Mid-Northeast PELS 2025 Presidents-Elect Learning Seminar

Encore Presidents-Elect Session Summary

MNE PELS Learning & Development Committee March 21-22, 2025





D7210 Beau O'Loendorf D7230 Garrett Capobianco D7255 Lydia Wells D7410 Tim Genetti D7475 Bob Law D7490 Cynthia Randina

Presidents-Elect Pre-PELS Curriculum Summary

March 21-22, 2025

Helpful Hint: ALWAYS sign-in to <u>Rotary.org/Learn</u> before using Learning Center direct links, then **click on the <u>MNE PELS 2025 Learning Plan</u> below and ENROLL in that Learning Plan!** DO NOT go directly to the individual courses using links below before enrolling in the Learning Plan!

MNE PELS 2025 First Time Presidents-Elect Learning Plan Including Club President Essentials Learning Plan + **other courses

Leadership

- Getting Started with the Learning Center (15 min)
- Get Ready: Club President (15 min)
- Managing Club Business (30 min)
- Working with Your Club Leadership Team (30 min)
- Minimizing Risk (15 Min)
- Rotary's Action Plan and You (15 min)
- Rotary Club Central Resources (15 min)
- * Vibrant Clubs in Action (15 min)

Membership

- Best Practices for Engaging Members (45 min)
- Online Membership Leads (30 min)
- * Creating an Inclusive Club Culture (15 min)
- ** Strategies for Attracting New Members (15 min)
- ** <u>Diversify Your Club</u> (45 min)

Foundation & Service

- Rotary Foundation Basics (45 min)
- ** Areas of Focus (30 min)
- ** Fundraising Basics (15 min)
- ** The Power of Giving (15 min)

Public Image

- * Promoting Your Club as People of Action (15 m)
- ** Public Relations and Your Club (15 min)
- ** Our Logo: Representing Rotary (15 min)
 - * Course from Club President Intermediate Learning Plan
 - ** Course from other Learning Plans



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Encore Presidents-Elect Pre-PELS Curriculum Summary

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MNE PELS 2025 Encore Presidents-Elect Learning Plan
Including Club President Intermediate Learning Plan + **other courses
Prerequisite: Completion of the Club President Essentials Learning Plan

Leadership

- Is Your Club Healthy? (60 min)
- Vibrant Clubs in Action (15 min)
- Rotary's Change Model (30 min)
- Preventing and Addressing Harassment (45 min)
- Protecting Personal Data (30 min)

Membership

- Creating an Inclusive Club Culture (15 min)
- Committing to Diversity, Equity, and Inclusion (15 min)
- * <u>Best Practices for Engaging Members</u> (45 min)

Foundation & Service

- * <u>Rotary Foundation Basics</u> (45 min)
- ** Areas of Focus (30 min)
- ** Fundraising Basics (15 min)
- ** The Power of Giving (15 min)

Public Image & Other

- Promoting Your Club as People of Action (15 min)
- ** Promoting Rotary on Social Media (15 min)
- ** <u>Building Rotary's Public Image</u> (15 min)
- Protecting Youth Program Participants (30 min)
 - $* \quad \textit{Course from Club President Essentials Learning Plan}$
 - ** Course from other Learning Plans





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Encore President-Elect Session Summary EPE1a: Planning the Year Ahead

March 21-22, 2025

Learning Objectives: By understanding trends, strengths, and opportunities, Presidents can help Clubs set short-term and long-term goals that align with Rotary's Action Plan. After this Session, participants will be able to:

- Identify their Club's strengths and weaknesses.
- Set 3-Year Goals that align with Rotary's Action Plan.

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- Getting Started with the Learning Center course on the Learning Center.
- Rotary's Action Plan and You course on the Learning Center.
- Rotary Club Central Resources course on the Learning Center.
- Action Plan page on MyRotary.org.
- What Clubs Can Do flyer on the Action Plan page.
- <u>Club Excellence Award</u> page on MyRotary.org.
- Club Health Check PDF download.
- <u>Flexible Options for Clubs</u> page on MyRotary.org.

Key Messages:

- Identify your Club's strengths and weaknesses to determine your Goals.
- Align your Club's short-term and long-term Goals with Rotary's Action Plan.
- Focus on the aspects of the Action Plan that are most relevant to your Club.
- Review your District's Goals and the Club Excellence Award in your Goal planning.
- Work with your Club leadership team and Assistant Governor to set Goals.
- Review the status of your Goals with members at your Club Assemblies.

Discussion Topics:

- Have you reviewed Rotary Club Central or used the Club Health Check?
- What types of activities is your Club already doing to support the Rotary Action Plan?
- How can the Action Plan be used to strengthen your Club and make it more welcoming?
- How can you get every member to support your Club's Goals?

Small Group Activity:

Using the Your Action Plan worksheet, Rotary Action Plan, related Strategic Priorities, and the "What Clubs Can Do" flyer, complete the worksheet to support your Club's ability to:

- Increase Our Impact
- Expand Our Reach
- Enhance Participant Engagement
- Increase Our Ability to Adapt

Notes:	
One important thing that I learned to bring back to my Clu	b:

YOUR ACTION PLAN WORKSHEET

Club strength or weakness you'd like to focus on	Action Plan priority that relates to that strength or weakness	Goal	How will you measure the success of this goal?
	Increase Our Impact		
	Expand Our Reach		
	Enhance Participant Engagement		
	Increase Our Ability to Adapt		



The ROTARY ACTION PLAN



TOGETHER WE SEE A WORLD WHERE PEOPLE UNITE AND TAKE ACTION TO CREATE LASTING CHANGE ACROSS THE GLOBE IN OUR COMMUNITIES AND IN OURSELVES

As we stand on the cusp of eliminating polio, we find ourselves poised for our next challenge. The time is right to move toward realizing a new vision that brings more people together, increases our impact, and creates lasting change around the world. To achieve the vision of Rotary International and The Rotary Foundation, we have set four priorities that will direct our work over the coming years.

INCREASE OUR IMPACT

EXPAND OUR REACH

ENHANCE PARTICIPANT ENGAGEMENT

INCREASE OUR ABILITY TO ADAPT

- Eradicate polio and leverage the legacy
- Focus our programs and offerings
- Improve our ability to achieve and measure impact
- Grow and diversify our membership and participation
- Create new channels into Rotary
- Increase Rotary's openness and appeal
- Build awareness of our impact and brand

- Support clubs to better engage their members
- Develop a participantcentered approach to deliver value
- Offer new opportunities for personal and professional connection
- Provide leadership development and skills training
- Build a culture of research, innovation, and willingness to take risks
- Streamline governance, structure, and processes
- Review governance to foster more diverse perspectives in decision-making



ROTARY'S ACTION PLAN WHAT CLUBS CAN DO

Rotary's Action Plan builds on our past successes and sets our future direction to ensure that we continue to grow, unite people, and make a lasting impact.

We encourage all members to review the Action Plan, think about your own club and district goals, and find meaningful ways to align those goals with our plan. Have open and ongoing discussions in your club and throughout your district about the new priorities and objectives, then use those talks to shape your own strategies.

For each of the four priorities that will direct our work, we've listed ways you can put that goal into practice. Think about how *you* can bring Rotary's Action Plan to life.

ROTARY'S ACTION PLAN

INCREASE OUR IMPACT



DEVELOP A STRATEGY for educating members about the importance of impactful service projects. Research shows that measurable, data-driven results offer proof of the impactful service that is attractive to the next generation of leaders.

CONDUCT A COMMUNITY ASSESSMENT to determine which issues are top concerns in the area. Learn about needs and strengths and identify the key decision-makers. Try conducting evaluations both before and after you implement projects to get a better sense of where and how you can create measurable, lasting change that truly helps the communities you serve.

FOCUS YOUR EFFORTS. Review your club's activities and determine which ones can be streamlined or eliminated so your club can spend more time on activities that make a real impact.

ENCOURAGE YOUR CLUB OR DISTRICT TO CELEBRATE THE LONG-TERM SUCCESSES of service and program offerings, but
to be open to new projects or opportunities to prove that your club
or district's impact has only begun. Apply for a global or district grant
to fund a project that will have sustainable, measurable outcomes.

EXPAND OUR REACH



SET A GOAL to collaborate with new groups in your community, either through service projects or social events, to introduce more people to Rotary. As our vision statement says, we want to unite people — not just Rotarians — to create lasting change.

USE ROTARY'S MEMBERSHIP TOOLS and resources to assess your club and learn how to make it more diverse, open, and attractive to everyone in your community.

Districts should **CONSIDER FORMING NEW CLUBS**. Take advantage of our flexible club models to create clubs that are welcoming to people with diverse interests, backgrounds, and needs. As always, these new clubs should embrace our core values and deliver value to members.

BE SURE TO TELL COMPELLING STORIES about how your club or district is making a difference. Use the People of Action materials and other resources in the Brand Center to learn how to show your club or district's impact through the media, on social media, and in the community. Strengthening your public image can help you attract likeminded people to your club, form new partnerships for service, and build a stronger and more diverse network of collaborators.

ENHANCE PARTICIPANT ENGAGEMENT



FOCUS NOT ONLY ON GAINING NEW MEMBERS BUT ALSO ON DELIVERING VALUE — both personal and professional — to current members. Hold a brainstorming session or use a survey to ask members what's important to them in their club experience and how they want to grow and develop through Rotary.

Consider everyone who encounters Rotary a participant. Invite them to **OFFER NEW IDEAS AND SHARE THEIR THOUGHTS**. Encourage them to stay involved (whether or not they join the club) so they feel valued and are inspired to support Rotary activities.

USE OUR CURRICULUM in the Learning Center, to develop leadership and other skills in members and participants.

INCREASE OUR ABILITY TO ADAPT



HOLD INNOVATION FORUMS AND BRAINSTORMING SESSIONS

with club members and other participants to gather ideas for activities and service projects in the community. Contact other organizations or clubs that have a strong record of innovation or reinvention and look for ways to apply what they did to your own club.

SET ASIDE A SMALL FUND to try new ideas. Expand initiatives that succeed and document what you learn from those that don't.

REVIEW YOUR CLUB ROLES, PROCESSES, AND TASKS and look for ways to be more efficient — whether it's by reducing, combining, or eliminating responsibilities or using different technology.

ESTABLISH A CONTINUITY PLAN. Encourage club presidents, district governors, and other officers to work with the incoming leaders chosen for the next few years so that their efforts will be cohesive and all will be invested in a joint success.



PREPARING TO BE A CLUB PRESIDENT

This learning path will help you develop your leadership skills and understand what to expect as a club president. You'll use this, your prior knowledge and experience, and other district resources to prepare yourself for a successful year.



LEARN **TOGETHER**

WORK **TOGETHER**



PLAN

- Access the Learning Center and complete:
- Club President Basics learning plan
- Club President Intermediate learning plan
- Other courses and learning plans based on your needs

- Attend the presidents-elect training seminar
- Attend the district training assembly
- Participate in the district vibrant club workshop
- Accompany the current president as they conduct club business
- Meet with your assistant governor
- Meet with other presidents-elect or presidents in your area
- Organize and hold club assemblies

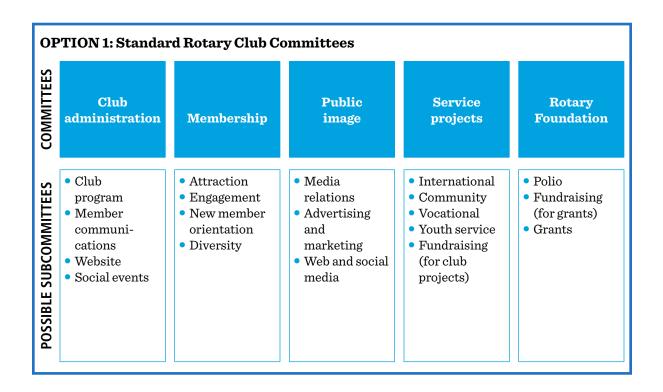
- Set goals in Rotary Club Central
- Complete Club Health Check
- Use tools on Membership page of My Rotary
- Work with your board and committees on initiatives, events, and goals

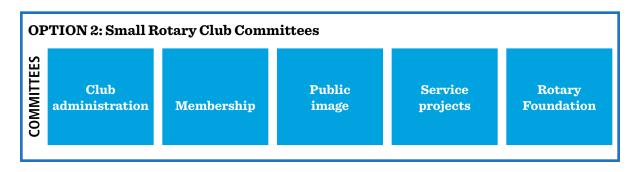
Throughout this process, make sure to periodically reflect on what you've learned and evaluate how you're doing. Ask others for feedback so you can keep improving during your year in office.



SAMPLE CLUB COMMITTEE STRUCTURE

Rotary recommends five club committees. Clubs can add, eliminate, or combine committees or subcommittees according to their interests, activities, and number of members. Assistant governors or district governors can help club leaders determine suitable subcommittees.





COMMITTEES	Club administration	Membership	Public image	Service projects	Rotary Foundation
POSSIBLE SUBCOMMITTEES	 Club program Club communications Website Social events 	 Attraction Engagement New member orientation Diversity New clubs Membership leads Assessment 	 Media relations Advertising and marketing Web and social media 	 International Community Vocational Youth service Fundraising (for club projects) 	 Polio Fundraising (for grants) Grants Annual giving Major giving Stewardship



ROTARY CITATION / CLUB EXCELLENCE AWARD GOALS AND INSTRUCTIONS

The Rotary Citation, which will be renamed the Club Excellence Award starting 1 July 2024, recognizes the hard work clubs do throughout the year. Taking action toward achieving the required number of goals helps clubs engage their members, stay relevant in their communities, and run more efficiently. A welcoming and engaging club also reflects the values of Rotary. When clubs work to achieve these goals, they also contribute to the overall health and culture of Rotary for generations to come.

To be eligible for the Club Excellence Award, clubs need to be active clubs in good standing – or having paid each invoice balance in full upon receipt. To verify that your club is in good standing, go to My Rotary>Click on Club Name>Finance>Club Invoice. You should have an outstanding balance of \$0.00. Invoices are due when they are posted, in mid-January and mid-July.

Rotary club leaders can go into Rotary Club Central and select the goals they wish to apply toward the club excellence achievement. This flexibility allows clubs to choose the goals that are most relevant and achievable. In addition, many goals will be self-reported by marking "achieved" in Rotary Club Central. Clubs must achieve at least half of the goals by 30 June to be eligible.

To achieve the Club Excellence Award:

- 1. Go to Rotary Club Central
- 2. Review the available goals
- 3. Set at least half of the available goals
- 4. Achieve those goals
- 5. Report achievement in Rotary Club Central by 30 June.
- 6. Pay club invoices in full upon receipt

Once you are in Rotary Club Central, go to **Club Goals** on the left side of the page if you are not there already, select the **year**, and click on the **All tab** to see the goals. Eligibility will be determined based on goal achievement as of 30 June.

Enhance Participant Engagement		
Goal	Description	
Service participation	How many members will participate in club service activities during the Rotary year?	
Rotary Action Group participation	How many club members will be members of at least one Rotarian Action Group (RAG) during the Rotary year?	
Rotary Fellowship participation	How many club members will be members of a Rotary Fellowship during the Rotary year?	
District conference attendance	How many members will attend your district conference?	

Revised: February 2024



District training participation	How many of your club's leaders will attend a learning event to prepare for their role
Leadership development participation	How many members will participate in leadership development programs or activities during the Rotary year?
Social activities	How many social activities will your club hold outside of regular meetings during the Rotary year?
Use of official Rotary promotional materials	Did your club use Rotary International's advertising and public service materials, such as broadcast videos, print ads, and other official materials available in the Brand Center, to promote Rotary in your community during the Rotary year?

Increase our Impact		
Goal	Description	
Service Projects	How many service projects will your club complete during the Rotary year?	
Inbound Youth Exchange students	How many Rotary Youth Exchange students will your club host virtually or in person during the Rotary year?	
Outbound Youth Exchange students	How many Rotary Youth Exchange students will your club sponsor virtually or in person during the Rotary year? ¹	
Annual Fund contributions	How much money will be contributed to The Rotary Foundation Annual Fund by your club and its members during the Rotary year?	
PolioPlus Fund contributions	How much money will be contributed to The Rotary Foundation PolioPlus Fund by your club and its members during the Rotary year?	
Major gifts	How many single outright donations of US\$10,000 or more will be made by individuals associated with your club during the Rotary year?	
Bequest Society members	How many individuals or couples will inform The Rotary Foundation of their plans to leave US\$10,000 or more to The Rotary Foundation through their estate?	
Benefactors	How many individuals or couples will inform The Rotary Foundation of their estate plans to include the Endowment Fund as a beneficiary or will make an outright gift of US\$1,000 or more to the Endowment Fund?	

Revised: February 2024

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¹ Any club participating in Rotary Youth Exchange must adhere to RI policies and Rotary Youth Exchange certification standards, and must operate under the direct supervision of the district Rotary Youth Exchange program.



Expand our Reach		
Goal	Description	
Club membership	How many total members does your club want by the end of the Rotary year?	
New member sponsorship	How many members will sponsor a new club member during the Rotary year?	
Rotaract clubs	How many new and existing Rotaract clubs will your club sponsor during the Rotary year?	
Interact clubs	How many new and existing Interact clubs will your club sponsor during the Rotary year?	
RYLA participation	How many individuals will your club sponsor to participate in Rotary Youth Leadership Awards (RYLA) events during the Rotary year either in person or virtual?	
Media stories about club projects	How many media stories will cover your club's projects during the Rotary year?	

Increase Our Ability to Adapt		
Goal	Description	
Strategic plan	Does your club have an up-to-date strategic plan?	
Review club bylaws	Do your club bylaws reflect your members and other participants needs?	
Online presence	Does your club's online presence accurately reflect its current activities?	
Update website and social media	During the Rotary year, how many times per month will your club's website or social media accounts be updated?	

Questions? Read responses to $\underline{\text{frequently asked questions}}$ for more information.

Revised: February 2024

SMART GOALS



Specific	Measurable	Attainable	Relevant	Time-Bound
Make sure your goals are focused and identify a tangible outcome. Without the specifics, your goal runs the risk of being too vague to achieve. Being more specific helps you identify what you want to achieve. You should also identify what resources you are going to leverage to achieve success.	You should have some clear definition of success. This will help you to evaluate achievement and also progress. This component often answers how much or how many and highlights how you'll know you achieved your goal.	Your goal should be challenging, but still reasonable to achieve. Reflecting on this component can reveal any potential barriers that you may need to overcome to realize success. Outline the steps you're planning to take to achieve your goal.	This is about getting real with yourself and ensuring what you're trying to achieve is worthwhile to you. Determining if this is aligned to your values and if it is a priority focus for you. This helps you answer the why.	Every goal needs a target date, something that motivates you to really apply the focus and discipline necessar to achieve it. This answers when. It's important to set a realistic time frame to achieve your goal to ensure you don't get discouraged.

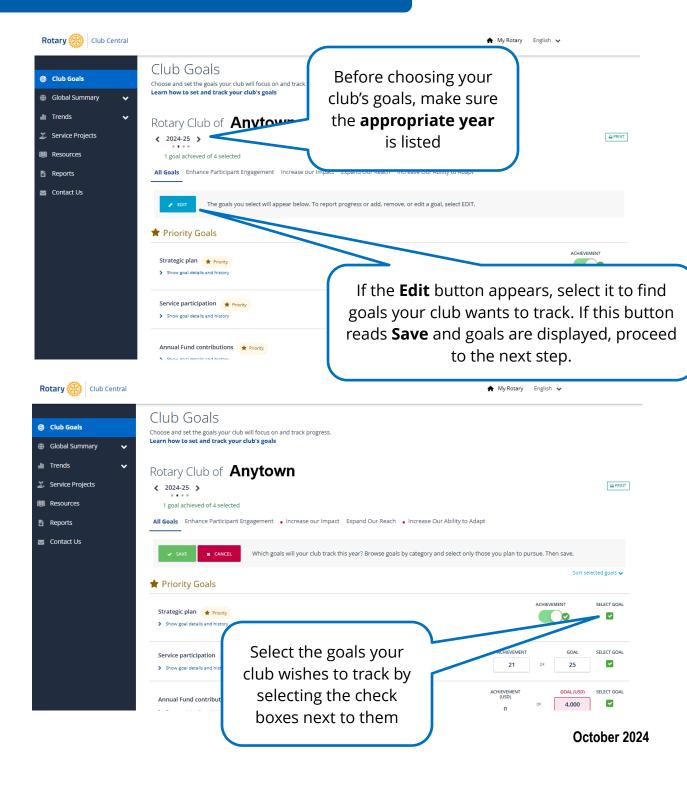


HOW TO SET A GOAL

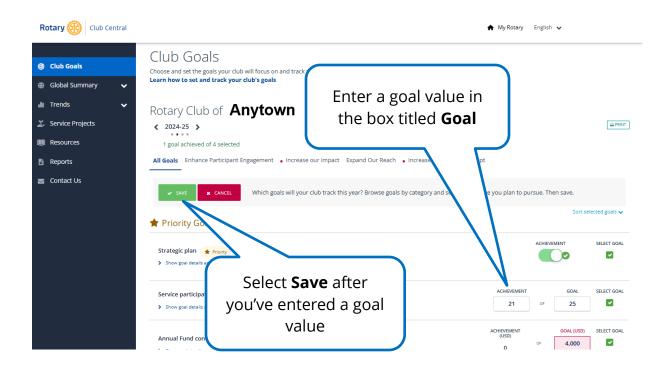
For club officers



FIND GOALS TO TRACK



SET A GOAL







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Encore President-Elect Session Summary EPE1b: Your Public Image Campaign

March 21-22, 2025

Learning Objectives: To help expand our reach, one of Rotary's strategic priorities, Clubs should develop a plan to promote their activities and projects. After this Session, participants will be able to:

- Understand how to organize a public image campaign
- Identify ways to promote their Club and its activities and projects

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- <u>Promoting Your Club as People of Action</u> course on the Learning Center.
- Public Relations and Your Club course on the Learning Center.
- Our Logo: Representing Rotary course on the Learning Center.
- Brand Center page on MyRotary.org.
- Enhancing Our Public Image page on MyRotary.org
- Social Media page on MyRotary.org Brand Center
- HANDOUTS: Tips, Tricks & Resources & Public Image Checklist.

Key Messages:

- Strengthen your Club's impact by making your community aware of the work you're doing.
- Develop a communications plan that promotes your Club to an array of media contacts.
- Share photos and information on social media.
- Rotary's Brand Center has media-ready materials & templates (e.g., flyer, brochure).
- Be ready to tell your Rotary story and answer questions from community members.

Discussion Topics:

- Have you ever used the Rotary Brand Center for Public Image materials or ideas?
- Has anyone organized a public image campaign before? If so, what did that entail?
- How are you currently promoting your Club?
- What are some public image challenges facing your Club?
- How often do you update your Club website and post on social media?

Small Group Activity:

Identify your Clubs' public image opportunities and challenges. Break into groups, choose a Club activity, develop a public image campaign, and share the results with the entire group. Your public image campaign should address each of the following:

- Use of the Rotary <u>Brand Center</u>.
- Design of the campaign.
- Message of the campaign.
- Target audience.
- Which social media platforms.
- Frequency of content distribution.

Notes:	
One important thing that I learned to bring back to my Club:	



PUBLIC IMAGE CHECKLIST

DO

Review the materials on Brand Center (www.rotary.com/brandcenter)
Create your own club logo from Brand Center
Create a club brochure if you don't have one (template on Brand Center)
Create a club presentation if you don't have one (template on Brand Center)
Include the Rotary logo (Rotary + wheel) and/or mark on your materials
Make sure the Rotary logo is at least 60 pixels in size
Use Arial Narrow (all upper case) for headlines, Georgia for text
Use Rotary colors: Azure, Royal Blue, Gold, Sky Blue as primary colors
Use photographs that reflect Rotarians in action: high resolution, people
If not using photographs, use graphics that reflect the iconography style: simple, modern, informative
Ensure your promotion materials reflect the Rotary operating principles: Join Leaders, Exchange Ideas, Take Action
Make sure your "voice" is smart, compassionate, persevering, inspiring —reflect that in how you speak, write, and design
Include a call to action on every communications deliverable (email, website, Facebook, phone number)—tell readers what they should do
Be inspirational and human in all of your communications!

DON'T

Use the old Rotary logo
Change the new Rotary logo (color, reformatted, cropped)
Make the logo and mark the same size: The wheel should be 4x the height of the logo if you use both
Use upper and lower case in headlines
Use clip art imagery that is cartoonish—it should reflect the Rotary operating principles, voice, and iconographic style

Rotaract (R)

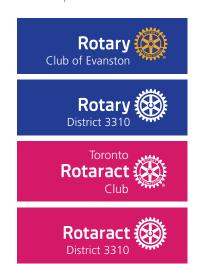
A consistent voice and visual identity are essential components of a strong brand. By using the design elements in this guide you ensure that our brand is presented in a unified way, helping to build awareness and recognition of Rotary and Rotaract. You can find more information on the Brand Center at rotary.org/brandcenter.

Your club, district, or zone logo is made up of the Masterbrand Signature (MBS) plus the club name, or the district or zone number. Multiple district or zone numbers can also be listed. This logo must be used instead of the MBS alone. No other words should appear above or below the MBS.

You can use either the MBS or the simplified version in your club, district, or zone logo. We recommend using the simplified version if the logo will be smaller than 1.25 cm (0.5 inches) or will be embroidered.

Find templates for creating your logo on the Brand Center at rotary.org/brandcenter.

Reverse Options



CLUB, DISTRICT, OR ZONE LOGOS

Masterbrand Signature

Examples

Club Name above or Rotary Club Name, District, or Zone below Masterbrand Signature Simplified

Club Name above or Rotary Club Name, District, or Zone below

Sunrise Kampala

Layout Examples











facebook*

*exception: the Mark of Excellence can be used for social media profile pictures

Rotary Club of Evanston



Club Name

Rotarac

or Zone below

Club Name, District,

above or

Rotary 7one 8

Rotary

Club

Rotaract Masterbrand Signature Simplified



Club Name, District, or Zone below Clear Space

website





Clear space is the space surrounding the club, district, or zone logo that needs to remain empty. It is equal to the height of the capital "R" in "Rotary" or "Rotaract."

Examples

Rotaract Masterbrand Signature









Lockups are used to show a relationship between your club, district, or zone and partners, sponsors, programs, or events. Only one logo can be featured in a lockup with your club, district, or zone logo.

The lockup should not be used as your club, district, or zone logo.

Find templates for creating your own lockup on the Brand Center at **rotary.org/brandcenter**.

RESOURCES

BRAND CENTER: rotary.org/brandcenter

LEARNING CENTER: rotary.org/learn

LICENSED VENDORS: my.rotary.org/licensed-vendors

SUPPORT CENTER: rotarysupportcenter@rotary.org

CHECKLIST

Make sure to use your club, district, or zone logo on the following:

- ☐ Your club website
- ☐ Your club social media sites
- ☐ Banners and event signage
- ☐ Signage, including those located outside of your club meeting place or on city welcome signs
- ☐ Flyers and brochures
- Apparel and goods (purchased or produced by a Rotary-licensed vendor)
- ☐ Name badges
- ☐ Trading banners/flags

LOCKUPS

Logo Lockup Examples









Word Lockup Examples

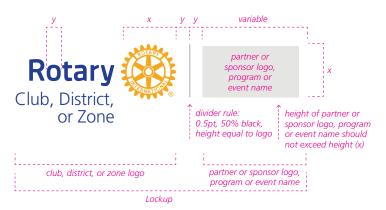


Let's Fight Against Hunger





Lockup Construction



NAMING PROJECTS OR EVENTS

When naming a project, event, or website URL, you must include the name of your club or district if you want to include the word Rotary or Rotarian(s). For example, instead of calling your event Rotary Bingo, call it Rotary Club of Evanston Bingo Night. You might also call it We Love Bingo!, leaving out any reference to Rotary. These guidelines are outlined in the Rotary Code of Policies. Please note that when using your club name, your club must be in full control of the event or project. The Rotary name cannot be licensed to a third party. For example, if a summer camp is opening in cooperation with your club, don't name it Rotary Camp.



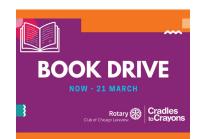
Club logo on installation



Rotaract club event



Multiclub sign



Rotary club event

MARK OF EXCELLENCE

The Rotary wheel is the Mark of Excellence (MOE) and should be considered the secondary logo. When you use it, we encourage you to position your club, district, or zone logo nearby for clarity and recognition. There is no simplified version of the MOE — the words "Rotary International" must always appear in the wheel.









The MOE should appear in Rotary Gold. If you're printing one-color, azure or black can be used. It cannot appear in colors other than those shown here. Information about Rotary's color palette can be found on the Brand Center.



ROTARY PUBLIC IMAGE RESOURCES

- Goal: Increase awareness and understanding of Rotary across all of our districts and around the world.
 - You can't get the "word out" if everything we say looks and sounds different.
 - o Consistency and repetition, starting at the local level, is how we get the word out.
 - There are MANY resources to help you be consistent in your communications!
- Rotary Brand Center: www.rotary.org/brandcenter or brandcenter.rotary.org
 - o Also accessible from My Rotary under the Manage tab.
 - No longer need to login using rotary.org (My Rotary) credentials.
 - o Includes guides, logos, images, ads, customizable templates, videos, and so much more.

Brand Guidelines:

- o Includes the basics for branding: messaging, logos, fonts, colors, imagery, and more.
- Now only available from Brand Center as web pages.
- o Logos are the most important at this time. All districts and clubs need to use the same template.

People of Action campaign

- o Access customizable templates from Brand Center.
- Highlight Rotarians doing service projects and the benefits.
- See online guidelines on Brand Center.

Tips and Tricks

- o ALWAYS use the "new" logo: the word Rotary plus a wheel after it with your club or district name.
- NEVER use the wheel by itself it must be used with the official Rotary "word" logo.
- Never use posed pictures, "grip and grin," or "big check" photos these do not separate Rotary from other organizations. We want to show people in action in our communities.
- Make sure photos feature two or more people in action and represent the diversity of your club and community.
- Make sure your club and district materials ALL LOOK THE SAME, following the Brand Guidelines: It's only through a consistent message and look and feel that we can communicate the brand value of Rotary.
- o ALWAYS include a Call to Action: website URL, email address, phone number, social media page, etc.

Where to go for help

- Brand Center
- Your district Public Image Chair
- Zone Rotary Public Image Coordinator (RPIC) and Assistant Public Image Coordinators (ARPICs)
- Rotary International: see email addresses on guides





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Encore President-Elect Session Summary EPE2a: Engaging Club Members

March 21-22, 2025

Learning Objectives: By getting to know members well, Club Presidents can engage them in ways that tap into their unique skills and interests, creating a more meaningful membership experience. After this Session, participants will be able to:

- Involve members in ways that make them feel valued for the unique skills they bring.
- Create strategies to engage members.

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- <u>Best Practices for Engaging Members</u> course on the Learning Center.
- <u>Creating an Inclusive Club Culture</u> course on the Learning Center.
- Membership resources page on MyRotary.org.
- Designing Your Rotary Experience PDF download.
- Improving Your Member Retention PDF download.

Key Messages:

- Work with the Club Membership Committee to attract, engage, and educate members.
- Clubs that value and foster strong relationships with their members have better retention.
- Use an entrance survey to know your members interests and unique strengths.
- Make sure all members can fully engage in any meeting, event, or activity that you organize, either in person or online.
- Have members take the <u>member satisfaction survey</u> to get feedback about their Club experience, then discuss the feedback and implement changes by working with members.

Discussion Topics:

- Do your Club's activities reflect the current interests of your membership and community?
- What does your Club do to engage both long-term and new members?
- How do you keep your members informed and involved in decision making?
- How can your Club be more flexible and accommodating to the members' needs?
- How can your Club members speak up if they see or experience something inappropriate?
- What does your Club do to recognize members for their efforts?

Small Group Activity:

How can your Club improve their member engagement efforts? Break into groups, review this scenario, and develop responses to the following questions/topics to share with the entire group: The Rotary Club of Yula has 39 members. The Club has a strong core group of 15 members who keep rotating through the leadership positions. Over the past year, the other Club members have not participated much and have started to leave. The incoming Club President noticed that many members are not attending meetings. After reviewing the membership reports, they found that the Club had 54 members three years ago and has lost members each year. What's the first thing you would do to address this issue?

- What other steps would you take?
- What changes would you make after looking into this issue?
- What steps would you take to make these changes?
- How would you handle members who don't agree with the changes?
- How does this apply to changes needed in your own Club?



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otes:	
ne important thing that I learned to bring back to my Club:	

CLUB EXPERIENCE MATTERS THE MOST

Recent Rotary research confirms that the single most important factor in member satisfaction is the club experience.

Meeting enjoyment — When members have fun, and feel that they are included and belong Confidence in club
leadership — When
members feel that they have
input in the club, their club
leaders are open to their
ideas, and when they trust
the leaders to make good
decisions for the club

WHAT MAKES UP THE CLUB EXPERIENCE?

Personal growth
opportunities — When
members feel that their
club and Rotary offer
ways for them to
develop skills and to
grow

Connections — When members feel that they've formed valuable relationships through Rotary

Meaningful service —

When members feel that the service their club does makes a difference in the world and in their community

Using our <u>Membership Assessment Tools</u> guide, which includes the <u>Member Satisfaction Survey</u>, can help you craft an experience that reflects your members' interests and needs.





DESIGNING YOUR ROTARY EXPERIENCE









GET INVOLVED IN WAYS THAT MATTER TO YOU

Rotary offers benefits for people of all ages and backgrounds. From learning more about the world to learning more about yourself, you can grow by engaging with Rotary's global network and the array of activities, programs, and interest groups that Rotary offers.

When you get involved in Rotary, whether as a Rotarian, Rotaractor, or program participant, you expand your perspective by honing your skills, learning from professionals, making new connections, and making a difference in your community and around the world.

We know that each member has a unique combination of interests, skills, and talents, and so each member will be attracted to different activities. This guide describes the options you can choose from to personalize your Rotary experience and get involved in ways that matter to you.











MAKE CONNECTIONS

Rotary is a global community with 1.4 million Rotarians and Rotaractors from clubs in nearly every country. This means you can connect with others near home or across the globe. Here are some ways you can make connections through Rotary.



ATTEND CLUB MEETINGS AND EVENTS.

Introduce yourself to members in your club to get to know them better. Being genuinely interested in others shows people you value them, and these small interactions can lead to lasting friendships.

CREATE A MY ROTARY ACCOUNT.

When you register for a My Rotary account and create a profile, you can access Rotary's online tools and locate and connect with members near and far using the Find a Member tool.

ATTEND DISTRICT MEETINGS AND EVENTS.

Clubs are grouped into more than 500 districts worldwide. By connecting with other clubs and leaders in your district, you can learn how to get involved in Rotary beyond your club and make a greater impact.

GET INVOLVED WITH CLUB INITIATIVES.

Volunteering to take part in a project, attend a meeting, or serve in a club role, such as being on a committee, will let you work with others in meaningful ways and contribute to your club's impact. You can also suggest speakers from service and project partners or from other organizations that share Rotary's values. Ask your club how you can help.

VISIT ANOTHER CLUB.

You can locate Rotary and Rotaract club meetings to attend using the <u>Find a Club</u> tool. You might think of ways to collaborate on club activities or hear of an idea you want to try with your club. Visiting other clubs fosters new connections and inspiration.

JOIN A ROTARY FELLOWSHIP.

Meet others with similar interests by joining a <u>Rotary Fellowship</u>, an international group of people with a common hobby, identity, culture, or vocation. This is a fun way to make friends and explore a pastime or profession.

JOIN A ROTARY ACTION GROUP.

These include people around the world who have expertise and passion in a particular area, such as economic development, education, the environment, or safe water. Join a <u>Rotary Action Group</u> to share your knowledge, develop your skills, and make professional and personal connections.

PARTICIPATE IN A ROTARY FRIENDSHIP EXCHANGE.

Experience different cultures and build international understanding and friendships. This program for Rotary members and friends prioritizes cultural immersion, international service, or vocational exchanges.

<u>Friendship Exchange</u> participants take turns hosting one another in their homes and clubs.

ATTEND A PROJECT FAIR.

Meet people with whom you can collaborate on international projects. <u>Project fairs</u> typically last two or three days and can include visits to project sites as well as opportunities to experience the local culture. These activities let visitors learn about the community and build long-lasting relationships with their hosts.

ATTEND THE CONVENTION.

The <u>Rotary International Convention</u> is held in a different international city each year. You'll meet members from around the world, learn how to expand our impact, and enjoy inspiring talks from global leaders, celebrities, and activists.

PARTICIPATE IN MEANINGFUL SERVICE

Making a difference in the community is one of the top reasons people get involved in Rotary. We channel this commitment through <u>five Avenues of Service</u> — Club Service, Vocational Service, Community Service, International Service, and Youth Service. Here are some ways you can take part in meaningful service through Rotary.



SUPPORT YOUR CLUB.

You can help your club thrive by offering your expertise and skills through serving as a club officer, as a committee member, or in another role.

PARTICIPATE IN LOCAL SERVICE ACTIVITIES.

Find out what projects your club, neighboring clubs, and your district are working on and volunteer for one or more. Work with partners or conduct a <u>community assessment</u> to identify projects that would benefit your local area.

PARTICIPATE IN INTERNATIONAL PROJECTS.

Many clubs partner with clubs in other parts of the world to address a need in one of their communities. Together, they have more time and funding, as well as the expertise of members, partners, and Rotary program alumni to bring about sustainable, positive change. Find a project and get involved.

USE YOUR PROFESSIONAL EXPERTISE.

Many districts have a <u>district resource network</u> of local experts who can use their experience, technical knowledge, and project-planning skills to assist clubs in the <u>design and implementation of meaningful projects</u>. Contact your district international service chair to offer your skills to mentor clubs and improve communities.

SUPPORT AN INTERACT CLUB.

Interact clubs bring together people ages 12-18 to develop leadership skills while participating in service. If your club sponsors or co-sponsors an Interact club, you can help empower Interactors to make a difference in their communities and globally by supporting their service-learning projects.

+ PARTICIPATE IN ROTARY YOUTH LEADERSHIP AWARDS.

RYLA events provide opportunities to build leadership, communication, and problem-solving skills, while having fun and forming lasting friendships. Talk to your club and district leaders about getting involved by nominating participants or assisting event organizers.

WORK WITH A ROTARY COMMUNITY CORPS.

These groups of nonmembers partner with local Rotary and Rotaract clubs on service projects. By working with a <u>Rotary Community Corps</u>, you can build engagement in the area and make your projects more sustainable by positioning local leaders to pioneer change.

USE YOUR SKILLS WITH A ROTARY ACTION GROUP.

Use your professional skills to make a sustainable impact locally and globally through one of Rotary's more than 25 action groups. By leveraging people's expertise and our global network, Rotary Action Groups help clubs and districts plan and implement meaningful, large-scale humanitarian service projects.

APPLY FOR A GRANT.

If your project meets certain requirements, it might be eligible for funding from The Rotary Foundation. Explore the <u>grant types</u> and find one that's right for your project.

JOIN THE EFFORT TO ERADICATE POLIO.

Raise awareness about Rotary's work to end polio, donate to the PolioPlus Fund, or volunteer for a National Immunization Day. Post about polio on social media or include a link to endpolio.org in your email signature. Write to.us to learn about upcoming trips for NIDs.

SUPPORT ROTARY'S CURRENT WORK.

You can do this by giving to The Rotary Foundation, which sustains thousands of projects in your community and around the world. The Foundation supports projects and programs that transform lives by addressing poverty, disease, conflict, and lack of education and water.

BECOME A LEADER

Rotary offers many opportunities to develop your leadership capabilities. Whether you're interested in a club or district role or in building new skills, leadership can be a cornerstone of your Rotary experience. Here are ways you can become a leader through Rotary.



+ SHARE YOUR IDEAS WITH YOUR CLUB.

You can help your club achieve its goals, improve its projects, and enhance the member experience. Clubs can evolve by being receptive to new and diverse perspectives, and your suggestion could become the next big initiative in your club or community.

EXPLORE LEADERSHIP COURSES.

Use Rotary's Learning Center to improve and practice your skills. Rotary's <u>professional development courses</u> include topics such as resolving conflict, public speaking, and networking. You need to have a My Rotary account, so be sure to <u>register</u> if you haven't already.

GIVE A SPEECH AT A CLUB MEETING.

Introduce yourself or discuss an area of expertise in order to practice your presentation skills. If your club meetings don't offer this opportunity, suggest it to your club leaders or contact <u>your local Toastmasters club</u> and ask to be a guest speaker.

BECOME A MENTOR.

Share your professional expertise, community knowledge, or Rotary information as a mentor. Ask if your club has a mentoring program, and if not, propose starting one. Take the <u>Mentoring Basics course</u> and learn to use your experience to help others grow.

LEAD YOUR CLUB.

Find out what committees and other leadership opportunities your club has, and volunteer for one that interests you. You'll learn more about your club and Rotary and gain skills in the process. Explore the <u>Club Leadership catalog</u> to find out about these roles.

ORGANIZE A CLUB EVENT.

Volunteer to coordinate a social gathering or service project, and gain skills including collaboration, public speaking, or managing other volunteers.

LEAD YOUR DISTRICT.

If you've served as a club leader and want to get more involved, find out how to do so at the district level. Learn about district roles with the <u>District Leadership</u> catalog and talk to your club and district leaders about available opportunities.

BUILD PEACE.

Join the <u>Rotary Positive Peace Academy</u>, created with Rotary's partner, the Institute for Economics and Peace, to learn about building and sustaining peace and the Positive Peace framework. Learn about the <u>Rotary Peace Centers program</u>, which trains leaders from communities around the world to address peace and development issues.

SERVE IN INTERNATIONAL LEADERSHIP ROLES.

Lead global groups of communities of people with similar interests, hobbies, professions, and passions by serving in a leadership role in a <u>Rotary Fellowship</u> or <u>Rotary Action Group</u>.

EXPAND YOUR PERSPECTIVE

When you make connections, participate in meaningful service, and take leadership roles, you'll inevitably develop and expand your perspective. Here are more ways you can experience personal growth and expand your perspective through Rotary.



PERFORM ACTS OF KINDNESS.

Being gracious and caring empowers all parties involved and contributes to people's mental well-being. In Rotary, you have many opportunities to make a positive impact on someone's life by expressing kindness.

TAKE COURSES IN THE LEARNING CENTER.

Beyond the courses mentioned elsewhere in this guide, you can find online courses about specific Rotary programs, policies, and leadership roles, as well as more general skill development. Courses are available in more than 20 languages.

CONNECT WITH TOASTMASTERS.

Rotary's alliance with Toastmasters International means you can take <u>leadership courses</u> to develop and practice your skills. You can also <u>visit</u> a meeting or work with a Toastmasters club on joint initiatives.

+ ATTEND LEARNING EVENTS.

Connect with other members in your area by taking part in one of these informational events offered by your district. You'll learn more about Rotary and other clubs in your community. Visit your district's website or contact your club leaders to find out when your district's next event will occur.

WELCOME A YOUTH EXCHANGE STUDENT.

If your district is certified to participate in <u>Rotary Youth Exchange</u>, you can offer to host or help welcome a student from another country, learn about their culture, share your culture with them, and create a memorable learning experience.

EXPLORE OTHER CULTURES.

Because Rotary and Rotaract clubs are all over the world, you can <u>visit clubs</u> when you travel and experience how diverse clubs in other towns or countries are. In addition to programs like Friendship Exchange or Youth Exchange, this is a way to broaden your intercultural understanding, build friendships, and learn about a region's history and customs.

HOW WILL YOU GET INVOLVED?

With so many ways to get involved, you can design the Rotary experience that suits you best. Talk to your fellow club members and leaders and share your interests and ideas. Take an active role in shaping your club. All of this will allow you to get the most out of your Rotary experience!





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Encore President-Elect Session Summary EPE2b: Membership Panel Discussion

March 21-22, 2025

Learning Objectives: Participants will learn about Membership resources from Senior Rotary leaders and Rotary International staff members. Planned panelists include Zone 32 Rotary Coordinator Cindie Kish, Assistant Rotary Coordinators Mel Ellwood & Sam Maruzzelli, and Rotary International Regional Membership Officer Diana Edwards. After this Session, participants will be able to:

- Identify areas of their Club they need to focus on to create an inclusive environment.
- Develop strategies to attract new and diverse members.
- Learn ways to attract and retain members.
- Use the Action Plan as a model to attract new members.
- Learn about membership leads.
- Learn about resources for membership and membership goals.
- Learn about The Club Experience

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- <u>Strategies for Attracting New Members</u> course on the Learning Center.
- <u>Best Practices for Engaging Members</u> course on the Learning Center.
- <u>Creating an Inclusive Club Culture</u> course on the Learning Center.
- <u>Diversify Your Club</u> course on the Learning Center.
- Online Membership Leads course on the Learning Center.
- Diversifying Your Club: Member Diversity Worksheet PDF download.
- Finding New Club Members: Identifying Prospective Members Worksheet PDF download.
- Engaging Younger Professionals page on Rotary.org.
- Creating a Positive Experience for Prospective Members PDF download.
- Membership resources page on MyRotary.org.
- https://my.rotary.org/en/document/what-makes-up-the-club-experience

Key Messages:

- Appoint a strong, diverse Club membership committee to implement strategies to achieve your membership goals.
- Review your Club's <u>membership reports</u> to analyze trends.
- Clubs that are diverse and that make people of all backgrounds feel welcome attract new members who want to make a difference.
- It's important to build relationships with a variety of groups in the community and to learn what they think about the Club and the community's needs.
- Use the <u>Member Diversity Worksheet</u> and the <u>Identifying Prospective Members Worksheet</u> to see who might be missing from your Club and to develop a pool of prospective members.
- Analyze your Club's history of bringing in new members to learn what you're doing well and what could be improved.
- Enhance your Club's image on social media to attract prospective members.
- Develop methods that engage prospective members without pressuring them. Work to develop a relationship with prospective members to ensure they understand the Club.
- Consider people who've recently retired, former Rotary members, young professionals, and Rotary alumni, and customize your approach based on each group.
- Use the online <u>membership leads</u> assigned to your Club to engage people who've expressed an interest in joining Rotary.



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Discussion Topics:

- What are effective ways to retain members?
- Can partnering with another club or organization bring in new members?
- What are success stories of clubs who have increased membership?
- We only have a few people who contribute, how can we engage more of our members?
- How clubs balance fun & fellowship with accomplishing important Rotary business?
- How can clubs ensure both new & long-standing members feel equally valued during meetings?
- How can clubs provide a positive engaging experience towards members & prospective members?
- What are the different aspects of the club experience that clubs should be thinking about?
- How can club members have input in who their club leaders are?
- What are the best ways for members to have their ideas heard by club leadership?
- What should a club president do if they find themselves feeling overwhelmed in the position?
- What does your Club do with its online membership leads?

Panel Discussion Closing Activity:

Each Panel member will be given the opportunity to conclude with a brief recap of the information that they feel is most important from their perspective on this topic.

otes:					
ie importai	nt thing that I	learned to br	ing back to m	y Club:	
-	· ·		•	-	

DIVERSIFYING YOUR CLUB: A READINESS ASSESSMENT

Clubs vary widely in their readiness to build connections with new people and create a culture of inclusion. Complete the table below, using the empty row to add your own ideas. Discuss the steps you would take as a group.

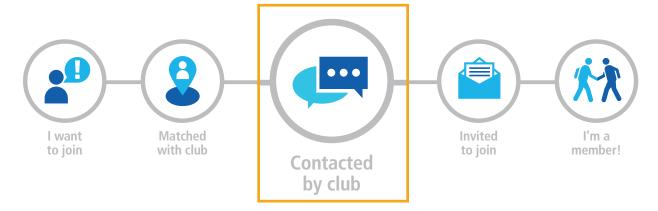
IS YOUR CLUB READY TO	YES/NO (circle one)	NEXT STEPS	
Discuss the benefits of having its membership accurately represent your community?	Yes No	NEAT STEES	
Dedicate time during a few meetings to conduct the Diversifying Your Club assessment and complete the Member Diversity Worksheet?	Yes No		
Consider several perspectives when applying The Four-Way Test?	Yes No		
Recognize the difference between equality and equity, and understand why equity is our goal?	Yes No		
Understand and counteract the ways in which unconscious biases can shape how we perceive people?	Yes No		
Build authentic relationships with diverse groups of people?	Yes No		
Include members of underrepresented groups in any discussion of community needs and give them an active role in any initiative?	Yes No		
Develop a culture of inclusion where everyone who engages with us feels respected and valued for their unique qualities?	Yes No		

CREATING A POSITIVE EXPERIENCE FOR PROSPECTIVE MEMBERS



When your club is vibrant, innovative, and making a difference in your community, it will attract prospective members. Bringing in new, qualified members diversifies your club and increases its impact. Because this may be the first contact a prospective member has with a club, be sure to make it a positive one.

A PROSPECTIVE MEMBER'S PATH TO MEMBERSHIP





YOUR PROSPECTIVE MEMBERS

Prospective members can include any of the following:

- A qualified person proposed by one of your club's members (see Proposing New Members)
- Someone who approached your club (perhaps having found it through **Club Finder**)
- Someone identified by your club (see Finding New Members: A Prospective Member Exercise)
- A candidate who expressed interest through Rotary.org's Join page*
- A former Rotarian who is interested in rejoining*
- A current Rotarian who wants to change clubs*
- A qualified person referred by a Rotarian from another club*

^{*}You'll learn about some prospective members through online membership leads. You can track these leads by updating their status on the **Manage Membership Leads** page.



However you learn about prospective members, it's important to take the time to meet with them so you can get to know them and determine whether they are a good fit for your club. Meeting with them also allows you to introduce them to your club so they can decide whether it offers what they are looking for.

Because people can become members of a Rotary club only if invited, the process of admitting new members involves thoughtful planning and deliberation, but also timely response and tact. Whether or not prospects become members of your club, their experience of Rotary should be positive. You can offer a positive experience to all prospective members by following the tips in this guide.

MEET WITH PROSPECTIVE MEMBERS

Has your club established a process for following up with prospective members? Designate a member to connect with prospective members to talk about their interests and your club. During this conversation:

- Get to know the prospective members. Explain what Rotary is to you and the benefits of membership, such as the opportunity to make a difference in the lives of others, develop skills that can be useful in your career, and form lasting friendships.
- Tell the prospective members about your club, what to expect at meetings, and the service projects the club has planned. With their interests in mind, explain how your club can help them pursue their passions.
- Be candid about your club's financial obligations and participation expectations or requirements.
- Be sure to keep this meeting friendly and somewhat brief, so you don't
 overwhelm prospective members. You can give them a prospective member
 brochure from Rotary International and a club brochure that includes details
 about your club's meetings and activities.

Find more resources for prospective members at www.rotary.org/membership.

Some clubs have larger-scale information sessions that are open to members of the community. For these sessions, or any event, consider showing a Rotary video and giving a presentation about discovering Rotary. The session should still cover what Rotary offers and the benefits of joining your club, but getting to know the prospective members may require one-on-one follow-up.

If you learned about the prospective member through an online membership lead, you can admit them directly using their Rotary ID number on the Manage Membership Leads page.



DETERMINE FIT

After your meeting, discuss what you learned about the prospective member with your club membership committee and board to determine whether the prospect is a good fit for the club. Keep an open mind about the person's qualifications, and remember that diversity is one of Rotary's core values. Members who have different perspectives and backgrounds bring fresh ideas and new approaches.

Offering prospective members a positive experience engages them from the start and leaves them with a good impression of your club and Rotary. Having a protocol for engaging prospective members — whether or not they become members — helps create that experience.

ENGAGE

Track online membership leads at this stage by selecting one of the following options in your **Manage Membership Leads** page:

- Club reviewed inquiry
- Club contacted candidate
- Club assigned candidate to a club officer
- Candidate attended meetings

A GOOD FIT

If the prospective members are found to be a good fit and you want to move forward:

- Invite them to attend a meeting or two as guests. Consider covering the meal charges, if applicable, as a courtesy.
- Invite them to a social or service event.
- Introduce them to other members of your club.
- Answer any questions they may have.
- Extend an invitation to join your club, if appropriate.
- Add the new members to your club membership list.
 See How to Add a Member.
- Celebrate their new membership with the whole club.
- Assign mentors to engage new members right away.
- Provide a series of in-depth new member orientation sessions.
 See Introducing New Members to Rotary: An Orientation Guide.

ADMIT

Track online membership leads at this stage by selecting one of the following options in your **Manage**

Membership Leads page:

- Club proposed candidate for membership
- Club admitted candidate

NOT A GOOD FIT

If your club determines that a prospect is not a good fit, with luck, he or she will realize that, too. You may feel that the prospect is not ready to join. Explain the qualifications your club expects of members and offer the prospect ideas for acquiring the needed skills or experience. Whatever the reason may be, having a personal conversation to let the person know is the courteous thing to do.

There are a number of reasons membership doesn't work out. You can maintain relationships with candidates who aren't yet ready to join by inviting them to participate in service projects and social events so they can continue to support your club in the community.

And you can suggest alternatives:

- Refer them to another club that may be a better fit if the problem is your club's meeting time or place or financial obligations, or if they are interested in other types of activities and projects. Every club is unique some even meet exclusively online so consider this possibility.
- Consider starting a satellite club if you have a group of prospects, or current members, whose needs or wants differ from the rest of your club's.
- If the prospective member is under the age of 30 and not ready to join a Rotary club, refer them to a Rotaract club.

For online membership leads, be sure to update the status of the lead to reflect what the result was. The gold boxes above list the status options available. When you update a lead's status, you automatically inform your district and RI of what's happening with the leads they forwarded to your club, and you also immediately update your club's membership reports.

DISMISS

Track online membership leads at this stage by selecting one of the following options in your **Manage**

Membership Leads page:

- Candidate sent back to district for reassignment
- Club determined candidate was not interested in Rotary
- Club assigned candidate to a youth program
- Club rejected the inquiry

For more information about online membership leads, see Connect to Membership Leads and How to Manage Membership Leads: for Clubs.



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Encore President-Elect Session Summary EPE3a: Public Image Panel Discussion

March 21-22, 2025

Learning Objectives: Participants will learn about Public Image resources participating in table discussions as well as from Senior Rotary leaders. Planned panelists include Past Rotary International Public Image Coordinator Nikki Mederos, Zone 32 Assistant Rotary Public Image Coordinators Mahbub Ahmad & Janet Kolepp, and D7255 Public Image Chair Taylor Quaranta. After this Session, participants will be able to:

- Identify and use key resources from Rotary International to improve public image.
- Develop strategies to effectively promote your club's activities and initiatives.
- Understand the importance of maintaining a consistent and professional public image.
- Use social media and other digital platforms to increase visibility and engagement.

Resources: Always sign-in to Rotary.org/learn first to access the Learning Center links!

- Brand Center page on MyRotary.org
- People of Action messaging on the Rotary Brand Center.
- Enhancing Our Public Image page (includes links to the Learning Center courses)
- Messaging Guide pdf download from the Rotary Brand Center.
- HANDOUTS: Tips, Tricks & Resources & Public Image Checklist

Key Messages:

- Consistency is Key: Ensure all communications follow Rotary's brand guidelines.
- Engagement Matters: Actively engage with the community and stakeholders to build a positive image.
- Showcase Impact: Highlight the positive impact of your club's projects and initiatives.
- Embrace Digital: Use digital tools and platforms to reach a wider audience.
- Tell Your Story: Share compelling stories that resonate with your audience.

Discussion Topics:

- What are the biggest challenges in maintaining a positive public image for your club?
- How can we use social media to enhance our club's visibility?
- What strategies have you found effective in engaging with the community?
- How can we ensure our messaging is consistent across all platforms?
- What resources or tools do you need to better manage your club's public image?
- How does Public Image impact the Rotary Action Plan?

Table Discussion Activity:

Each table will be assigned one of the discussion topics listed. A presenter from each table will be chosen who will summarize the discussion at the table. At the end the 4 panelists will open up the session for Q & A.

Notes:	
One important thing that I learned to bring back to my Clubs	:
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Encore President-Elect Session Summary EPE3b: Youth Programs Panel

March 21-22, 2025

Learning Objectives: Programs and activities for young leaders support Rotary's Action Plan. After this Session, participants will be able to:

- Understand how Rotary's programs for young leaders (Interact, Rotary Youth Exchange and Rotary Youth Leadership Awards) can benefit the organization.
- Get their clubs more involved with these programs.
- Promote Rotary in ways that appeal to young people.

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- Protecting Youth Program Participants course on the Learning Center.
- Youth Protection page on MyRotary.org.
- Interact, Rotary Youth Exchange and RYLA pages on MyRotary.org.
- Mid-Northeast PELS Youth Protection Summary PDF download.

Key Messages:

- Help young people develop leadership skills, encourage a passion for service and promote global understanding through Rotary's programs for young leaders.
- Consider working with a youth service organization in your community to encourage young leaders to participate.
- Consider having program alumni be a part of or run youth programs.

Discussion Topics:

- Youth Protection policies and why they are important for all three programs.
- What is Interact, Rotary Youth Exchange and Rotary Youth Leadership Awards (RYLA)?
- How can your club get involved?

Small Group Activity:

Join District Leaders and program panelists for roundtable discussions, answering your questions about each of the three programs. Learn more about:

- Some best practices to run each program.
- How you can get more of your club members involved.

Feel free to float between the three groups to learn more about each program!

Notes:					
One important	thing that I le	earned to bri	ng back to my	Club:	





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Encore President-Elect Session Summary EPE4a: Fundraising for The Rotary Foundation

March 21-22, 2025

Learning Objectives:

Clubs and Districts often ask their members to donate to The Rotary Foundation and hold fundraising events to support projects or polio eradication. After this Session, participants will be able to:

- Identify strategies to fundraise for their Club, District, or The Rotary Foundation.
- Collaborate on fundraising efforts with other participants.

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- <u>Rotary Foundation Basics</u> course on the Learning Center.
- Fundraising Basics course on the Learning Center.
- The Power of Giving course on the Learning Center.
- Every Rotarian, Every Year brochure PDF download.
- Fundraising page on MyRotary.org.
- <u>Contribution and recognition reports</u> page on MyRotary.org.
- Regional Leaders page on MyRotary.org.

Key Messages:

- Fundraising provides essential financial support for The Rotary Foundation activities.
- Clubs and Districts set fundraising goals for the Annual Fund, PolioPlus Fund, and Endowment Fund each year.
- Highlighting stories of successful fundraisers and updates on Rotary initiatives can motivate members to contribute.
- Your fundraising plan should establish a budget, incorporate strategies to promote your initiative, and outline ways to evaluate success.
- Your Club can partner with community organizations on fundraising events.

Discussion Topics:

- What motivates you to give to The Rotary Foundation?
- What programs does The Rotary Foundation support?
- How can you get more members interested in giving to The Rotary Foundation?

Small Group Activity:

Break into groups, discuss and select an impactful service project with which the majority of your group is familiar, then develop a fundraising plan for this specific project and/or TRF using this project as an example of Rotary's impact, and address the questions below to share with the group.

- Can you pursue a Rotary District Grant or Global Grant for funding (which one & why)?
- Will you partner with other Clubs or other community organizations for funding?
- How will you use publicity in a way that encourages financial support for you project/TRF?
- Will you hold one or more fundraisers, and if so, what type(s)?

Notes:	
One important thing that I learned to bring back to my Club:	



THE ROTARY FOUNDATION TRANSFORMS YOUR GIFTS INTO SERVICE PROJECTS THAT CHANGE LIVES.

By giving to the Annual Fund, you make sustainable projects possible so that together, we can make people's lives better — close to home and around the globe.

TAKE ACTION: rotary.org/donate

WHAT IS THE ANNUAL FUND?

The Annual Fund is the main funding source for The Rotary Foundation's programs. Gifts to the Annual Fund empower members to implement sustainable service projects in their communities and around the world — fighting disease, providing education, protecting the environment, and more. You can direct Annual Fund contributions toward the Annual Fund-SHARE, the World Fund, or an area of focus fund.

When you donate to the Annual Fund-SHARE, a portion of that gift later becomes available to your district through District Designated Funds. This lets your district focus on the projects that are most important locally.

YOUR GIFT AT WORK

When you donate to the Annual Fund-SHARE:

- For three years, your contribution is invested.
- After three years, that money is made available to fund projects. After deducting 5% for expenses:
 - o Half of the funds goes into your district's District Designated Funds (also known as DDF). Your district can use it to help fund local and international projects. It decides how to use the money.
 - o The other half goes to the World Fund. This money is used for grants, grant matches, Foundation programs that are available to all Rotary districts, or aid where the Trustees determine it to be needed most.



Donation is invested for 3 years; growth supports Foundation operations.



SPENDING DECISIONS SHARED





GLOBAL GRANTS AND PROGRAMS*



GRANTS GRANTS

*Includes PolioPlus, Rotary Peace Centers, other districts, and the Endowment Fund (areas of focus)

EVERY ROTARIAN, EVERY YEAR

The Every Rotarian, Every Year initiative aims to increase support for the Annual Fund and strengthen engagement with the Foundation. It asks every Rotary member to contribute to the Annual Fund and participate in a Foundation grant or program every year.







Donors who give US\$25-99 contribute an average of US\$5-6 million to the Foundation each year.
When every member gives every year, it makes lifechanging, sustainable projects possible. Gifts of any size can make a big impact.

INDIVIDUAL RECOGNITIONS



SUSTAINING MEMBERS

A Rotary Foundation Sustaining Member gives US\$100 or more to the Annual Fund each year.



PAUL HARRIS FELLOWS

Paul Harris Fellow recognition is given in appreciation to anyone who contributes (or has a contribution made in their name, using Foundation recognition points) a gift of US\$1,000 or more cumulatively to the Annual Fund, PolioPlus Fund, or an approved Foundation grant.

PAUL HARRIS SOCIETY MEMBERS

The Paul Harris Society recognizes Rotary members and friends of the Foundation who express their intent to contribute US\$1,000 or more each year to the Annual Fund, PolioPlus Fund, or an approved Foundation grant.





ARCH KLUMPH SOCIETY MEMBERS

Named for the sixth president of Rotary, the Arch Klumph Society recognizes the Foundation's highest tier of donors — those who have contributed US\$250,000 or more in their lifetime.

Recognition as an Arch Klumph Society member includes an induction ceremony, along with the opportunity to have a portrait and biography in the interactive gallery at Rotary International World Headquarters.

MAJOR DONORS

The Rotary Foundation recognizes individuals or couples whose combined giving reaches US\$10,000, regardless of the gift designation.

This recognition level can be achieved only through personal contributions and not through recognition points.



CLUB RECOGNITIONS



100% FOUNDATION GIVING CLUB

This recognizes clubs that achieve an average of US\$100 in per capita giving and 100% participation, with every dues-paying member contributing at least US\$25 to any or all of the funds of The Rotary Foundation during the Rotary year.



EVERY ROTARIAN, EVERY YEAR CLUB RECOGNITION

This recognizes clubs in which every duespaying member personally contributes at least US\$25 to the Annual Fund during the year and the club achieves a minimum Annual Fund contribution of US\$100 per capita during the Rotary year.







TOP 3 PER CAPITA IN ANNUAL FUND GIVING

This recognizes the three clubs in each district that give the most, per capita, to the Annual Fund.

Clubs that give at least US\$50 per capita are eligible.



100% PAUL HARRIS FELLOW CLUB

This recognizes clubs in which all dues-paying members are all Paul Harris Fellows at the time when the governor requests the banner. This is a one-time recognition.



100% PAUL HARRIS SOCIETY CLUB

This recognizes clubs in which every dues-paying member contributes at least US\$1,000 to the Annual Fund, PolioPlus, or global grants within a Rotary year.



ROTARACT GIVING CERTIFICATE

This recognizes Rotaract clubs whose members contribute a total of US\$100 or more to the Foundation during the year.



ROTARY'S PROMISE CLUB

This recognizes clubs in which every duespaying member supports the Endowment with a commitment of US\$1,000 or more through an outright gift or in an estate plan.

TAKE ACTION: rotary.org/donate



WAYS TO GIVE

Your generous contributions are essential to Rotary programs around the world. Make a gift to honor or remember someone special.

- Donate online at rotary.org/donate.
- Give a check to your club Foundation chair.
- Mail your gift directly to the Foundation or your regional Rotary office.
- Automate your giving through Rotary Direct (available only in U.S. dollars through Rotary.org).

No matter how you donate, your gifts have a big impact when they're put to use by our Foundation and by members to do good in the world.

LEARN MORE

The Annual Fund my.rotary.org/annual-fund

Donor recognition rotary.org/donate/recognition

The Rotary Foundation rotary.org/about-rotary/rotary-foundation

The Arch Klumph Society rotary.org/about-rotary/history/arch-klumph-society



MAKING A DIFFERENCE WITH ROTARY GRANTS

Rotary members around the world have access to different kinds of grants from The Rotary Foundation to support service projects, offer scholarships, and organize other activities that make a difference in their own communities and far away. Explore four grant options that can help turn your vision into reality.



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	DISTRICT GRANTS	GLOBAL GRANTS	DISASTER RESPONSE GRANTS	PROGRAMS OF SCALE GRANTS	
How do we use these?	These can address community needs in alignment with the Foundation's mission.	These support larger, international projects that align with an area of focus. They can also support scholarships and vocational training teams.	These support relief and recovery efforts in communities affected by natural disasters. They can be used to provide basic items like water, food, medicine, and clothing.	These competitive grants allow Rotary members to work with experienced partners and expand proven activities that align with an area of focus to make a significant impact.	
What's the time frame?	These are for short- term activities that have a limited scope.	Use these for longer- term, sustainable projects that address needs identified in a community assessment.	Your district works with local entities on relief or recovery activities within six months of a disaster.	These evidence-based, sustainable, and measurable programs are implemented over three to five years.	
Do we need a partner?	No, but it's often a good idea to work with other local organizations.	You need to work with another club or district, either as the host sponsor or international sponsor.	No, but your district should collaborate with local organizations to meet critical needs.	You need to work with implementing and investment partners outside Rotary and should also collaborate with other Rotary entities.	
Who can apply?	A district, which can distribute funds to clubs	Clubs and districts	A district	A club or district	
Do we need to be qualified to apply for grants?	Your district needs to be qualified.	Both sponsors need to be qualified.	Your district needs to be qualified.	The club or district leading the program needs to be qualified.	
What funding is available?	Your district can seek up to 50% of its District Designated Funds allocated for that year.	Global grants have a minimum project budget of US\$30,000. You can ask for up to US\$400,000 from the World Fund.	Districts can get up to US\$25,000 if the Disaster Response Fund has funds available.	One US\$2 million grant may be awarded each year. Sponsors need to secure US\$500,000 from one or more investment partners outside Rotary.	
How and when do we apply?	Your district applies by 15 May of the Rotary year for which you're requesting funds. Your club applies to the district.	Clubs and districts can apply throughout the year.	Your district applies within six months of the disaster.	Your club or district submits a concept note by 1 August. Select programs are invited to develop a full proposal that is due in January of the following year.	



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Encore President-Elect Session Summary EPE4b: The Rotary Foundation & Service Panel Discussion

March 21-22, 2025

Learning Objectives:

Participants will learn about The Rotary Foundation (TRF) programs and resources from Senior Rotary leaders and The Rotary Foundation staff members. Planned panelists include Past Rotary International Director Drew Kessler, Regional Rotary Foundation Coordinator Joanne Ventura, Assistant Regional Rotary Foundation Coordinator Mary Ellen Bentler, Endowment/Major Gifts Advisor Mary Shackleton, TRF Regional Major Gifts Officer Celeste Herbert and TRF Donor Engagement Specialist Becca Sheehan. After this Session, participants will be able to:

- Identify new ways to communicate the work of The Rotary Foundation to our members.
- Understand the various TRF Programs and Funds.
- Describe the various types of TRF Grants and involve your Club in TRF Grant funding.

Resources: Always sign-in to <u>Rotary.org/learn</u> first to access the Learning Center links!

- Rotary Foundation Basics course on the Learning Center.
- Areas of Focus course on the Learning Center.
- The Power of Giving course on the Learning Center.
- Conducting Community Assessments PDF download.
- <u>Developing Effective Projects</u> page on MyRotary.org.
- Service Project Center page on MyRotary.org.
- Contribution and recognition reports page on MyRotary.org.
- The Rotary Foundation Reference Guide PDF download.
- Every Rotarian, Every Year brochure PDF download.

Key Messages:

- Increased service in your communities, and beyond, can play a significant role in achieving the Rotary Action Plan's strategic priorities of Impact, Reach, Engagement and Adapt.
- The Rotary Foundation provides significant funding opportunities for your Club's projects through District & Global Grants.
- Clubs & Districts should set giving goals for TRF's Annual Fund, PolioPlus Fund, etc. each year.
- Sharing stories of successful TRF funded projects can motivate members to donate to TRF.

Discussion Topics:

- Why does The Rotary Foundation matter to People of Action, including to you personally?
- How can impactful Rotary experiences connect new and existing Club members to TRF?
- In what ways can you partner/learn from others to expand Rotary's reach via service projects and grants?
- What are effective ways to celebrate TRF and promote it in your club?
- How can you adapt your communications to inspire giving to TRF?

Notes:	
One important thing that I learned to bring back to my Club:	

PROJECT PLANNING RESOURCES

Use these resources to find solutions to questions at various steps of the process to help you plan a successful project, find support for your efforts, promote your work, and evaluate its impact.



Click on each resource to learn more.

I'm looking for international service projects undertaken by other clubs in my district for my club to join to make a greater impact.

District International Service Committee

inspires clubs to become more involved in international service, connects them to local mentors who use their subject-matter expertise to help develop projects with greater impact and sustainability, and helps identify potential international project partners.

I want to find local experts to help my club write grants as well as plan, design, implement, monitor, and evaluate our project.

Rotary Community Corps (RCC)

is a team of non-Rotarian men and women who work in partnership with Rotary clubs to improve their communities. By bringing community input and involvement in projects, RCCs enhance Rotary's impact and reach.

Our club wants to ensure that our project is sustainable and is maintained and monitored by a community group.

District Resource Network

is coordinated by the District International Service Committee and includes local subject matter experts with skills and experience to help clubs strengthen projects, whether funded by The Rotary Foundation or another source.

I want to involve local residents in planning, designing, implementing, and overseeing a project.

Rotary Action Groups

are international, Rotary-affiliated groups, whose members have subject-matter expertise in a particular service area. They offer technical assistance and best practices to clubs and districts in planning and implementing effective projects, and help identify partners and funding resources.

- I want help from experts in:
 - Project planning
 - Community assessments
 - Project design
 - Finding partners
 - Project funding
 - Supporting an
 - international program



I am looking to empower my community and get more involved with local service projects.

District Community Service Committee

motivates clubs and helps them plan and implement impactful local service projects, often in partnership with RCCs and in coordination with youth service committees overseeing Interact, Rotary Youth Leadership Awards, and New Generations Service Exchanges.

I'm looking for examples of international service projects undertaken by other clubs in my district to inspire mine.

Rotary Showcase

features both ongoing and completed service projects that can help clubs find international partners and inspire the global Rotary community with project ideas that members can replicate locally.

I have questions about global grant eligibility and project design.

I need help with the global grant application process.

TRF Cadre of Technical Advisers

are Rotarians with professional expertise in our areas of focus. They have experience designing, evaluating, and monitoring projects funded by The Rotary Foundation and understand Foundation policies and global grants.

I want to seek Foundation grant funding for my project. I need help with:

- Project planning
- Community assessment
- Project design
- Monitoring and evaluation

Rotary Grants Staff

help clubs and districts throughout the grant process. They can answer questions about global grant eligibility and project design.

I want to learn more about Rotary Foundation grants.

District Rotary Foundation Committee

educates and inspires clubs to participate in Rotary Foundation grant and fundraising activities in the district, assists clubs with the grant process, helps determine if activities are eligible for grant funding, and oversees distribution of District Designated Funds.

I'm seeking District Designated Funds to support my project.



I'm looking for international events that will let me explore the local community and find Rotary and Rotaract projects to support as an international partner.

Project Fairs

facilitate prospective international project partners by giving international visitors a chance to learn about a local community's needs and develop relationships with clubs in regions where the fairs are hosted.



ROTARY COMMUNITY CORPS

Rotary Community Corps (RCCs) are teams who work in partnership with Rotary clubs to improve their communities. Membership in an RCC is open to any adult in the community who shares Rotary's commitment to service but is not a Rotary member. Each RCC is sponsored by a Rotary club.

RCCs are formed to help address community needs through service, whether the needs are short-term or ongoing. RCCs are active everywhere Rotary is present: in urban and rural areas, and in developed and developing countries.

WHY ROTARY COMMUNITY CORPS

Empower Communities

By sponsoring RCCs, we empower community members to take the lead in addressing their needs.

Enhance Your Club's Service Impact

Partnering with RCCs increases your club's ability to make a lasting difference. Projects are more sustainable and have greater impact when community members are involved in planning, implementation, and longterm oversight.

Expand Your Club's Reach

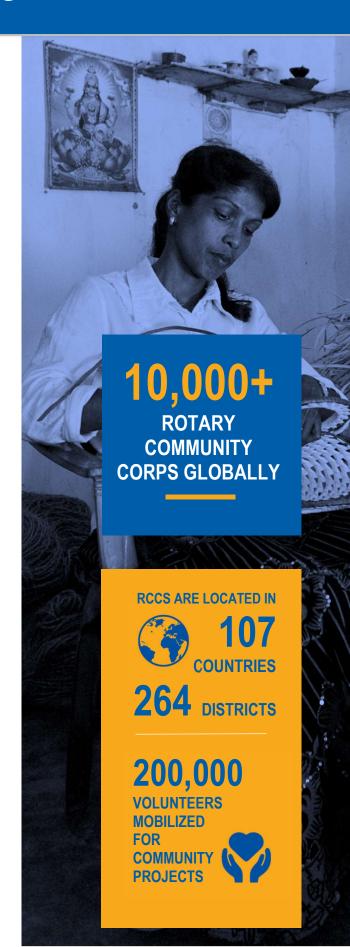
RCCs open Rotary to a wider audience, give your club the opportunity to work with community volunteers, and help you develop deeper relationships with your community.

Diversify Participation & Develop Leaders

Through RCCs, you can diversify participation in your service activities and develop new leaders in the community.

ROTARY COMMUNITY CORP GOALS

- ✓ Promote sustainable solutions to community needs
- ✓ Support community members in addressing community needs while recognizing their unique ability to identify pressing concerns and appropriate solutions
- ✓ Develop partnerships between Rotarians and non-Rotarians in a joint effort to strengthen the community



TAKE ACTION: www.rotary.org/rcc

HOW TO START AN RCC

- Assess the need for, and feasibility of, establishing an RCC
- Guide the process of forming an RCC once the club has agreed to sponsor one
- **Recruit** at least 10 RCC members from the community.
- Register the RCC with Rotary International by completing the <u>organization form</u> and sending it to <u>rotarysupportcenter@rotary.org</u>.

You can find application materials and other resources at rotary.org/rcc.

HOW TO SUSTAIN A SUCCESSFUL RCC

Appoint an RCC committee or an RCC adviser to be the liaison between the club and the RCC.

Provide ongoing guidance and support to the RCC in developing its service projects.

Maintain consistent communication between the RCC and the club.

Introduce Rotary's policies and values to RCC members and advise them on administrative matters if needed.

Invite RCC leaders to the club meetings to let them give firsthand updates on their activities.

Publicize RCC success stories and share them with RL.

EXAMPLES OF RCCs IN ACTION

- The Rotary Community Corps of Bishnupur in West Bengal, India, worked with its sponsor Rotary club to build a new road to replace a path into their village that was inaccessible during monsoon season.
- ❖ The Rotary Club of Bursa-Uludag, Turkey, built a strong relationship with community members by sponsoring the Rotary Community Corps of Aksu Village. It mentored the members of the all-female RCC, which not only helped them grow their small businesses and raise their incomes but also increased their confidence and their involvement in the community.
- The Rotary Community Corps of Plano Douglass Community in Texas, USA, was founded to combat social injustice and promote equality, equity, and inclusion within the community. Its projects include a school supply drive and meal delivery from a food pantry to local families in need.

48%
OF RCCS ARE
LOCATED IN
URBAN AREAS

74%
OF RCCS MEET
AT LEAST ONCE
PER MONTH

42% OF RCCs HAVE MOSTLY FEMALE MEMBERS

38%
have a
male
majority



20% are

equally

male and

46%
OF RCC
MEMBERS
ARE AGE 18-40

18-30
30-40

RELATED RESOURCES

- RCC Organization Form
- RCC Constitution
- RCC Bylaws

40-50

50+

- Rotary Code of Policies, Chapter V.
- Rotary Service Blog
- Rotary Community Corps Survey Results

FIND OUT MORE

Rotary Service and Engagement

Phone: 1.847.424.5294

Email: rotary.service@rotary.org

