Benjamin Street, Toms River, NJ 08755

C: 732.300.5120

Email: Mark.Colasurdo@Verizon.net

Area 7: Asbury Park, Belmar-Wall, Greater Long Branch, Spring Lake-Brielle.

Michael "Mika" Hon

Rotary Club of Greater Long Branch

2 Reid Street, Long Branch, NJ 07740

B: 732.759.8719

C: 848.391.5181

Email: MikaHon@gmail.com or mika@njinkshop.com

Area 8: Freehold, Hazlet, Matawan-Aberdeen, Red Bank, Tinton Falls.

Peter M. Jefferey

Rotary Club of Freehold

B: 732.946.4800 ext 12

C: 732.742.9429

Email: P.Jefferey@homesmcdowell.com

Oh, What a Night! . . .

In 1963, Franki Valli and the Four Seasons shot right to the top of the charts with their song, *Oh, What a Night!* It could well have described June 27, 2015 as District 7500 came together for a memorable Parade of Presidents aboard the battleship *New Jersey*.

It rained . . .no, it **POURED!** The rain was so torrential that we couldn't even see Philadelphia on the other side of the Delaware River! And yet, it was one of the most fun events in District memory. More than 160 people signed up for the tour of the historic battleship, and they had a wonderful time cheering on the incoming presidents from around the District and having a wonderful dinner with friends, old and new.

And as usual, Red Bank's Bill Donnelly had the right words: "Believe me, **NOBODY** will ever forget this changeover!" Oh, what a night indeed.



Philadelphia skyline, barely visible



New First Lady Chris pins Governor's pin on David



Somewhere in there is a District Governor...



What a team: DG David and DGN Diane



Children's choir from the Camden Forward School



Robin Platt-Lacey checked the weather forecast before leaving home



MC Jim Robinson calls the meeting to order



Asbury Park Rotary, as usual, the life of the party!



Asbury Park Incoming President Traudy Grande and John beneath the massive 16-inch guns.



MaryFrancis Smolens, new President of Barnegat Rotary Club



Passing of the District banner from Red Bank President Denise Benbrook to Medford Sunrise President Norman Mackey

Join a Rotarian Action Group

Thousands of Rotarians around the world enjoy the fellowship—and community service opportunities—from their local Rotary club, but feel their membership is energized by involvement in a Rotarian Action Group that focuses on their specific area of interest

A Rotarian Action Group is an autonomous group of Rotarians, family members, program participants and alumni who are experts in a particular field, such as microcredit or water and sanitation. Group members share their expertise by collaborating with clubs and districts on service projects.

For example:

- The Rotarian Action Group for Population Growth & Sustainable Development partnered with Rotary clubs in Germany, Austria, and Nigeria to reduce maternal death by 50 percent at 10 hospitals in northern Nigeria with a program to prevent and treat obstetric fistula, a serious birth injury.
- Rotarians for Family Health & AIDS Prevention and Rotary club members from Nigeria, Kenya, and Uganda sponsored a three-day event to provide HIV testing and counseling for more than 138,000 people.

Find and join a Rotarian Action Group

Join a Rotarian Action Group to share your expertise and make a difference in projects beyond your club or district. To get involved, check the group directory at www.Rotary.org and contact the one you're interested in.

Just look at the Rotarian Action Groups currently active:

Alzheimer's/Dementia	Food Plant Solutions
Blindness Prevention	Health Education and Wellness
Blood Donation	Hearing
Child Slavery	Hunger and Malnutrition
Dental Volunteers	Literacy
Diabetes	Malaria
Disaster Assistance	Microfinance and Community Development
Endangered Species	Multiple Sclerosis
Family Health & AIDS Prevention	

News from R.I.

News from R.I. that District Rotarians should find interesting or helpful.

Rotary is now in China! Actually, that is not really “news” as there have been 2 Rotary clubs (in Beijing and Shanghai) for a few years in the world’s most populous country. But they have been primarily limited to expatriate foreigners, and their meetings have been conducted in English. But Rotary is now rapidly expanding throughout the country. A total of nine new Rotary clubs have just been added: Rotary Clubs of Chengdu, Fresh Start Rotary Club of Shanghai, Rotary Club of Shanghai West (our first Chinese language club), Rotary Club of Shanghai Pudong Lujiazui, and Rotary Club of Suzhou.

And as the new Rotary year began, the Rotary Club of Dalian and Rotary Club of Tianjin came on board. In addition, there are 6 Interact clubs and 4 Rotaract clubs now in the Rotary family in China.



I'm Proud to be a Rotarian because . . .

Inspirational stories of wonderful projects or deeds being done by Rotarians.

On May 22, 2011, like many of you, I watched the TV screens of the devastating tornado that swept through Joplin, Missouri, killing 161 people and injuring more than a thousand more. The EF-5 was the worst tornado in US history. (Watch the YouTube video here: <https://www.youtube.com/watch?v=XT7CtF5ljxY>) I wanted to do something to help, but what could one person in New Jersey do?

Quite a lot, if he happens to be a Rotarian. We quickly began a collection in the Medford Sunrise club, and expanded it to the Board of Realtors meeting that happened to be a couple of days later. In less than a week, we had collected more than \$6,000! But what to do with it?

An airline industry colleague (and member of the Atlanta Rotary Club) offered two free tickets to fly out to Kansas City---the nearest large airport to Joplin. Next, I called Sally Bibb, a Past District Governor friend in Kansas City. Within an hour, Sally called back.

"A member of a neighboring club in Missouri is general manager of Wal-Mart," she said. He has agreed to almost double the buying power of your \$6,000. But you'll need a truck, so I have another Kansas City Rotarian on board, and he has agreed to provide one of his big trucks.

You will never find your way around in Joplin, because all the street signs are gone, so he's even providing a truck driver who knows the city well. He'll meet you at the airport and you can stop at the Wal-Mart on the way to Joplin."

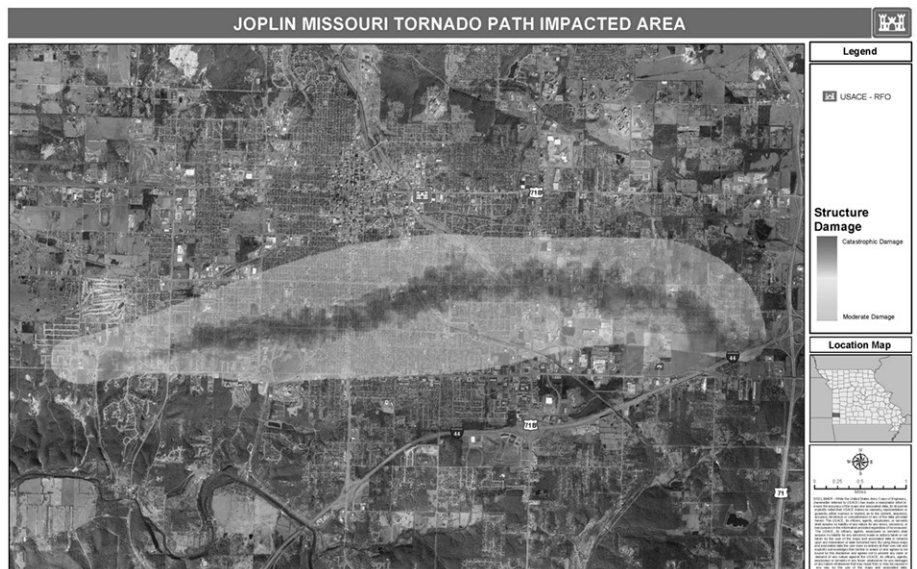
72 hours later, we were in Joplin, amidst the worst devastation I have ever witnessed. People hugged us

and cried as we gave more than 100 now-homeless people bedding and sleeping bags, and the things we all take for granted. It was a privilege to serve them. I realized how NONE of this could have been possible by oneself. But when that network of Rotarians from New Jersey to Atlanta to Kansas City to Joplin dropped everything to work together, we made a real difference in people's lives.

None of us wanted publicity, we have rarely even mentioned the project to our friends. But I have never been so proud to be a Rotarian.

David C. Forward

If you have a story that would fit this column, please email it to Chris Forward at CCFRN1@aol.com



Call for Photos

In our next edition, we would like to highlight your members who have accomplished something special. Send us a photo and caption of the person receiving a long-time perfect attendance award, a Paul Harris recognition, or anything that you would like to bring to the attention of our Family of Rotary. Be sure to send it to Chris no later than August 1st to CCFRN1@aol.com

“All Change” in our Clubs around the District





Tech Talk

Helpful tips on how Rotarians can use the tools available on the District and R.I. Websites, or how to better use technology in their Rotary clubs.

Many Rotary clubs have a Facebook page, the objective being to use that form of social media to communicate the message of what their club does to the community, and by doing so, to attract members and support for their activities.

Yet many Facebook sites are so dated that they are completely ineffective. They actually harm a club's public image more than helping it.

So what makes a club's Facebook page effective? We are more likely to do business with people (or join their fellowship group) if we KNOW, LIKE, and TRUST them.

Think of when you go shopping. The more you see a product on the shelf, the more likely you are to buy it. Thus it is important that we keep the Rotary "brand" and everything it represents, in front of the people whose support (or membership) we want.

The more we know about people, and the more we find in common with them, the more we naturally LIKE them. We should use our social media presence to educate the non-Rotarian public about the wide variety of

service projects, humanitarian programs, networking, and fun so we can "touch" their own emotional triggers and make them feel an attraction to Rotary.

Finally, it is a natural human trait to want to do business more with someone we know and trust, than with a stranger. So our club's Facebook should be shared with the sphere of influence of each member in the club. Share it with our friends, professional colleagues, clients, and those in our other circles who know and trust us.

Facebook is a visual medium. Have lots of photos showing your club in action---not just a static photo of Person A handing a check to Person B! Include useful links, or even links to inspirational speeches, such as those given at the RI Convention. If you want to see a good Facebook site, look for the one Rotary International maintains.

And think of your Facebook site as a teenager: you need to feed it constantly! Maybe not THAT often, but you should ideally post at least three times a week. You can even "front load" several posts at once and then schedule when they go out. Good luck!

Business & Professional Directory



**D7500 Business Professional
Directory Submission Form [CLICK
HERE](#)**

It's live! Our District 7500 Business & Professional Directory is now open. Have back pain and prefer a Rotarian chiropractor? Buying a house and want a Rotarian you can trust to use for a home inspection or mortgage? For those members who submitted their data prior to June 30th, the entire Business & Professional Directory is now contained in the yellow pages at the back of our new District Directory. We're printing a copy for each Rotarian in District 7500, and they should be delivered to club presidents by the end of July. If you missed the deadline, you can still enter your business or professional contact by going to www.RotaryDistrict7500.org and clicking on the Rolodex on the left side of the opening page. Networking has always been an important benefit of Rotary membership. Now you have the ability to work within the Rotary family for all your business and professional needs.

Announcing a GREAT New Membership Benefit: *Rotary Global Rewards!*

The RI Board has just announced that effective July 1st, all Rotarians will be entitled to participate in Rotary Global Rewards. This FREE benefit will entitle members to discounts at 199 vendors, such as car rentals, hotel chains, and many other merchants we use all the time. In many cases, in addition to granting the Rotarian a discount, the vendor will also pass on a part of the sale to The Rotary Foundation, making this truly a “Win-Win” proposition!

President Ravi Ravindran has asked each District to appoint a Rotary Global Rewards chair, but meanwhile, you can go to Rotary.org and search for “Rotary Global Rewards” for full details on who the vendors are and how you can obtain your discounts.

Rotary Trivia

This month's question:

Until women were allowed to join Rotary in 1988, the wives of Rotarians were typically referred to by this name.

A monthly question on Rotary history or trivia. Email your answer to Chris at CCFRN1@aol.com, with the Subject line “July Trivia” and we’ll announce the answer...and the winners...in the next newsletter.

August is Membership Month in Rotary

If you have introduced a new member to your club since July 1st this year, please email a photo and their name (along with your club name), to Chris Forward at CCFRN1@aol.com so we can feature them in our August newsletter.

Save the Dates

Wednesday, August 5th: Join Rotary clubs from around the region for the annual Strike Out Hunger game at the Phillies! Tickets from \$20 to \$38. Each ticket will earn a \$9 credit which will be matched 2-for-1 by the Gates Foundation and can be applied towards PolioPlus or annual giving and credited towards Paul Harris Fellow awards. Bring non-perishable food items for local food banks. Hurry – the deadline for tickets is July 15th – contact Marvin Axler (D7640) at 856-665-6555.

Thursday, August 6th: Strike Out Hunger Dinner featuring John Nanni, polio survivor and RI representative to the UN on Polio Eradication. To be held at Marco’s at the Pennsauken Country Club, 3800 Haddonfield Road, Pennsauken, NJ, overlooking the golf course. Photos with the Phillies, sports auction, door prizes, live music cash bar and buffet dinner. Tickets are \$30 per person, including a reception at 6:00pm and dinner at 7:00pm. For reservations call 856-439-4316 before July 28th.

Monday August 10th: 8th Annual Charity Golf Tournament sponsored by the Rotary Club of Jackson. At Westlake Golf and Country Club, 1 Pine Lake Circle, Jackson. \$135 per golfer, \$540 per foursome includes continental breakfast, greens fees, lunch and awards. Registration begins at 7:30am, Shotgun at 8:30am. For more information please contact Tom Barchie at 732-207-4029.

Saturday, September 19th: District Rotary Foundation Seminar. This is where you will have an action-packed morning of learning the latest about our Foundation programs and ideas, while also having a breakout session for your 2 club members to obtain the training that is mandatory for District Grant qualification.

Friday, October 2nd: 2nd Annual Golf Outing Sponsored by the Barnegat Rotary Club, at Ocean Acres Country Club, 925 Buccaneer Lane, Manahawkin. The entry fee is \$125 per individual or \$500 per foursome, which includes BBQ lunch, cart and greens fees, awards ceremony including dinner, and golf prizes. Tickets may be purchased for the dinner alone for \$50. Limited to 120 golfers. For more information, or information about sponsoring a hole, contact Michael McGrath at 609-698-6900.

To have your club's event posted in a future newsletter, email details to Chris at CCFRN1@aol.com

Looking Back . . . Looking Forward

**A three-year look at each club's membership (on June 30th),
total Rotary Foundation giving, and goals for this year.**

Members				
Club	Jun 30 2013	Jun 30 2014	Jun 30 2015	Goal for next June 30th
Asbury Park	60	60	60	68
Barnegat	26	22	22	27
Beachwood-Berkeley	12	10	10	15
Belmar-Wall	10	10	10	12
Bordentown	31	29	31	34
Brick	34	39	36	39
Brick Morning	18	16	16	17
Burlington	34	27	24	29
Central Ocean	23	24	22	24
District 7500 eClub	26	17	13	25
Forked River	41	41	49	54
Freehold	33	34	35	35
Great Bay (Tuckerton)	18	14	14	22
Greater Long Branch	45	44	48	40
Hazlet	9	10	8	12
Jackson	14	20	24	26
Lakehurst-Manchester	19	15	18	15
Long Beach Island	45	44	33	35
Maple Shade	35	32	35	45
Marlton	22	21	20	21
Matawan-Aberdeen	11	13	8	10
Medford Sunrise	33	20	17	17
Medford-Vincentown	35	41	41	50
Moorestown	79	76	78	85
Moorestown Breakfast	56	60	56	65
Mount Holly	54	56	51	54
Mount Laurel	17	29	20	29
PRC	22	19	22	35
Pemberton	25	23	22	25
Point Pleasant Beach	26	26	27	32
Point Pleasant Boro	36	37	35	37
Red Bank	51	49	56	58
Southern Ocean	21	21	25	25
Spring Lake-Brielle	33	32	38	42
Tinton Falls	13	13	11	None set
Toms River	45	46	44	40
Toms River Sunrise	20	21	22	23
Willingboro	43	43	42	50
Former clubs	9	4	20	
Totals:	1,194	1,158	1,143	1,283

Total Rotary Foundation Giving				
Club	2012- 2013	2013- 2014	2014- 2015	Goal for 2015- 2016 year
Asbury Park	\$4,860	\$6,656	\$4,896	\$3,000
Barnegat	\$3,125	\$2,600	\$2,600	\$2,700
Beachwood-Berkeley	\$1,500	\$1,000	\$1,000	\$1,000
Belmar-Wall	\$1,000	\$1,000	\$1,000	\$1,200
Bordentown	\$3,380	\$4,425	\$3,345	\$3,900
Brick	\$4,100	\$6,150	\$6,425	\$2,500
Brick Morning	\$3,000	\$2,000	\$3,000	\$2,500
Burlington	\$0	\$1,100	\$1,300	\$1,300
Central Ocean	\$1,050	\$510	\$1,690	\$750
District 7500 eClub	\$5,267	\$8,037	\$5,885	\$1,000
Forked River	\$4,000	\$5,850	\$5,308	\$2,000
Freehold	\$3,000	\$4,300	\$4,600	\$3,500
Great Bay (Tuckerton)	\$0	\$0	\$0	\$2,000
Greater Long Branch	\$2,250	\$2,250	\$3,250	\$1,500
Hazlet	\$100	200	\$200	\$250
Jackson	\$1,900	\$2,000	\$2,000	\$2,600
Lakehurst-Manchester	\$2,000	\$1,000	\$1,250	\$500
Long Beach Island	\$0	\$3,025	\$3,000	\$3,000
Maple Shade	\$3,516	\$2,650	\$3,150	\$2,500
Marlton	\$2,500	\$2,325	\$2,300	\$2,100
Matawan-Aberdeen	\$2,350	\$2,200	\$1,200	\$500
Medford Sunrise	\$14,812	\$8,951	\$3,300	\$2,700
Medford-Vincentown	\$4,075	\$3,225	\$9,256	\$4,400
Moorestown	\$14,042	\$10,880	\$12,075	\$10,000
Moorestown Breakfast	\$5,700	\$300	\$12,650	\$1,000
Mount Holly	\$5,305	\$5,850	\$5,820	\$6,100
Mount Laurel	\$2,831	\$2,605	\$2,680	\$2,000
PRC	\$6,025	\$3,205	\$22,625	\$2,000
Pemberton	\$3,000	\$1,000	\$1,100	\$2,500
Point Pleasant Beach	\$4,150	\$4,469	\$3,700	\$3,200
Point Pleasant Boro	\$4,425	\$1,300	\$4,240	\$3,000
Red Bank	\$8,450	\$240,788	\$9,075	\$7,750
Southern Ocean	\$9,200	\$4,600	\$4,600	\$2,000
Spring Lake-Brielle	\$5,525	\$3,035	\$4,225	\$1,800
Tinton Falls	\$2,900	\$3,700	\$2,100	\$1,500
Toms River	\$6,000	\$6,100	\$4,000	\$4,500
Toms River Sunrise	\$6,100	\$6,100	\$6,200	\$2,100
Willingboro	\$12,106	\$5,826	\$7,896	\$5,000
Totals:	\$163,544	\$371,212	\$144,056	\$101,850