The Annual Report 2015



Nigeria is a new country and they are happy

The Second Wind Foundation

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Annual Report 2015 For The Second Wind Foundation

1.0 Overview

While 2015 saw us send fewer containers than 2014, we were not forced to clear the Exel warehouse as we were in 2014. We did not have to deploy our storage problems to our distributor as we did in December 2014. The net result was that we were left to respond to new distributor in 2015 while our previous distributors worked off their backlog of books from 2014. As a result we were able to ship to four new countries and enter into an agreement to ship to a fifth country.

1.1 The Year in Review

The Second Wind Foundation sent 26 containers to 10 different distribution centers for a total of another 1,041,834 pounds of books, bike parts, and school furniture for a total of 11,691,888 pounds or about \$117,000,000 worth of material in 15 years. This meant that we averaged a little better than 2 containers a month for 2015. The expenses for the year totaled \$217,106 but we acquired an automatic pallet wrap machine donated by Shell Oil and a new turn table which was paired with one of the forklifts and a manual wrap machine to form another semi-automatic wrap machine. This enhanced capability allowed Houston to turn out securely wrap pallets like those received from Wisconsin or New York. Our volunteers put in over 1146 hours of volunteer labor in Houston not counting the hours spent in loading and transferring the containers over the year in Houston alone plus I'm sure that Wisconsin (detailed in the Wisconsin report) and New York contributed an equivalent amount of sweat equality each..

Second Wind started the year with a bank account (cash and securities) of \$984,270 and ended the year with a bank account of \$825,139.56 in cash and securities. During 2015, \$85 073 was added to the foundation by donations by predominately individuals. The balance of the \$213,472 receipts were from the sale of securities. A strong securities market accounted for much of the change.

A Global Grant from the Rotary Foundation was pursued but was abandoned when it became clear that the grant would be more trouble than it was worth. A district grant was used by Wisconsin and maybe the BFTW groups in New York to pay for some of the transportation charges that are not reflected in the Second Wind spreadsheet.

Of the expenses, \$118,431 was spent on ocean freight and fumigation. \$47,600 was spent for purchasing containers. \$19,950 was spent supplementing Wisconsin's

transfer from their warehouse to La Porte. \$5,384 was spent for capital expenditures on the Stretch Wrap machines shown to the right. The rest of our expenses represent the overhead including rent, Booklegger Summit, Annual Meeting Dinner, supplies, and bike parts cleanup of about 11.85% which is not great considering our past experiences but is acceptable among on-going NGOs.



A Booklegger Summit was held in January 2015. It was well attended (approximately 65) and featured the Vice Chairman of the Rotary Foundation and new international Polio immunization Chairman as the speaker for the Saturday Night banquet. It was attended by the incoming District Governors from north and south Pakistan as well as the immediate Past District Governor from Karachi. One of the surprising outcomes of the summit was for the book containers to be turned into mobile Polio immunization vans by the Pakistanis as shown in the picture. We shipped seven containers to Pakistan this year.



2015 was less of a successful year than 2014 in sending containers because of the business activity of the Port of Houston. It was difficult to get containers loaded to ship to areas needing the books and school supplies. At the end of December we had eight containers at Exel to be loaded and clients for them.

Of the 26 containers, 25 were actually sent. One was let go to customs in Tanzania when the customs officials and transporter wanted \$33,000 to handle the container. More detail is supplied in the Democratic Republic of the Congo paragraph below. One container is stored at Dunavant awaiting its three other companion containers to be loaded at Exel for supplement to Johannesburg when Johannesburg is able to receive donated fund to import the containers.

1.2 Train the Trainer

Not as a function of what Second Wind accomplished but the "train the trainer" MOU between the Clear Creek Independent School District, Texas; the Rotary Club of Manzini, Swaziland; and the Rotary Club of Seabrook, Texas may have a direct effect on the Second Wind Foundation. In October and November, Penelope Lulane, a science and math teacher from a primary school in



Swaziland spent five weeks in Texas observing the way we use our public and school libraries. This cooperative venture was the result of observing that some of the schools which had received containers and books were not using the library facilities provided by Rotary. With the blessing of the country's Prime Minister and Minister of Education and Training, Ms. Lulane has the mission of organizing the country's library system starting with her own school.

1.3 Bicycles

We are finally out of the bike business! After two years of trying and several kind partners taking bike parts we dumped the major portion of them (four containers worth) on CDT Enterprises, Calle Ira de Mayo No.198, Col. Compestre del Rio 1, Matamoros, Mexico. They are a refurbishing and worker training group in Mexico. They turned up with the help of Dunavant at the last minute when it was clear we were going to trash the bike parts.

With a new sheriff in town, the bike repair/refurbishment facility at the sheriff's jail was put on hold. The state prison that was going to refurbish bikes instituted a crackdown on access to the prison which made it impossible to get bike parts into the prison. We saw this as the door closing on a service opportunity and decided to dump the bike parts and look for other service opportunities.

The MOU between the Rotary Club of Manzini, Swaziland and the correction facilities in Swaziland still exists but they needed bike frames to use the parts. Container WSCU 426790-1 is loaded with about 50 bikes as well as school furniture and books and will be sent to Swaziland in early 2016. The bike parts that were in the Pasadena facility went to the dump along with the excess cardboard and broken pallets.

2.0 The Collection Network

The network consists of Rotary Clubs and school districs which feed into a collection hub which in turn feeds into a storage warehouse were the pallets of books are stored, loaded into containers, and driven to the Port of Houston to sail to their various destinations around the globe. The collection hubs are in Houston, Texas; Rochester, New York; Schenectady, New York; Madison Wisconsin; Kearney, Nebraska; and Beaverton, Oregon.

2.1 Texas

2015 saw several changes to the way the Texas Rotary Clubs functioned for the book project. First Rotary Clubs throughout Texas started sending books to the project as a result of PDG Chuck Mason and Becky's focus on the project at the Texas Lonestar PETS. However, Texas school districts uniformly do not prepare pallets of books for shipment well.



So many of the pallets which arrived at Exel needed to be reworked and were subsequently transported to the Pasadena, Texas warehouse for rework. The auto-wrap machine pallet throughput was about doubled

what was possible before the machines plus the Interactors become more efficient when they just needed to assemble the pallets and not wrap them. Work sessions were scheduled once a month. In the fall, the Interactors turned out in mass to work the book project. The Interactors and Rotarians logged 1188 hours of volunteer labor at the Pasadena, Texas facility. The picture below shows the help received at the November book sorting and palletizing.



2.2 Wisconsin

The Wisconsin Operation of Books for the World collects used library and school books from throughout the state of Wisconsin, sort and package them by grade level and subject matter, and ship them, through the Second Wind Foundation in La Porte, TX to developing countries where people need books.

2015 showed an increase in practically every metric compared to 2014. A record 12,000 boxes (approximately 500,000 pounds) of books were collected. Twelve semitruck loads of books, desks and other school furniture were shipped to the Second Wind Foundation in La Porte, TX for distribution to developing countries where people need books.

Wisconsin Operations Books for the World Report		2011	2012	2013	2014	2015
	Total Donations	6253	6666	9710	10563	12134
Donation	Libraries	1389	2254	1531	2690	3223
s (in	Schools	3767	3551	6228	6530	7315
boxes)	Book Reseller	379	549	1697	1107	1180
boxes)	Other	718	312	254	236	416
Packing	Pallets packed	151	185	271	263	311
	Packing events	19	28	34	32	39
	Pallets / event	7.9	6.6	8.0	8.2	8.0
	Volunteers	523	601	763	653	859
	Volunteer hours	1004	1212	1670	2002	2487
	Hours / Pallet	6.6	6.6	6.2	7.6	8.0
	Truck Loads Shipped	6	7.6	10	10	12
Shipping	Pallets	150	183	269	265	290
	Pallets / Truck	25.0	24.1	26.9	26.5	24.2
Total	# Volunteer activities			763	1104	1537
Voluntee	Volunteer hours	2025	2619	3339	3211	4036
r Hours/	Hours/volunteer					
Activities	activity			4.4	2.9	2.6

The following chart describes our book donations, shipments and volunteer contributions from 2011 - 2015:

Significant Events:

• In additions to the donated books that were packed and shipped, we had a significant number of donations of student desks and other school furniture. 404 student desks were donated from three different school districts. Additionally, we collected and shipped 13 teacher desks, about 100 student chairs, 5 computer

desks, and 10 chalk boards.



 Two of the thirty-nine packing events included Rotarians from different clubs that have worked with and supported this project. One event had members from six different clubs. The other event had members from nine different clubs. Clubs who participated in these events include After Hours, Madison Breakfast, Deforest, Fitchburg-Verona, Madison East-Monona, Reedsburg, Sun Prairie, Waunakee and West Town-Middleton.



 Two of the truck-loads shipped to the Second Wind Foundation included 55 pallets of adult library books destined for Pakistan. These adult library books were by special request to fill two shipping containers planned for conversion to Polio Vaccination Clinics in Pakistan.



• Ten of the thirtynine packing events were arrange through the Dane County United Way Days of Caring events. The United Way also referred other organizations to us who were looking for service

opportunities. We are grateful for this partnership and all the volunteers who contribute their time.

 Through our partnership with the Rotary Club of Kenosha and the Kenosha Public Library, we were able to facilitate a connection in The Gambia resulting in the shipment of a sea container of books to set up a new library. Interestingly, the Kenosha Public Library donated more books to the project (1048 boxes) than any other organization. Special thanks to the Kenosha Rotary Club for facilitating these donations and Hallman Lindsay Paints for delivering them from Kenosha to our warehouse in Madison.

2.3 Central New York



CNY Books for the World, Inc. is an all-volunteer Rotarian managed, collaborative effort working with Central New York Rotary Clubs, and The Second Wind Foundation. Together, they provide K - 6th grade picture/story and K – 12th grade textbooks to needy regions of the world to create opportunities for a better way of life. CNY BFTW also takes other Library & Professional books, if funding and space is available. CNY Books for the World, Inc. provides, to the participating Rotary Club(s), a project outline, general book types and descriptions, packing specifications, and pallet loading.

The Rotary Club purchases from CNY BFTW, at cost, all the required packaging materials, organizes and manages the project up the to the point they are ready for pickup. All projects are organized and managed on a per-pallet basis (24 cartons of the books). The cost also supports the transportation expenses from the project site to The Second Wind Foundation in La Porte, Texas.

Multi-Rotary Club projects are organized for those that are unable to fill a full pallet with the required 24 cartons. This has an added advantage of facilitating cooperation across clubs to serve their common community regions. Recent organizations activities have resulted in establishing the Western regions of the previous CNY project region as WNY BFTW, a separate organization with similar goals and objects. The CNY BFTW has been reorganized as a charitable 501c 3 corporation, as the organization operates across multiple Rotary Districts within the Central New York region, and permits tax

exemptions for donors and supporters of the projects.

CNY BFTW primarily focuses on children/early-learner books, primary and secondary school text and reference books. CNY BFTW has a secondary focus on library, professional and other appropriate and suitable gently used books.



Accomplishments: From the project's start in 2008, CNY BFTW has shipped 24 semitruck loads of books to Rotary BFTW in Texas and on to the children of the world. Over 90 Rotary & Interact Clubs have participated; many of them on multiple-pallet basis, has been supported by numerous volunteer businesses and organizations. In 2015, CNY BFTW gleaned and shipped 3 semi-truck loads (26 pallets/load), and continues to grow and expand.

2.4 Western New York

To date an annual report has not been received from WNY BFTW. However, WNY BFTW did send a container of books this year to the Exel warehouse in la Porte, Texas for transfer on to needy countries around the world. They did refer a group in Florida to us this year. We still await any further input from the Florida group.

2.5 Nebraska

Nebraska has been saving books and storing them in Kearney, Nebraska. To date they have not succeeded in sending those books to Houston but are exploring a relationship with BNSF or Union Pacific to transport the books to Houston. To make the transport affordable they will need to collect an intermodal worth of books which is more books than are carried in a 53' van.

Second Wind has been paying the storage on the books as Nebraska seeks to raise funds but if nothing happens soon the financial help will stop.

2.6 Oregon

While Beaverton, Oregon ships directly from their west coast location, they have been successful in getting books into Uganda and Kenya which we have not. Their shipments this year have been severely limited by the lack of funds and the USAID grant program going away as a budget item. However, they have put us in touch with a Filipino women's group who have signed an MOU with us this year. We hope to make our first shipment to them in early 2016. It is our sincere hope that this venture will turn out to be similar to the Pakistani venture where we went into the county with the Hashoo Foundation then become linked into the Pakistan Rotary Literacy Trust;

3.0 The Distributors

The organizations receiving the books are Rotary Clubs with two exceptions. The exceptions are Pakistan and will be the Philippines which are explained in the

paragraphs under each of the countries.. They are responsibly for the local port and incountry costs of importing the books. However, most importantly, they qualify the locals who receive and supervise the usage of the books.

Each group of people sets their own guidelines and operate independently. Some want only textbooks for schools while other ask for library books to establish village libraries. However, many Rotary Clubs take the books sent them and use them as qualified people ask for the books.

3.1 Johannesburg

This year we reserved one container for Johannesburg and put it in storage at Dunavant. In December 2014 we sent five containers to Johannesburg which arrived at the end of January 2015 which held their inventory throughout the 2015 season. They are getting a little thin on inventory now. The problem has been funds to pay for the importation of books. The



Minister of Education of South Africa has promised to help with the fund rising but as yet the funds have not been deposited.

We have designated three more containers to be loaded for Johannesburg in January 2016.

3.2 Capetown

The Newlands Rotary Club in Capetown continued its focus on providing textbooks to schools. We had shipped Capetown some library books in the past which they gave away to other NGOs or trashed so we have been sending them only textbooks. When our supply of textbooks dries out as the result of uS school going digital then we will have to cease sending to Capetown or they will join the other distributing groups in building village libraries. In 2015 we sent one container to Capetown.

The news from Capetown is that they are moving into a newer and larger facility which will allow them to distribute the books from a facility rather than from the converted containers.

3.3 Pinetown



Pinetown took another container of books this year. We believe that this was the third container sent to Pinetown in six or seven years. Their usage of the books is for a shanty town village school where they have measured that the availability of books and a small library has increased the graduation rate 200% to 300% over a three year period starting with the first container. This is a significant increase in literacy with the kids who then carry their knowledge home and

spread it.

3.4 Guyana

The Minister of Education must be supplementing his budget with the books we are sending to Guyana. We have sent seven containers over 2015. We have yet to receive an accounting for where the books have gone but our contact in Guyana has had family problems in London this tear and has been in the UK for most of the year.

Consequently, we have relaxed our requests for accountability. We hope the books are being used well. We know the plan was to set up village libraries and equip the schools. We continue to have requests from Guyana to come see the effect of our shipments.

3.5 Ghana

We sent a container to Ghana again this year because the funding for the importation of the container existed. The Rotary Clubs of Ghana had stopped funding our containers because they were able to obtain 20'containers of books from the USA east coast clubs which funded the importation cost. Our position has always been that a gift is only worth something to you if you have something invested in it.

Since our distributor in Ghana was a past Houston area Rotarian who had established a school in Ghana and moved to Ghana, two Houston area Rotary Clubs provided her NGO with the funds to import a container which included religious material for use in her school. These funds were provided after she gave programs to the clubs on her vacation trip to the USA this year.

The container should arrive in Ghana in early January 2016.

3.6 Swaziland

Swaziland received four containers this year. First, they were sent just one container. Then they run out of books and were sent tree more containers. However, a most unique thing happened. They realized the need for village libraries and sponsored a person to learn in USA.

The Rotary Club of Manzini, Swaziland, Rotary District 9400, and Rotary Club of Seabrook, Texas, Rotary District 5890, saw the need of training one person in

Swaziland on setting up libraries, who can train other schools to ensure quality usage of the books donated. The Clear Creek Independent School District, Texas (CCISD) partnered with the Rotary Clubs to provide a vehicle for training-a-trainer during her visit to the USA. She was selected by the Rotary Club of Manzini to participate in this project and undertook a five week study visit to the USA in October 2015.



This is from Penelope Lulane's report on her visit to the USA:

"Swaziland is a third World country so its economic status is low; as a result parents are not able to send their children to national libraries in towns and cities. So establishing libraries in the village will cater to the needs of the underprivileged by giving access to information they need in order to succeed and grow intellectually. Furthermore, village libraries can help close the gap between village and town learners as they will give rural students equal opportunities and resources.

I have a great role to play in my country to train other schools on setting up primary school libraries. I will be coordinating my work with the Ministry of Education, Swaziland National library, Second Wind Foundation and the Rotary Club of Manzini Book Distribution Center. To succeed in our rapid-paced, global society, all learners must be able to access quality information from diverse perspectives.

I believe that primary school libraries are very important because that is where children develop the reading habits of a lifetime. Establishing village libraries in Swaziland will instill the culture of learning to Swazis at a tender age. The sooner children are exposed to library usage the more they will be proficient and excel academically. Learning library and information development is a necessary investment. A successful nation is an educated one."

3.7 Nigeria



We finally succeeded in shipping to Nigeria. All of the factors for a successful shipment finally came together and resulted in a MOU. Nigeria has been a particular interest to Second Wind since 2006 when PRIP Jonathan B. Majiyagbe wrote a check for \$5,000 to get books and computers into Kano,

Nigeria and we had to return the funds because the Bishop of Kano would not take responsibility for the shipment.

The Rotary Club of Agbor, Nigeria brought all of the components together in 2015 and received their first container. The photo sows them unpacking thee container. They have asked for and will receive another container in early 2016.

3.8 The Gambia

The Gambia Rotary Club wrote "We have already received the first consignment of forty foot containers filled with very impressive books last year. We have since distributed all the books received to over 100 schools across the Gambia. Ever since, school principals and health personnel have been asking if we could also include wheelchairs and crotches, since some children are not able to attend school, due to lack of mobility, and hospitals are also having similar constraint."

Second Wind will be sending a container with books for the second time in early summer 2016 and have asked to include some crotches and wheelchairs in the container.

3.9 Belize

The Rotary Club of West University, D5890, visited Belize where some Rotarians became interest in the Rotary Books for the World program. We sent them a container

of textbooks this year. They have indicated a desire for another container of books but would like library books this time.

Their reaction to the first container was interesting. They said "We have never seen so many books in one place."

3.10 Pakistan



2015 was year of change in Pakistan as a result of the Booklegger Summit in Houston. The Hashoo Foundation and the Pakistani Rotary Literacy Trust came together as the Hashoo Foundation and Rotary Club of Islamabad Margalla transferred two of its empty containers to Rotary Pakistan to be converted into polio immunization vans.

Second Wind has sent seven containers of books to Pakistan this year. We have sent about an equal number the Rotary Districts in the North District and the South District so the books have been evenly spread throughout the country.

The picture above indicated the extent the Pakistanis will go to for an education. These classes are held in a bombed out high school. The movie "He Named Me Malala" documents the bombing of schools by the militant extremist in Pakistan. Rotary brings a gift to Pakistan learners.

3.11 Cameroon



We sent our first container to the Rotary Club of Bamenda, Cameroon. The shipment was booked to Douala, Cameroon in the fourth quarter of 2014 to arrive in early 2015. The container finally reached the receiving Rotary Club on May 16, 2015 after Cameroon customs had opened the container and searched it. The Rotary Club promised a report with pictures but it has not been received yet. The photo is of one of the schools which will benefit from the books in Cameroon. The connection to the Cameroon Rotary Club came from the WNY BFTW group.

3.12 Democratic Republic of the Congo

The MOU with the Rotary Club of Bukavu, DRC was in default this year. They waited until the container was in Dar es Salaam, Tanzania before they asserted that they could not pay for it. The Dar es Salaam Rotarians and the current district governor did everything they could to rescue the situation and save the books for the Dar es Salaam rural schools but in the end the transporter and Tanzanian customs wanted about \$33,000 for storage and demurrage for the container. We wished them good luck on getting that much at auction.

The transport company came back a few months later and tried to collect from us and we sent him a copy of the signed MOU which showed we had completed our portion of the contract. We have heard nothing more. This is the second time in 15 years we have had to let a container of books go because of default or greed.

4.0 Summary

2015 was good year but not a great year in the life of the Second Wind Foundation. It saw the addition of new countries and the strong support of literacy in Pakistan where Rotarians are fighting the war against poverty and ignorance through literacy and knowledge. It helped in the fight to eradicate polio. It supplemented the budget of the Minister of Education's effort in Guyana to bring literacy to his region of South America. 2015 saw the Kingdom of Swaziland embrace the concept of village libraries at the Prime Minister and Minister of Education and Training level and select a school teacher to come to the USA to study the way we use libraries to enhance our education system.

It saw the Texas group acquire a pallet wrap machine to solve the problem of bursting pallets on the street and in the warehouse. It saw Wisconsin make a U-Tube video of what to do and want not to do in 2014 and it was used in 2015 to try to educate the school systems about how to pack a pallet. The Pasadena, Texas warehouse took some of the worst pallets from Exel and repackaged them for shipment which meant the Pasadena, Texas warehouse's output this year was about 180 pallets or about six containers worth of books.

We start 2016 with eight containers at the Exel warehouse in La Porte, Texas waiting to be loaded and one container at Dunavant in storage to go to Johannesburg when the balance of the shipment is ready and Johannesburg has the funds to import them. We

will start our shipments to the Philippines in 2016. Their need for village libraries is great and they will be a new part of the world for us. We are looking for ways of getting books into Kenya and Uganda but have not found a good solution yet. We await signed MOUs with Bangladesh and Kenya. We have signed an MOU with Rotary Clubs in Uganda.

Our emphasis will be shifting in 2016 from textbooks for schools to libraries and reference books for village libraries. Our transition will be slow but the shift is dictated by the larger school districts going to an electronic textbook. With change comes opportunity and Rotary Books for the World and Second Wind will adapt to our changing world.

5.0 Credits

2015 The Second Wind Board of Directors

Name	Position	Rotary District	
Charles E. Clemmons	President	D5890	
Chuck Mason	Vice President	D5910	
Emken Linton	Second Vice President	D5910	
Barbara Clemmons	Secretary	D5890	
Jerry Larsen	Treasurer		
Robert Martin	Assistant Treasurer	D5890	
Roger McCabe	Counsel	D5910	
Angie Jimenez	Operating Officer	D5890	
Peary Perry	Assistant Operating Officer		
Robert Robinson	Maintenance	D5890	
Terry Zeigler	Volunteer Scheduling	D5890	
Peter Clemmons	Trustee		

Houston Area In-Kind Donors without whom the project would not be possible:

- Exel Logistics for primary warehousing, loading, and pallet supplies
- Dunavant for storing loaded containers
- Gulf Winds International as the backup warehouse
- Clark Freight for many years of local container movement
- Gulf Coast Limestone for forklift and wrap machine maintenance
- Randy Drake for empty boxes for books
- Half Priced Books for weekly donations of hard back and paperback books

- Interact Clubs for volunteer support of the monthly repacking sessions
- Shell Oil Co. for the automatic wrap machine
- The Independent School Districts who contributed their out-of-adoption textbooks
- Clear Creek ISD who supported the five week training and the Swazi school teacher.
- CDT Enterprises who took to bike parts from the four containers at Dunavant and transported them to Mexico

Wisconsin especially thanks the following organizations who have made significant "inkind" contributions without which our project would simply not be possible:

- Ad Press Boxes and packing material
- J. H. Findorff & Son Maintenance and repair in our warehouse
- Future Foam Local transportation of desks and school furniture
- Hallman Lindsay Paints Delivery of books from all over Wisconsin to our warehouse in Madison
- Madison College Warehouse space
- Pellitteri Waste Systems Cardboard disposal and recycling
- Stellar Services Boxes

• The Second Wind Foundation – Sea containers and overseas shipping from Houston to developing countries all over the world, plus significant financial support in transporting from the Wisconsin warehousing to the Exel warehouse in La Porte, Texas.

• Webcrafters – Pallets for shipping

The Wisconsin Operation of Books for the World is coordinated by the Madison Breakfast Rotary Club, District 6250.

CNY BFTW would like to thank the Rotarian Officers of the 501c3 and Districts Coordinators:

CNY BFTW Officers:

Ward Vuillemot	President
Hal Brown	Vice President
Ed Kokkelenberg	Secretary
Sue Reisman	Treasurer
Janet Steiner	Director
Roger Skinner	Director
Paul Barrus,	Director
Rhody Spooner	Director

CNY BFTW Coordinators

- CNY BFTW Ward Vuillemot, Skaneateles RC
- D7150 Paul Barrus, Auburn RC
- D7150 -Janet Steiner & Ed Kokkelenberg, Ithaca RC
- D7040 (USA) -Rhody Spooner, Alexandria Bay RC